



PUBLIC SESSION

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Thursday, March 7, 2024
10:30 a.m.

COMMISSIONERS PRESENT:

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P R O C E E D I N G S

[10:30 a.m.]

CHAIR BELLA: Good morning. Welcome to the MACPAC March meeting. We are going to kick it off talking about transparency in Medicaid financing. I'm going to turn it over to Bob, and we'll get rolling.

VICE CHAIR DUNCAN: Thank you, Madam Chairwoman. Fellow Commissioners, excited to have Rob back today to talk about, again, as Melanie said, transparency in financing.

Before we get started, I just want to say thanks to Rob for the diligent work that he has done, as this has led down many paths and a lot of research, and I think you've gotten us to a great place. So he's going to present recommendations. It is up to us to weigh in on the wording and the policies that he'll be bringing back in April.

So, Rob, thank you, sir.

PROPOSED RECOMMENDATION FOR IMPROVING THE TRANSPARENCY OF MEDICAID FINANCING

* MR. NELB: Thanks so much. I'll start with everyone's favorite topic of

1 Medicaid financing. I'll begin by reviewing some
2 background that we've discussed before about different
3 types of permissible Medicaid financing methods and review
4 some of our prior findings about gaps in existing
5 transparency requirements that we've discussed in previous
6 meetings. Then I'll review proposed text for a
7 consolidated, comprehensive Medicaid financing transparency
8 recommendation, as well as some of the rationale, design
9 considerations, and implications that we can include in a
10 chapter. Finally, I'll also discuss a proposed
11 recommendation for applying similar requirements to CHIP.

12 So first, some background. As you know, the
13 Medicaid program is jointly financed by states and the
14 federal government, and states are permitted to finance the
15 non-federal share of Medicaid spending through a variety of
16 sources, including state general funds, health care-related
17 taxes from providers, and intergovernmental transfers and
18 certified public expenditures from local governments, which
19 often includes public hospitals.

20 When providers pay taxes or contribute IGTs or
21 CPEs to finance Medicaid payments, it represents a cost to
22 the provider that effectively reduces the net payments that

1 providers receive, and so as the Commission has been doing
2 its work on payment policy, we've highlighted the
3 importance of really understanding the net payments that
4 providers receive to assess payment policies. In the past,
5 we've made some recommendations about the need to collect
6 some of this data to inform analyses of net payments for
7 hospitals and nursing facilities.

8 Congress has yet to implement those
9 recommendations, and so we've been doing some work over the
10 past year to better understand the barriers to collecting
11 this data and to think about what would be the best way to
12 do it if Congress did move forward.

13 In addition to reviewing the policy history, we
14 conducted a number of interviews with state and federal
15 officials, national experts, and provider associations.
16 Based on that work, we identified some opportunities to
17 build on the Commission's prior recommendations by
18 providing more specificity about the best way to collect
19 financing data and how to use that to inform a
20 comprehensive analysis of Medicaid payments to providers
21 and thinking about doing it for all types of Medicaid
22 services, not just hospitals and nursing facilities.

1 The primary goal of this work is to inform
2 analyses of net payments to providers, but in the course of
3 our work, we learned that it would also be valuable to
4 collect additional state-level information to provide some
5 more context about how states are financing their Medicaid
6 programs.

7 In our review, we found several different gaps in
8 existing transparency requirements, which is kind of the
9 problem we're trying to solve through these
10 recommendations.

11 First, with financing methods, CMS currently asks
12 standard funding questions when states make changes to
13 their payment methods, but these responses aren't publicly
14 available, and they're not collected in a comprehensive
15 way.

16 In addition, CMS collects some information on tax
17 parameters when they're initially approved, but this also
18 isn't publicly available and isn't updated.

19 Second. in regard to state financing amounts,
20 states are statutorily required to provide information on
21 provider taxes, and they do so through CMS Form 6411 in the
22 Medicaid Budget Expenditure System. However, these data

1 are just used for informational purposes, and in our
2 review, we found that they're often incomplete. In
3 addition, of course, you're not getting information about
4 other types of financing, such as IGTs or CPEs.

5 Third, there's no existing requirements related
6 to provider-level financing information. CMS does permit
7 states to account for some of the costs of provider taxes
8 when setting upward limits for fee-for-service supplemental
9 payments, but they don't allow states to account for the
10 costs of IGTs or CPEs, and the data isn't consistently
11 collected.

12 CMS does have the authority to go in and sort of
13 ask for more detailed financing information, but currently
14 it's just done in the case of an identified problem or
15 oversight issue and isn't used to help monitor and improve
16 the program.

17 So our recommendations are really intended to
18 address some of these different barriers, and in your memo,
19 there's a table sort of detailing how the recommendations
20 sort of fit into these specific challenges. It was a
21 little too complicated to put on a slide, but we can put it
22 in the memo to kind of help people see the larger picture.

1 The table also includes information about some of
2 our prior payment recommendations, which are, of course,
3 needed to complete the picture. So we're talking about
4 financing today, but the Commission has also made a number
5 of recommendations about improving payment transparency as
6 well. So in the chapter, we can reiterate those
7 recommendations and highlight -- you know, our ultimate
8 goal is to fully understand how much providers are being
9 paid.

10 Okay. So tying it all together, here's our
11 proposed Medicaid recommendation. It's a bit long, but
12 I'll read it so we can all follow along. It says, "In
13 order to improve the transparency and enable analyses of
14 net Medicaid payments, Congress should amend Section
15 1903(d)(6) of the Social Security Act to require states to
16 submit an annual comprehensive report on their Medicaid
17 financing methods and the amounts of nonfederal share of
18 Medicaid spending derived from specific providers. The
19 report should include a description of the methods used to
20 finance the nonfederal share of Medicaid payments,
21 including the parameters of any health care-related taxes;
22 a state-level summary of the amounts of Medicaid spending

1 derived from each source of nonfederal share, including
2 state general funds, health care-related taxes,
3 intergovernmental transfers, and certified public
4 expenditures; and a provider-level database of the costs of
5 financing the nonfederal share of Medicaid spending,
6 including administrative fees and other costs that are not
7 used to finance payments to the provider contributing the
8 nonfederal share. This report should be made publicly
9 available in a format that enables analysis."

10 So the primary rationale for collecting these
11 data, as we've discussed, is to inform analyses of net
12 payments to providers and to account for all the costs that
13 they incur in financing Medicaid payments. This
14 recommendation is intended to help fill in some of these
15 gaps we've identified with current policy.

16 We're proposing a statutory change to the section
17 of the statute that currently requires states to report tax
18 data and broadening that section of the statute to include
19 reporting for all types of Medicaid payments to providers.

20 Also, based on feedback from the January meeting,
21 we decided to propose one consolidated recommendation to
22 emphasize the importance of collecting all this information

1 together.

2 As we discussed at a previous meeting, in the
3 course of our review, we considered what would be the best
4 way to collect this data, and ultimately, we concluded it
5 would be best to collect it from states rather than
6 providers because states already collect a lot of this
7 financing data in the aggregate.

8 However, to reduce administrative burden on
9 states, we found it would be better to just collect
10 information at the provider level rather than tracking it
11 to specific categories of service, such as inpatient or
12 outpatient hospital services.

13 In the course of our review, we also learned
14 about efforts in Texas to collect some of this data, and so
15 I think it's a good example of how this could be used.
16 I'll discuss more some of the specific design
17 considerations we've learned from Texas.

18 Finally, last but not least, public reporting has
19 been a key part of the recommendation because it would help
20 enable analyses by all stakeholders, not just MACPAC or
21 CMS.

22 In the report chapter, the Commission will have

1 an opportunity to outline potential design considerations
2 for CMS to consider as it implements the proposed statutory
3 change.

4 One area the Commission may want to highlight is
5 some of the specific financing method information that CMS
6 should collect. For example, in addition to the standard
7 funding questions that CMS already asks, it might be more
8 useful to gather some information on tax parameters and any
9 administrative fees that are collected by states or MCOs.
10 We welcome your feedback if there's particular areas you
11 want to highlight in the chapter.

12 In addition to ensure data quality, the
13 Commission may want to comment on the importance of
14 establishing more process controls to ensure the accuracy
15 of the data submitted and avoid some of problems that we've
16 seen with the 6411 form.

17 Finally, the Commission has the opportunity to
18 comment on how to make the provider-level data most useful
19 for analyses of net payments, and here we can draw on some
20 of what we've learned from our analyses of the Texas data;
21 first, the importance of being able to link the provider-
22 level data to other provider-level information in Medicare

1 cost reports and other databases; and second, importance of
2 really clarifying the dates. Sometimes the date when the
3 financing is contributed is different from the date when
4 the actual payment is made to the provider, and that's
5 important for sort of reconciling the information we have.

6 The Texas report does identify the extent to
7 which the financing is tied to specific supplemental
8 payment programs, and I think that information is useful to
9 the extent that it's available. However, of course, we
10 know from our review that some states, the provider
11 contributions go into a general fund, and it's maybe a
12 little harder to track exactly where that money is being
13 used.

14 Finally, we know the importance of collecting
15 administrative fees. So the Texas data collects
16 information on the administrative fees retained by local
17 governments in the state. However, as we noted previously,
18 sometimes these payment programs also have some other
19 administrative fees that are collected by MCOs and others,
20 and so that's something to keep in mind.

21 We talked previously about 6 percent of the
22 state's directed payment is sort of retained by the MCOs.

1 Collecting that information is probably more something that
2 would be done through efforts to improve transparency of
3 directed payments, which the Commission has previously
4 recommended. But we can think about how all these
5 different pieces, again, tie together to get that
6 comprehensive view of how much providers are being paid.

7 Looking at implications, all our recommendations
8 try to think about the implications on federal government,
9 states, providers, and enrollees. In terms of the federal
10 government, t there will be some increased administrative
11 burden. However, we don't anticipate increases in federal
12 spending that would be scored by CBO.

13 In the long term, CMS may have opportunities to
14 reduce some of the administrative burden if it aligns some
15 of its existing systems and requirements with the new
16 proposed recommendation.

17 At the state level, there may also be some
18 increased administrative burden, which could increase state
19 administrative spending. However, states may be able to
20 offset some of these increased costs through some of the
21 administrative fees that they collect. For example, with
22 the new Texas report, it's being financed. The

1 administration of that report is being collected from fees
2 from the providers that are paying these taxes.

3 Obviously, providers would maybe prefer if more
4 of the funding went back to them, but I think there's been
5 openness to if it's clear kind of how the administrative
6 fee is being used, there's maybe less concern about that
7 piece of it.

8 In terms of providers' health plans, we don't
9 anticipate a direct effect under a recommendation. Again,
10 we're proposing collecting data from the states rather than
11 the providers. However, there may be some administrative
12 burden if states don't already collect the financing data.

13 Finally, for enrollees, we don't anticipate a
14 direct effect since this is primarily a transparency
15 recommendation.

16 Since we're the Medicaid and CHIP Payment and
17 Access Commission, we don't want to forget CHIP, the
18 Children's Health Insurance Program. We've also proposed a
19 second recommendation, which would apply the Medicaid
20 financing recommendations to CHIP, it reads as follows:
21 "In order to provide complete and consistent information on
22 the financing of Medicaid and CHIP, Congress should amend

1 Section 2107(e) of the Social Security Act to apply the
2 Medicaid financing transparency requirements of 1903(d)(6)
3 of the Social Security Act to DSH."

4 The rationale, of course, is similar in Medicaid.
5 We haven't talked as much about CHIP, but basically in
6 CHIP, states are permitted to finance the nonfederal share
7 using similar methods that are used in Medicaid. But we
8 actually have very little information about it. In
9 general, I think there's less use of provider financing in
10 CHIP, but it's just an area where the current requirements
11 for reporting of taxes and things don't apply to CHIP.

12 This recommendation would affect separate CHIP
13 programs. As you know, CHIP states have an option to
14 implement it through Medicaid, in which case the Medicaid
15 requirements apply, or they can do it through a separate
16 program.

17 As of July of last year, 39 states operated a
18 separate CHIP or a combination between Medicaid expansion
19 and CHIP, and so from a legal standpoint, these states are
20 sort of subject to some of the Medicaid requirements that
21 are cross-referenced in this section of the statute that
22 I've listed.

1 There is like a regulatory cross-reference that
2 could potentially apply, but I think it's sort of cleaner
3 if we're changing the Medicaid statute to also change the
4 CHIP statute at the same time. Then some of the state
5 effects are kind of similar in Medicaid and CHIP.

6 So that concludes our presentation for today.
7 We, of course, welcome your feedback on the recommendations
8 and the rationale, and based on that feedback, we'll come
9 back at the April meeting to review our draft chapter and
10 vote on recommendations. Thanks for your time.

11 VICE CHAIR DUNCAN: Thank you, Rob.

12 All right. Fellow Commissioners, any comments?
13 Tim.

14 CHAIR BELLA: Can you put the recommendation
15 slide back up, please? Thank you.

16 COMMISSIONER HILL: First, thank you. This is
17 great work. I'm wondering, can you get a little further
18 away? I can't quite see you. One very micro question and
19 then a more general approach question.

20 In the last sort of little bullet there on the
21 provider-level database, the cost of financing, what you
22 mean, I think, by cost of financing is the provider

1 contributions, whether it's an IGT or a tax. So it feels a
2 little like a term of art to me. I'm not used to using it,
3 but I want to be sure that that's what you're referring to.
4 It's a provider-level database of what the providers have
5 contributed, whether it's a CPE, an IGT, a tax.

6 MR. NELB: That's right. Yeah. I know in our
7 prior work, we've used the term "provider contributions."
8 During our interviews, some stakeholders sort of preferred
9 using the term "cost" instead, since there are times when a
10 provider contributes the tax or IGT but doesn't actually
11 get paid back in return. So the term "contribution" might
12 imply that you're necessarily getting paid back. But at a
13 more fundamental level, they're all sort of costs to the
14 providers, and when we think about net payment, that's that
15 cost that we're trying to sort of subtract out.

16 COMMISSIONER HILL: That's helpful and clear for
17 me.

18 The second question is much more macro and is
19 driven by the desire to not have yet another financial
20 reporting mechanism that is untethered to expenditures, if
21 you think about the 6411 or other things. So the notion of
22 an annual report to me -- and it is the way the

1 recommendation is drafted -- it's not clear to what years
2 or to how it's -- it just feels a little too aggregate, and
3 I'm wondering if you had given any thought to states are
4 claiming on a quarterly basis, the notion of reporting
5 similar information along with the claim so that it's tied
6 to a quarterly claim instead of expenditures that you can
7 then track to in the 64 versus an annual report.

8 MR. NELB: Absolutely, yeah. So I think that
9 fits in when we think about process controls and way to
10 make sure that this report isn't just a separate one, but
11 it's sort of part of the overall claiming structure.

12 One idea, for example, the 64 you submit every
13 quarter, you know, drawing down federal funds, and part of
14 that, you indicate the nonfederal share as well as the
15 total amount. I think it's done each quarter, but there
16 could be an opportunity perhaps at the end of the fiscal
17 year to sort of look back on the entire year. This is the
18 total amount of nonfederal share that was sort of claimed
19 throughout the fiscal year and basically requires states to
20 sort of indicate what extent it came from, all these
21 different sources.

22 COMMISSIONER HILL: Right.

1 MR. NELB: And putting a process control to make
2 sure that it like adds up to the total would be good.

3 This is actually similar to -- there's this new
4 non-DSH supplemental payment report that CMS has been
5 doing, and they've also added a sort of similar process
6 control where they're making sure that the provider-level
7 information you submit has to add up to the total amount
8 that the state is claiming.

9 COMMISSIONER HILL: Right.

10 MR. NELB: And that has helped improve the
11 quality of that data. So, yeah, I think there are
12 opportunities to integrate that here, at least on the
13 numbers side to make sure that it adds up.

14 We thought annual would be less administratively
15 burdensome than quarterly, and since that's typically more
16 how states keep track of their financing as well, it would
17 be more useful.

18 COMMISSIONER HILL: And maybe this is just for --
19 as we noodle on the language, just having done this in the
20 past, it would be nice if we're writing a statute anyway to
21 make it clear that we're looking for some reconciliation on
22 this annual report to the quarter -- the past prior four

1 quarters or whatever, just to make it a little easier for
2 CMS.

3 And then the last -- and maybe you kind of got to
4 this, but just a pressure test. So CMS does some
5 questioning. They do -- they ask the five funding
6 questions, presumably. They could be a little more
7 rigorous, like what's the balance between asking Congress
8 to change the statute versus recommending to CMS they ought
9 to just do more in terms of what they're collecting and how
10 they're interacting with states?

11 MR. NELB: Yeah. So I think we did hear from
12 stakeholders that sort of a statutory change would be
13 preferable, in part, because there seems to be some tension
14 between states and CMS about what the current rules are for
15 some of these types of payments. For example, the funding
16 questions that were put in place 15 years ago, they asked
17 questions about -- for example, public providers about
18 whether they're getting paid more than their costs. And
19 that was -- you know, which is permissible, but is sort of
20 a relic of an old question that was a CMS-proposed rule
21 that got rescinded and all these things. So there's sort
22 of a lot of like baggage, I guess, with some of these old

1 questions. So it is a chance to articulate, and I think if
2 there is clarity in statute, that would help.

3 It's important to note, though, the intent of
4 this is really just for transparency and is not oversight.
5 These are all permissible sources of financing, and we're
6 just trying to collect information about what's being done.
7 So the intent isn't to use the report to disallow financing
8 sources or whatever, just to collect that information. And
9 it may inform future policy in the future where there are
10 some gray zones about areas that need to be clarified. But
11 this report would be just sort of getting that information
12 and all the interviews. Financing is always like a third-
13 rail topic in Medicaid, but it was actually surprising that
14 everyone agreed that more clarity would be helpful. And so
15 that's sort where we -- the sweet spot where we're trying
16 to land.

17 VICE CHAIR DUNCAN: Thank you, Tim. Thank you,
18 Rob.

19 I appreciate you going back to some of the conversation
20 earlier we've had in this topic that gets to that trust
21 between the states and CMS and the clarification of what
22 this is and what this isn't.

1 With that, Sonja?

2 COMMISSIONER BJORK: Thanks, Rob. These
3 recommendations are very practical after all the
4 discussions we've had over all the months, and I think
5 they're reasonable and also achievable. So it's a triple
6 header.

7 I wanted to reinforce what you just said about
8 not using the information to disallow legitimate financing
9 options that states have. I think that's an important part
10 of the report and in the recommendations.

11 Also, I think it is good to shine the light on
12 the potential administrative costs for providers, and I
13 know that you said that it probably won't impact the plans.
14 But sometimes when the states are collecting info, they get
15 it from the plans who get it from the providers. So there
16 may indeed be administrative costs, and I just want to make
17 sure it's allowable that there can be some financing
18 available through the process to cover any administrative
19 costs.

20 Then finally, on the report itself, some states,
21 they're paying the directed payments two years after the
22 date of service, and so I was wondering if you could talk a

1 little bit about -- is the intention of the report to
2 reflect the period when the services were provided or the
3 period -- the fiscal year when the payments went out, and
4 is one more valuable than the other, or do you want both in
5 the report, or how will it be used? Thanks.

6 MR. NELB: Sure. To start with the last part,
7 yeah, the Commission has recommended more transparency
8 about the directed payment amounts and things.

9 I think what the reality is, yes, that a lot of
10 these payments are sort of paid retrospectively or in
11 different years and things, and that's just a reality of
12 the program. The goal is to sort of just capture what's
13 happening.

14 But one of the nice things about the Texas report
15 is again distinguishing this is the date that maybe that
16 the tax amount was paid or the financing was provided, and
17 this is the date that it's sort of claimed and paid for.

18 When we think about tying this back to the 64,
19 that is sort of how it also kind of keeps track of those
20 sort of two dates. There's a date of service, and then
21 there's a date where you drew down the federal funds. So
22 we're not going to fix all Medicaid claiming issues with

1 this report, but if we can at least clarify the importance
2 of getting both pieces of data, it can help researchers and
3 others sort of piece it together to understand what were
4 the net payments for a particular period of time.

5 I think that hopefully answers your question. In
6 terms of other administrative fees, I think it probably
7 would be allowable costs for an MCO or others to count it.

8 VICE CHAIR DUNCAN: Thank you, Rob.

9 We have Jami, John, then Heidi, and then Patti.

10 COMMISSIONER SNYDER: Thank you, Rob, for this
11 important work. I know it's been a labor of love but
12 clearly challenging. But you've done a fantastic job. I'm
13 fully supportive, not only of the recommendation, but the
14 need for a statutory change. I think that's really
15 important.

16 You brought up a number of, I think, important
17 design considerations, one of which Sonja just alluded to,
18 the importance of really getting our hands around the
19 administrative fees. I think that's incredibly critical to
20 this discussion.

21 Also, I think establishing controls, having CMS
22 establish controls to ensure the accuracy of data submitted

1 is another important piece.

2 Then the other design consideration that you
3 mentioned that I just wanted to highlight was understanding
4 whether the financing ultimately is allocated to the
5 specific supplemental payment program or to programs more
6 generally. I think that's important as well.

7 I do think it's important to kind of think about
8 whether we want to incorporate some of those design
9 considerations that we feel particularly strongly about in
10 the actual recommendation, understanding that the
11 recommendation is already pretty detailed and lengthy.

12 MR. NELB: Yeah. So open to suggestions on,
13 obviously, how to tweak the specific recommendation on the
14 third sub-bullet. The third last part about costs that are
15 not used to finance payments to the provider contributing
16 the nonfederal share was a vague attempt to sort of get at
17 those payments that are used to sort of finance the program
18 more generally rather than a specific program. But we can
19 think through -- if you have better wording, we know --
20 it's also why we have -- the rationale section can be a lot
21 longer and can explain some of the nuances there.

22 I think it is, probably, with those supplemental

1 payments, hard to exactly match it up provider to provider,
2 but if you can at least, you know -- getting a sense of the
3 -- you know, if this is hospitals are putting funding in,
4 is it going back to hospitals at least as a class, or is it
5 going to some other part of the program?

6 COMMISSIONER SNYDER: To your point, it may be
7 advisable to include it in the rationale. Thank you.

8 VICE CHAIR DUNCAN: Thank you, Jami.
9 John, Heidi, Patti, and Verlon.

10 COMMISSIONER McCARTHY: I'm really struggling
11 with this one, and Kate maybe can help out a new
12 Commissioner on this one of how detailed we need to get in
13 some of our recommendations, because I have the same
14 concerns that have been raised, a little different, though.
15 Like last meeting, I was all agreeing with Tim on
16 everything. This one, I don't agree with him on. Annual
17 is more than enough for this report. I can't see it being
18 more than annual.

19 But little things are really important on this
20 one as we gather this data to be able to really use it and
21 do comparisons and things like that. So when we say annual
22 report, there's this issue of, well, what does annual mean?

1 Is that a calendar year or a state fiscal year? And half
2 the states report one way and half the other. Can we
3 really compare the data? I know there's generally ways you
4 could, but it makes it harder to do.

5 Back to what was brought up previously about
6 payment, data payment, versus when the annual period was
7 for these things is really important. So I'm thinking of
8 it almost more like a cost report where, yes, the year that
9 we were looking at to do these payments and the
10 calculations were done in calendar year '20, but we don't
11 get the payment to '22. But that payment in '22 was for
12 the data in '20. And so if you want to do comparisons of
13 later on around like how much was a hospital paid, you
14 almost can't use that '22 number in '22. You really need
15 to use it in '20, and what do you compare it to?

16 So my question really is, how detailed do we need
17 to get in these recommendations to hit those things, or is
18 this level good enough, and then that's dealt with later?
19 That's my question.

20 EXECUTIVE DIRECTOR MASSEY: Sure. So let me take
21 the first stab, and then I'll punt to Rob.

22 When it comes to the recommendations, what we're

1 really trying to do is convey policy intent, and then as
2 Rob just mentioned in the rationale, we can include a whole
3 host of considerations such as the ones that you're talking
4 about, John, which are operational, kind of pros and cons,
5 things to think about as not only Congress, but then also
6 the implementing agency might think about in terms of how
7 they would kind of take this structure and then make it
8 real.

9 But, Rob, what would you add to that answer?

10 MR. NELB: Yeah. I think the design
11 considerations part is the right spot here. I think in the
12 actual text that maybe noting annual is helpful in the
13 sense of trying to signal that balance we're striking
14 between reducing administrative burden, like you don't have
15 to do it every month or something, but also, we want it
16 kind of on a regular basis. And annual is how the new non-
17 DSH supplemental payment reporting and other stuff is
18 based. So I think we have a sort of a rationale for doing
19 that.

20 But yeah, the specifics would likely get sorted
21 out in a regulation or something. We can highlight these
22 differences, and we certainly are familiar with that. But

1 to make sure that we don't lose the forest for the trees, I
2 think coming back to sort of our bigger principle is we
3 want to be able to calculate net pay -- we want to know how
4 much a provider is paid, right? And to do that, you have
5 to do a bunch of different steps, but it helps if our
6 recommendation isn't too long so that people don't miss
7 that main point, that we want to basically know how much
8 providers are paid on that.

9 VICE CHAIR DUNCAN: Thank you, Rob.

10 Heidi.

11 COMMISSIONER ALLEN: So I think this is like one
12 of the most substantive contributions that MACPAC is going
13 to make this year, and I'm really excited for it. I think
14 it really would be a big step forward for transparency and
15 for understanding so many issues that we care about.

16 I had really -- I support the recommendation. I
17 have really minor kind of questions just to make sure I
18 fully understand.

19 One is -- and I think you alluded to this during
20 the earlier conversation about provider contribution.
21 Somebody brought up an equity issue last year that I didn't
22 see -- or last month that I didn't see reflected in the

1 rationale, but it was something about some providers paying
2 in and then not getting -- or some providers not being able
3 to --

4 CHAIR BELLA: HCBS providers not -- yes.

5 COMMISSIONER ALLEN: Yeah. I think that putting
6 something like that in the rationale too, that it would be
7 helpful, because I remember being struck by it as being
8 like a really good reason why we would want to have this
9 data.

10 Maybe, Patti, you were the one who brought it up.
11 I can't remember. But I just remember thinking like, oh, I
12 don't -- I remember that being compelling.

13 The second thing is under design consideration
14 slide that you have, if it could be used to Medicare cost
15 reports, what -- I'm trying to understand like why that
16 would be helpful.

17 MR. NELB: Yeah. So at least in our work on
18 hospitals and nursing facilities, we found that Medicare
19 cost reports are helpful and that they provide a consistent
20 measure of facility costs. States conduct their own cost
21 reports or something, but when you're trying to get a
22 national picture of the program, using some of those

1 standard Medicare definitions is helpful. Obviously, not
2 all providers are Medicare providers, and there's certain
3 classes that don't do cost reports, but it's been helpful
4 just, again, to sort of link what's available and connect
5 with other research.

6 COMMISSIONER ALLEN: So basically, that's an
7 economies of scale function so that we don't have to
8 collect the same data. We can link to data that's already
9 collected. I think just spelling that out, that there's
10 information that it's already collected, that if we can
11 make that link, it would allow for a richer analysis. And
12 if we didn't make that link, we would need to get the
13 information ourselves. So yeah, great. Thank you for
14 that.

15 VICE CHAIR DUNCAN: Thank you, Heidi. Thank you,
16 Rob.

17 Patti.

18 COMMISSIONER KILLINGSWORTH: Heidi, thank you for
19 setting the stage for me.

20 So yeah, I have raised this issue before, and I
21 want to just sort of re-raise it, if you will.

22 Particularly in light of the fact that these health care-

1 related taxes favor institutional providers, I think that
2 transparency in net payments to these providers and whether
3 or not they meet the statutory goals is really, really
4 important, especially when we think about it in relation to
5 more integrated home- and community-based services.

6 If the net effect of such health care-related
7 taxes is really to make those Medicaid institutional
8 services more accessible to people than home- and
9 community-based services, which do not really have access
10 to these kinds of taxes, then I hope that that's a matter
11 that as a Commission that we would want to take up. So
12 great note, and I appreciate you raising that again.

13 I will say just recognizing that there will be
14 some additional burden for states, I think that on balance,
15 the need for transparency really wins out here, and that
16 you've done a great job, Rob, of sort of getting us to a
17 place where I feel like we're recommending the most
18 efficient way to get to what we need.

19 I do have a little bit of concern, and I'm glad
20 that Sonja raised it. I'm glad that John talked about it.
21 I appreciate Kate's comments. But at the end of the day,
22 what we're trying to do is really understand what providers

1 are paid, and this whole issue of how payments work and the
2 timing and the reporting, I fear could result in a place
3 where we get all of this information and we still can't
4 link it together in a way that tells us what the providers
5 were paid.

6 So I want us to be really thoughtful about that,
7 whether it's in the rationale or in the recommendations
8 themselves, that the end goal is, how much did the provider
9 get? And if that requires being able to link information
10 across different years, the mechanisms need to be there for
11 us to be able to do that, or we got a lot more information,
12 and it's still not useful.

13 MR. NELB: Yes. We want to have the report that
14 ends the need for more reports someday.

15 [Laughter.]

16 VICE CHAIR DUNCAN: Thank you, Patti, Rob.

17 Verlon.

18 COMMISSIONER JOHNSON: I think that was a drop-
19 the-mic statement there that Patti made, because my whole
20 thing was about transparency as well. I usually don't
21 agree with John, but I think a lot of what he said really
22 stood out for me as well.

1 But one of the big things that really stands out
2 for me on the recommendations and the implications is
3 around administrative burden, and so I know that we put
4 some ideas in place of how we can ease that from a state
5 perspective, a little bit from a federal perspective. But
6 I'm just curious. Maybe in your conversations, were there
7 some ideas around how we can -- how the Feds can address it
8 at all?

9 MR. NELB: Yeah. So I think standardizing
10 definitions and clarifying these reports will sort of help.
11 Texas had to kind of create a new report from scratch, but
12 maybe other states can use that same model, and you don't
13 have to sort of reinvent the wheel, I think will help.

14 Again, the states who are already kind of -- you
15 know, they report to their state legislators about
16 financing or other things. There's already data collected,
17 but it's just sort of putting it in that standard format
18 that I think is helpful.

19 Talked about ways to sort of integrate with
20 information that's already in the Medicaid budget and
21 expenditure system. So rather than just creating a new
22 standalone report, let's integrate -- you're already

1 reporting nonfederal share. You're just not reporting the
2 type of nonfederal share. So there may be opportunities to
3 sort of fit that in there.

4 CMS has been improving its reporting system. So
5 rather -- in the past, someone had to -- you had to pay
6 someone to type in the spreadsheets into this form, and now
7 you can upload an Excel file. Anyway, as those sorts of
8 systems improve, it will make it easier to provide this,
9 more level of data that's going to be more useful.

10 So I think, yes, standardization and then just
11 better use of technology, I think, will help make this a
12 bit easier for everyone.

13 COMMISSIONER JOHNSON: That's great. And I just
14 want to say again, like everyone else said, great work that
15 you've done here. This is very important for all of us,
16 and you have turned all of us into lovers of financial
17 data. So we appreciate that.

18 MR. NELB: Everyone's favorite topic.

19 COMMISSIONER JOHNSON: Yes.

20 VICE CHAIR DUNCAN: So we had two drop-the-mics,
21 Patti, then Heidi saying this is the most important thing
22 this year for us.

1 So, Rob, I think that's a testament to the work
2 that you've done. Do you feel like you've gotten the
3 feedback that you need as you prepare to come back in
4 April?

5 MR. NELB: Yes. It sounds like a good plan.

6 VICE CHAIR DUNCAN: Anything else from the
7 Commissioners?

8 [No response.]

9 VICE CHAIR DUNCAN: With that, thank you again,
10 Rob, for the work. Look forward to April.

11 It's yours, Madam Chairwoman.

12 CHAIR BELLA: Thank you. Thank you, Rob.

13 We'll transition into our session on HCBS
14 administrative requirements and welcome Tamara and Asmaa.

15 Just to remind the Commission, we're looking at
16 three options that is the culmination of prior work, and
17 we'll be looking for Commissioner feedback on those options
18 and other areas of interest, either now or down the road.
19 Thank you.

20 **### MEDICAID HOME- AND COMMUNITY-BASED SERVICES**

21 **(HCBS): ADDRESSING ADMINISTRATIVE REQUIREMENTS**

22 * MS. HUSON: Hi, Commissioners. As you'll

1 remember, Asmaa and I first presented on the topic of
2 addressing administrative requirements for Medicaid home-
3 and community-based services delivered through Section 1915
4 programs in November, and so we're here today to share with
5 you the findings from some additional interviews we've
6 conducted since then and to walk through three policy
7 options for your consideration.

8 So this slide should look familiar to you. There
9 are four domains in our HCBS access framework, and today's
10 presentation focuses on the fourth component of
11 administrative complexity. In order to set up today's
12 conversation, I'm just going to give a quick refresher on
13 the Section 1915 HCBS authorities.

14 There are four Section 1915 authorities that
15 states can use to deliver HCBS, including Sections 1915(c),
16 (i), (j), and (k), and there are additional authorities
17 that states may use, such as Section 1115 demonstrations or
18 Section 1905(a)(24) state plan personal care services, but
19 our work focuses specifically on Section 1915.

20 I'm going to start with Section 1915(c), and this
21 is a waiver authority that allows states to offer a broad
22 array of HCBS to individuals who meet an institutional

1 level of care, which is the typical standard for Medicaid
2 coverage of HCBS. And it is the most widely used authority,
3 with over 250 waivers operated by 47 states. These waivers
4 allow for a number of design flexibilities, which I'll
5 describe shortly.

6 The remaining three authorities are all state
7 plan options. Section 1915(i) allows states to offer HCBS
8 to people who need less than an institutional level of
9 care, and 14 states use Section 1915(i).

10 Section 1915(j) gives states authority to cover
11 self-directed personal assistance services, providing
12 beneficiaries with the ability to hire and direct their own
13 attendants. Beneficiaries may also manage their own
14 individual budget for services, and states use this
15 authority in conjunction with other HCBS authorities. And
16 financial eligibility criteria for 1915(j) is linked to the
17 corresponding HCBS authority under which self-direction is
18 permitted.

19 Then finally, we have Section 1915(k), which
20 provides states with a 6-percentage point increase in their
21 FMAP for HCBS attendant services covered under the state
22 plan, and this authority is also known as Community First

1 Choice, or CFC. And nine states have a CFC program.

2 States consider a number of factors when
3 selecting which HCBS authorities they will operate. One
4 such consideration is the design flexibilities allowed
5 under each authority and the ability to waive various
6 Medicaid requirements found in Section 1902. First, states
7 can waive statewide-ness in Sections 1915(c) and (j), which
8 allows states to target authorities to certain areas of the
9 state where there is need or where certain types of
10 providers are available.

11 Using Sections 1915(c), (i), and (j), states can
12 also waive comparability of services, which permits them to
13 make HCBS available only to certain groups of people who
14 are at risk of institutionalization.

15 And then Sections 1915(c), (i), and (k) allow
16 states to waive community income rules for medically needy
17 populations, and states use this authority to provide HCBS
18 to people who would otherwise be eligible only in an
19 institutional setting, often because of a spouse or
20 parent's income and resources.

21 Finally, states may consider other flexibilities
22 when developing their HCBS systems. For example, Section

1 1915(c) waivers allow states to limit the number of people
2 who can enroll in the waiver, as well as set limits on the
3 amount that can be spent on each enrollee, and these
4 flexibilities help states better predict and manage costs.

5 I want to touch briefly on the Access NPRM. CMS
6 released a Notice of Proposed Rulemaking on ensuring access
7 to Medicaid services last May, and we expect the Access
8 NPRM to be finalized soon. And if finalized, it could have
9 implications for the administrative requirements that we
10 analyzed as part of this project.

11 So for starters, it would result in changes to
12 reporting requirements for all Section 1915 HCBS
13 authorities. For example, the NPRM proposed to improve
14 beneficiary protections and align requirements across fee-
15 for-service and managed care delivery systems by requiring
16 states to establish a grievance system for fee-for-service
17 beneficiaries for grievances that are not subject to a fair
18 hearing requirement.

19 The proposed rule also looks to require the use
20 of a nationally standardized HCBS quality measure set, and
21 CMS is proposing to update metrics every other year, and
22 that would include an opportunity for public comment and

1 input on the measures.

2 The Access NPRM also makes updates to incident
3 management systems by proposing to establish a minimum
4 definition of critical incident and state performance and
5 reporting requirements for investigating and resolving
6 critical incidents.

7 Then to improve public transparency, the NPRM
8 proposes to mandate that states make available a website
9 that includes information on HCBS program quality and
10 performance. And finally, the Access NPRM established
11 beneficiary advisory groups.

12 In November, we presented the findings from our
13 contracted work with Mathematica. Mathematica reviewed the
14 requirements for each Section 1915 authority and grouped
15 them into the five categories that are on this slide. They
16 developed a background paper for us comparing these five
17 categories, and this included a review of federal statute,
18 regulations, sub-regulatory guidance, and other CMS
19 resources. They then conducted 17 interviews with state
20 and federal officials as well as policy experts. And since
21 that November meeting, Asmaa and I have conducted
22 additional interviews with CMS and other policy experts to

1 dive deeper into three specific areas and to understand the
2 implications of potential policy changes.

3 With that, I will turn it over to Asmaa to walk
4 you through these areas and the policy options.

5 * MS. ALBAROUDI: Thanks, Tamara. Good morning,
6 Commissioners.

7 I'd like to spend the remainder of our time
8 discussing technical guidance, renewals, and cost
9 neutrality. For each area, I will review state
10 requirements followed by our findings. Then I'll wrap up
11 with some policy options for Commissioner consideration.

12 Requirements related to annual reporting, quality
13 improvement, and evidence-based review vary across the four
14 Section 1915 authorities. For Section 1915(c) waivers,
15 states submit data annually via CMS-372 reports. Reporting
16 requirements for this authority are the most prescriptive,
17 and a technical guide is available for states to support
18 use of the authority.

19 Sections 1915(i) and (j) reporting elements are
20 defined in regulation, but we found that one factor that
21 complicates reporting is the absence of a technical guide.

22 Section 1915(k) annual reporting requirements are

1 also included in regulation, but its accompanying technical
2 guide is lacking in detail.

3 All 1915 HCBS authorities have quality
4 improvement requirements, though the way in which states
5 must demonstrate compliance with these requirements varies.

6 States looking to renew their Section 1915(c) and
7 (i) authorities must submit evidence demonstrating
8 compliance with federal requirements via evidentiary
9 reports. CMS will then complete a findings report, and
10 items identified by CMS are addressed by the state before a
11 renewal is approved. States must submit the results of
12 their evidence-based review process to CMS approximately
13 two years prior to waiver or state plan option expiration.

14 Interviewees shared that the absence of a Section
15 1915(i) technical guide causes uncertainty about the
16 authority's reporting requirements. Policy experts
17 discussed the benefits of technical guidance in terms of
18 creating consistency and transparency by reducing ambiguity
19 and uncertainty in administering authorities. Federal
20 officials shared that a technical guide could be valuable
21 for states. However, they suggested that CMS technical
22 assistance and the 1915(i) SPA preprint are adequate to

1 support implementation of Section 1915(i).

2 On the other hand, interviewees shared that CMS
3 TA is lacking or difficult to access. For example, states
4 may receive inconsistent answers, and the scope of
5 assistance is variable.

6 We also heard other general feedback on CMS TA,
7 such as the extent to which it was efficient, readily
8 available, and comprehensive varied.

9 Interviewees also raised several considerations
10 related to developing a technical guide. On one end, CMS
11 officials suggested it's a low priority due to limited
12 resources and the number of states using 1915(i) authority.
13 Federal officials also indicated that the access rule may
14 have possible implications for administrative requirements,
15 but they did not indicate that the changes would lead to
16 development of a 1915(i) technical guide.

17 Several interviewees noted that developing a
18 guide for Section 1915(i) could possibly put pressure on
19 CMS to develop technical guides for other non-HCBS SPAs.
20 However, Section 1915(k) SPA has an accompanying technical
21 guide, so developing a technical guide would be in line
22 with another HCBS state plan option.

1 Finally, several policy experts indicated the
2 value of written guidance in maintaining institutional
3 knowledge given staff turnover at the federal and state
4 level.

5 Differences by HCBS authority exist in
6 application length, completing time, approval periods, and
7 renewal requirements. Section 1915(c) and select 1915(i)
8 HCBS authorities are the only two subject to renewals.
9 1915(c) waivers have an initial approval period of three
10 years or five years if the waiver serves individuals dually
11 eligible for Medicaid and Medicare, after which they must
12 be renewed every five years.

13 1915(i) has a one-time approval, after which the
14 program can continue indefinitely, unless the state chooses
15 to exercise the flexibility to restrict eligibility for
16 services to specific populations, in which case there is a
17 five-year renewal schedule.

18 For both waivers and state plan options, states
19 can submit changes to CMS via the amendment process.

20 Federal officials, states, and policy experts
21 shared that renewals are resource intensive. Some
22 indicated that this process depletes resources that could

1 otherwise be spent on quality improvement or spending time
2 to better meet the needs of beneficiaries in a person-
3 centered way. For states, this can involve months of back-
4 and-forth with CMS, which can be burdensome and can create
5 uncertainty about approval timeline.

6 A few interviewees also noted that the questions
7 they received from CMS during the request for additional
8 information process can be time-consuming and duplicative,
9 both within and across waiver programs. One state received
10 over 800 questions from CMS, many of which were duplicated
11 in other waivers. We also heard some burden associated
12 with preparing the evidentiary reports during renewals.

13 All interviewees expressed that renewals are
14 critical for oversight and evaluation of program
15 performance. They also shared that renewals provide an
16 opportunity for public input on the entire waiver.

17 We heard mixed feedback on changes to renewal
18 requirements. For federal officials, renewals support a
19 comprehensive review of an HCBS program. Policy experts
20 and state officials expressed support for changes to the
21 renewal requirement but differed on whether a change should
22 be an increase to the renewal time period, several

1 suggested a time frame no longer than 10 years, or
2 elimination of the renewal requirement.

3 Section 1915(c) waivers are the only HCBS
4 authority which must comply with cost neutrality
5 requirements, meaning that the average per-person cost for
6 waiver services should not be greater than the average cost
7 of the institutional services that the waiver services are
8 an alternative to.

9 States use their annual CMS-372 report submission
10 to demonstrate that they are in compliance with cost
11 neutrality requirements.

12 We heard general consensus on states' ability to
13 successfully meet cost neutrality prerequisites for their
14 Section 1915(c) waivers. Some interviewees pointed to the
15 generally higher cost of institutional care as compared to
16 waiver services.

17 While we heard that states do not encounter
18 challenges meeting the requirements, some interviewees
19 shared challenges demonstrating cost neutrality for certain
20 populations. We heard varied feedback on eliminating cost
21 neutrality. Federal officials shared that cost neutrality
22 data can be useful in demonstrating that HCBS results in

1 lower federal and state spending relative to institutional
2 care, and some interviewees suggested that eliminating the
3 cost neutrality test could lead to an increase in HCBS
4 spending.

5 On the other hand, several policy experts and a
6 state official expressed support for eliminating cost
7 neutrality for waivers.

8 Interviewees shared that the cost neutrality
9 requirement was likely enacted due to concerns about a
10 woodwork effect, where a large number of individuals would
11 enroll in the program as soon as services were made
12 available. We also heard that the requirement was an
13 attempt to manage spending, given the lack of data on HCBS
14 costs relative to institutional care. Several interviewees
15 indicated those concerns are no longer relevant.

16 Two experts pointed to a tension between cost
17 neutrality and Olmstead. For example, we heard that in one
18 state, a new waiver had to be put in place for a
19 beneficiary with high HCBS costs because the waivers
20 available in the state at the time would have exceeded the
21 cost neutrality limit if the beneficiary had enrolled in
22 one of them.

1 MACPAC staff analyzed CMS-372 cost data for
2 Section 1915(c) waivers that were active over three years,
3 so 2019 through 2021, to determine how often waivers meet
4 the cost neutrality requirement. After cleaning the data,
5 we were left with 169 Section 1915(c) waivers in 37 states
6 and D.C. for our analysis.

7 Over the three-year time frame, of the 169
8 waivers we reviewed, one waiver in one of the three years
9 did not meet the cost neutrality requirement, and at least
10 60 percent of waivers across the three years had waiver
11 expenditures that were less than 50 percent of
12 institutional spending. This demonstrates that states are
13 generally meeting the cost neutrality requirement for their
14 Section 1915(c) waivers and often had waiver spending that
15 was significantly less than institutional spending.

16 On the following slides, I'll be presenting three
17 policy options for Commissioner consideration.

18 At a high level and informed by our findings, one
19 challenge interviewees shared is that the lack of a
20 technical guide for 1915(i) creates ambiguity around
21 authority requirements. The policy option is to develop an
22 authority-specific technical guide.

1 Next, we heard that the renewal process for both
2 Section 1915(c) waivers and 1915(i) state plan amendments
3 is resource intensive. A policy option here would be to
4 extend the renewal period.

5 Finally, given that states are generally able to
6 meet cost neutrality requirements, this raises questions
7 about the usefulness of the cost neutrality test relative
8 to its administrative burden. A potential policy option is
9 to remove the cost neutrality test.

10 Policy Option 1 states the Secretary of the U.S.
11 Department of Health and Human Services should direct the
12 Centers for Medicare and Medicaid Services to develop an
13 authority-specific technical guide for Section 1915(i).
14 Interviewees shared that not having a technical guide
15 creates uncertainty about requirements, that the
16 availability of timely and consistent TA from CMS varies,
17 and that written guidance provides a definitive
18 interpretation of authority requirements and maintains
19 institutional knowledge to account for staff turnover.

20 Federal officials noted that a Section 1915(i)
21 preprint is available to support states. However, other
22 1915 HCBS authorities such as 1915(k) SPA and 1915(c)

1 waivers both have a preprint or application as well as an
2 accompanying technical guide.

3 Next, we often hear about the complexities
4 associated with managing several HCBS authorities.
5 Developing a technical guide would provide more consistent
6 and clear guidance on operationalizing Section 1915(i).
7 Under this policy option, CMS would likely need to invest
8 time and resources to develop an authority-specific
9 technical guide, which would result in some administrative
10 burden. However, this initial investment could mean less
11 demand for TA in the long term.

12 The next policy option is related to renewals.
13 It states Congress should amend Section 1915(c)(3) and
14 Section 1915(i)(7)(C) of Title 19 of the Social Security
15 Act to increase the renewal period beyond five years.

16 To address the resource-intensive process of
17 renewals, this option would allow for more time between
18 renewals and would reduce the administrative burden for
19 both state and federal officials. This could in turn free
20 up additional staff time for program improvements. We did
21 not specify a time frame for the new renewal period because
22 CMS is best positioned to identify an appropriate time

1 period. However, interviewees shared that the renewal
2 period should not extend beyond 10 years. This aligns with
3 select Section 1115 demonstrations that were renewed for 10
4 years under the previous administration, CBO standard
5 practice to provide 10-year budget projections, and one
6 policy expert shared that this would likely be the highest
7 time frame which Congress would consider.

8 Concerns around potential loss of oversight could
9 be mitigated by other available tools, including CMS-372
10 reports for Section 1915(c) waivers and proposed changes in
11 the Access NPRM that are intended to improve monitoring of
12 state compliance with statutory and regulatory requirements
13 as well as improve the health and welfare of beneficiaries.

14 Potential declines in opportunities for public
15 engagement due to an extended renewal period can be
16 addressed through current requirements that public comments
17 be available at initial program approval, renewals, and
18 when a substantive change is made via an amendment.

19 Separately, the Access NPRM also includes
20 proposed changes that support public input and
21 transparency, including a public comment period when HCBS
22 quality metrics are updated, changes to MCACs, and

1 establishment of a state website that would include
2 publicly available information on program performance.

3 Finally, states can make amendments to their
4 programs outside of a renewal, and nearly all states do.

5 The final policy option is Congress should amend
6 Section 1915(c)(2)(D) of Title 19 of the Social Security
7 Act to remove the cost neutrality requirement. Under this
8 policy option, only the cost neutrality test would be
9 removed, but states would continue collecting data on
10 waiver cost and utilization. There was general agreement
11 that states can meet the cost neutrality requirement, and
12 our analysis of CMS-372 cost data supported this.

13 Several states and policy experts found no
14 practical utility in the requirement. Some interviewees
15 expressed concerns related to possible increases in HCBS
16 spending if the requirement was eliminated. However, any
17 potential increases in spending would be mitigated by
18 states' ongoing need to operate within their budget
19 parameters, and states can use cost containment tools
20 available through waivers to manage spending and
21 enrollment.

22 Elimination of this requirement would result in

1 decreased administrative burden for states and CMS, given
2 that information on institutional spending would no longer
3 be required for submission and review.

4 We welcome Commissioner feedback on the three
5 policy options presented. We will return in April with a
6 draft chapter on our work analyzing HCBS administrative
7 requirements and will include recommendation language for
8 any of the options the Commission would like to advance.
9 Thank you for your time.

10 CHAIR BELLA: Thank you very much.

11 I'm sure Commissioners would like to say
12 everything at once, but I'm going to ask that we take each
13 policy option one by one. This will make it easier to go
14 through each of them. So if you could pull up the Policy
15 Option 1 more detail right after this.

16 We are entertaining comments right now on Policy
17 Option 1 only. I saw John's hand first. No, I did not?
18 Yes, I did? John, then Patti, then Jami.

19 COMMISSIONER MCCARTHY: I guess I have more of a
20 question on this one, on (i), than a comment on it.

21 CHAIR BELLA: Questions are allowed on Policy
22 Option 1.

1 COMMISSIONER McCARTHY: What I couldn't get out
2 of what we were asking for this one is, did any state not
3 do a 1915(i) because they didn't know what to do?

4 So the context of my question is, having been
5 Medicaid director twice, yes, there's a lot of things you
6 don't know, but you just go ahead and do it, and then
7 people get services and things are good. Did you hear from
8 those comments, "Oh, we wanted to do this, but we didn't
9 because we didn't understand it," or is it just that people
10 are doing them, and then there's some ambiguity about
11 certain things?

12 MS. ALBAROUDI: Yeah, so it's the latter. So
13 states are able to implement 1915(i), but there is some
14 level of ambiguity.

15 COMMISSIONER McCARTHY: So then I guess from that
16 standpoint, I don't know if I would support this
17 recommendation from a standpoint of we're doing them, you
18 know, is this good, but there's -- and the reason I'm
19 saying that is because I have a big comment on No. 2. So
20 I'll hold it for that.

21 CHAIR BELLA: Thank you.

22 Patti, then Jami.

1 COMMISSIONER KILLINGSWORTH: So I want to make
2 just an overarching comment, not about the policy options
3 specifically, but just I really -- I appreciate that
4 administrative complexity is really recognized as a key
5 domain of Medicaid access, because what we're saying is
6 that complicated and burdensome administrative processes
7 can have this unintended negative impact on states and even
8 on health plans and providers' ability to ensure access to
9 Medicaid benefits for people in their programs. So that's
10 a powerful statement, that it's not just about how busy
11 people are. It's really about the net impact that that has
12 on the people that we are here to make sure have access to
13 these benefits.

14 And I think that that's nowhere more true than it
15 is with regard to home- and community-based services. We
16 have this really complicated structure of sometimes
17 concurrent authorities that you need to access a set of
18 benefits that we know from everything that we've just heard
19 is more cost effective than institutional care, is
20 overwhelmingly more preferred by Medicaid beneficiaries,
21 and allow states to be compliant with other federal laws,
22 not the least of which is the Americans with Disabilities

1 Act. So these recommendations really, really matter.

2 And you've heard me say this before, but it
3 really is a bit like eating an elephant, right? Because
4 Medicaid is very good at administrative burden and not very
5 good at simplifying administrative burden. So we are still
6 following many of the processes that were put in place back
7 in the '80s when some of these authorities were created.

8 And appreciating the fact that the access rule at
9 least has some promise of alignment across authorities, I
10 do want to note that the alignment is mostly in favor of
11 the most burdensome process. So what we're really doing is
12 taking the things that we require in 1915(c) and making it
13 apply to all of them, as opposed to really going back to
14 the drawing board and thinking about, are the things that
15 we created when we started these very new programs that we
16 were worried might be really expensive still necessary all
17 these decades later, or have we learned enough to really go
18 back and streamline some of the processes? So that's kind
19 of my overarching comment.

20 Now I'll comment on Policy Option 1.

21 CHAIR BELLA: But I'm going to -- I just want to
22 make an overarching comment in response to that. This is a

1 multiyear body of work, right? So this is an opportunity
2 for us to bite the elephant or whatever that is, little
3 pieces of things -- I actually don't like that.

4 [Laughter.]

5 CHAIR BELLA: Like bite-sized chunks of work to
6 get to a larger end. So what we have before us are three
7 potential things we could do. They're not exhaustive.
8 We're not stopping here. So it really is just to think
9 about, is there a benefit to doing these in addition to the
10 work that the Commission will continue to do next year and
11 in future years?

12 So I would ask you to keep that in mind. This is
13 not we're either going to do these and then we're moving
14 on. These are three options of a multitude of things that
15 we should and could do in this area and will continue to
16 address as those opportunities come before us.

17 COMMISSIONER KILLINGSWORTH: Thank you for that
18 context. That's very helpful.

19 I will say that I also want to be cognizant,
20 though, that our recommendations may create their own
21 degree of administrative burden, right? So I want to be
22 sure that if we're going to propose three recommendations,

1 that they are three recommendations that we feel like will
2 really yield significant value relative to the burden that
3 they will create. And that's an area where I have concern
4 with the first recommendation.

5 So I believe it was 47 states who have 1915(c)
6 waivers relative to 14 states who operate 1915(i)
7 authorities. The most recent data I could find was fiscal
8 year 2020, which shows that in 1915(c) waivers, 1.9 million
9 beneficiaries were served as opposed to 165,000 in 1915(i).
10 So if you just think about sort of relative value, there's
11 a whole lot of value in 250 waivers across 47 states
12 serving probably now more than 2 million beneficiaries that
13 I think we -- I think our recommendations may be better
14 vested in ways to streamline 165-page application and that
15 process relative to let's develop a technical guide for
16 1915(i). Not saying that it wouldn't be beneficial, but
17 relative to burden, I think there are probably
18 recommendations that we can make that would be more
19 impactful than this one.

20 CHAIR BELLA: Thank you, Patti.

21 Jami?

22 COMMISSIONER SNYDER: So as the former

1 administrator of two Medicaid programs, my first comment
2 related to this policy option is be careful what you ask
3 for.

4 But one thing I'm really curious about, you noted
5 in your presentation that there's a lack of technical
6 specifications or a technical guide for 1915(i) and 1915(j)
7 waivers, and I noticed that the policy option speaks to
8 1915(i), but not (j). Is there a reason for that?

9 MS. ALBAROUDI: Yeah. So we asked during our
10 follow-on work about both 1915(i) and (j), and I would say
11 95 percent of the comments were directed to 1915(i) because
12 1915(j) is often used concurrently with other authorities.
13 And over time, most of the 1915 authorities allow for self-
14 direction.

15 COMMISSIONER SNYDER: That makes sense. Thank
16 you.

17 CHAIR BELLA: Other comments on -- Carolyn.

18 COMMISSIONER INGRAM: Yeah, I just have to, I
19 think, go on record and agree with my colleagues down this
20 side of the table that creating some other administrative
21 guide is just going to create more administrative burden.
22 I'm not sure it solves the problems that we're trying to

1 tackle, so I don't think I could be supportive of that
2 recommendation. Thanks.

3 CHAIR BELLA: This is not one where -- I don't
4 get the sense that anyone is going to like beat the table
5 for this kind of guidance, but I do want to remind us, this
6 came from states.

7 I appreciate that we all have state experience,
8 but it did -- we didn't kind of pull this one out of the
9 air. So this is direct, current state folks who have asked
10 for this. Doesn't mean that all the comments that you made
11 aren't applicable about burden and sometimes being careful
12 what you ask for.

13 Dennis, comment on this one?

14 COMMISSIONER HEAPHY: Yeah. I think this is
15 something, as you said, states are asking for, and it does
16 move us in the direction of having a more universal set of
17 requirements that states can provide information on. So I
18 think looking at it incrementally, as you were saying
19 before, Melanie, that this is an incremental step and a
20 positive incremental step. And it's going to provide
21 technical assistance that can help states and help us all
22 moving forward, maybe align, more align the different

1 sections in a more comprehensive reporting manner, if that
2 makes sense.

3 CHAIR BELLA: Thank you, Dennis.

4 We'll go around to all of them and then come
5 back, because I know there are some interrelated thoughts
6 from Commissioners.

7 Oh, sorry, Verlon. And Sonja. I didn't see your
8 hand. Sorry.

9 COMMISSIONER JOHNSON: Yeah. So just a quick
10 question. I mean, I noticed, obviously, that it has a
11 preprint guide. So the preprint guide, it's just not --
12 it's challenging, I guess, for states. I'm just trying to
13 get a sense of the resources that are there. What's the
14 bigger issue?

15 MS. ALBAROUDI: Yeah. So our understanding was
16 that the preprint was not adequate enough to support use --
17 or like support their use of the 1915 --

18 COMMISSIONER JOHNSON: And the other ones
19 actually have the technical guide associated with it.

20 MS. ALBAROUDI: Yeah, so --

21 COMMISSIONER JOHNSON: So that one is more
22 helpful.

1 MS. ALBAROUDI: That's correct. Yeah, 1915(k)
2 SPA and 1915(c) does have a technical guide.

3 COMMISSIONER JOHNSON: All right. Thank you.

4 MS. ALBAROUDI: Of course.

5 CHAIR BELLA: Sonja?

6 COMMISSIONER BJORK: Thanks. I just want to put
7 another pitch in for if we're going to do all these
8 interviews and gather up the information, then we should be
9 responsive to what we gathered in the interviews, and it
10 sounds like the states need some help. And this technical
11 guide could be the help that they're asking for, especially
12 with the clarification on the preprint guide. I thought
13 maybe that would be the -- maybe that was good enough. But
14 it turns out that's not adequate.

15 So I just -- I'm in favor of listening to the
16 interviewees and trying to help meet their needs.

17 CHAIR BELLA: Thank you, Sonja.

18 All right, moving on to Policy Option 2. I'm
19 going to guess this side of the room would like to start us
20 off. Patti?

21 COMMISSIONER KILLINGSWORTH: I'm happy to.

22 So, first of all, I agree with Policy Option 2.

1 I do believe that we know enough about these waivers now to
2 really have a renewal period that extends beyond five
3 years.

4 My primary comment would be that we append that
5 recommendation to minimally direct the Secretary of HHS to
6 work with states to identify opportunities to streamline
7 that renewal process.

8 Today it amounts primarily to starting all over
9 again with a whole new waiver application as opposed to
10 continuing on with what you've already demonstrated has
11 been working effectively to provide access to these
12 services in your state. So I'm all for the public input
13 process. I think that's incredibly valuable, but I do
14 think there are, again, significant opportunities to reduce
15 the administrative burden of the application process, the
16 renewal process, the reporting process, all of that, based
17 on what we have learned in these waivers over decades of
18 experience. And we've never really gone back to the table
19 to do that. So I would like to see this be expanded to
20 include some of those elements as well.

21 CHAIR BELLA: So just to be clear, I think that
22 would have to be a new recommendation, because this is a

1 recommendation to Congress. That, I think, would be a
2 recommendation to CMS to do the administrative
3 simplification.

4 COMMISSIONER KILLINGSWORTH: Unless Congress were
5 to direct them to.

6 CHAIR BELLA: Rhonda and then John.

7 COMMISSIONER MEDOWS: I'd like to second her
8 motion, please. I'd also have a question for clarity.

9 This is all about renewal, right? So the ongoing
10 interim reports that are already required would still
11 continue on, even if the renewal period was extended. The
12 updates would still continue. I think that makes the case
13 for extending the period longer, because we're already
14 getting the updates.

15 CHAIR BELLA: Thank you, Rhonda.

16 John?

17 COMMISSIONER MCCARTHY: So in theory, I support
18 this. However, what I would like to see is -- why are we
19 doing these still as waivers? And so I would have liked it
20 better to have a recommendation that this just gets
21 converted into a state plan amendment type of a process and
22 not having to renew at all, because in state plan services,

1 we have none of these requirements whatsoever.

2 And the state plan option, right, that you have
3 opposite of this is institutional care, nursing homes. So
4 we don't do any of these things for nursing homes. We have
5 no tests for nursing homes. And so to me, our push really
6 should be to eliminate the need for this waiver, change it
7 into a state plan option, and maybe have some of the
8 requirements on the reporting. But you get it approved,
9 and that's it, and then you move down the path from that.
10 So that's what I would like to see.

11 I'll stop there.

12 CHAIR BELLA: So we did a body of work last year?
13 When was core benefit? Last year, where we did -- so the
14 goal of all of this -- and we're just trying to figure out
15 the right point of entry -- is to eliminate barriers to
16 allowing people to remain home or in the community to get
17 services, and that may not always mean that we can kind of
18 tackle institutional bias in certain ways. But we can try
19 to get it in other ways around simplifying the ability of
20 states to have opportunities and beneficiaries to avail
21 themselves of those opportunities.

22 The core benefit work, though, was redirected to

1 focus on what are the administrative barriers that we
2 believe. We did not get a lot of people saying that they
3 thought the core benefit would solve the problem, stacked
4 up next to sort of some of the challenges it might create,
5 according to folks who participated with us in those
6 discussions.

7 So we redirected the work this year to say,
8 what's keeping people away? Well, some of it is like the
9 burden of doing the waivers, the burden of getting on the
10 waivers, all of those things, which is what we're trying to
11 attack right here. So I hear you. It's not to say that
12 the Commission can't bring back exactly what you're talking
13 about, but in the interim, is there interest -- would you
14 have interest in at least taking a step here while it takes
15 -- even if the Commission brought that back, it would take
16 a while, I'm guessing, for Congress to move in that
17 direction with some of the budgetary realities.

18 And so I guess I would ask that we think about --
19 again, these are not either/or things. We can move ahead
20 with some of these things in the interim, while the
21 Commission then says, we're still interested in coming back
22 to ultimately making this a state plan option.

1 COMMISSIONER McCARTHY: I guess I'm not saying
2 that it's necessarily a state plan option, per se, because
3 you brought up budget issues. So I wouldn't say that we'd
4 make it somehow a budget issue. You could still have some
5 of the limitations in there, like in a waiver of limiting
6 the numbers of slots and things like that. But it's just
7 what you said. It's the waiver application process. You'd
8 be getting rid of that and making that part a state plan
9 process.

10 So I hear what you're saying. That was before my
11 time. So I just have to get on record to saying, you know,
12 I disagree with what happened there. I would rather see us
13 move in this direction.

14 And it's back to what I said for the first one is
15 it's hard for me to say, yes, just focus on this, because
16 this other thing will come. Well, I don't know if the
17 other thing will come. So it's where do you put your
18 efforts?

19 That's why, back to the first one, I was saying,
20 do I really want to put efforts into making that technical
21 guidance or putting the efforts into making this change? I
22 would rather see a change on fundamentally redoing the

1 waiver process. So that's kind of where I'm at.

2 CHAIR BELLA: So just so I understand, if there's
3 state plan today with kind of no limits, there's waivers
4 today with limits, you want sort of a hybrid of that, which
5 is --

6 COMMISSIONER McCARTHY: Right.

7 CHAIR BELLA: -- make it more state plan-like,
8 but still give states the tools to have limits.

9 COMMISSIONER McCARTHY: Right.

10 CHAIR BELLA: Okay. So that's different than
11 state plan.

12 COMMISSIONER McCARTHY: Yeah.

13 CHAIR BELLA: Okay.

14 Jami.

15 COMMISSIONER SNYDER: I appreciate the context in
16 which this policy recommendation sort of lives, super
17 sensitive to the challenges associated with modifying the
18 core benefit package. I'm wholly supportive of the policy
19 option that you've presented. I don't think it should
20 preclude us from revisiting this issue in the context of a
21 core benefit matter.

22 CHAIR BELLA: Thank you, Jami.

1 Heidi, did you have a question?

2 COMMISSIONER ALLEN: It was just a follow-up
3 question to try to understand the distinction between a
4 state plan amendment, a core benefit, and the waiver. So
5 the waiver -- if we went to a state plan amendment, then is
6 that a de facto core benefit?

7 CHAIR BELLA: What he says -- I just don't want
8 people -- we're talking about an ability to sort of ask for
9 these services in a state plan way versus a waiver way but
10 still retain the features of being able to have some
11 controls over the way that the waiver is administered, the
12 number of people served, those things.

13 Verlon,

14 COMMISSIONER JOHNSON: I really like this Policy
15 Option 2 for a lot of the reasons that I think many people
16 have already spoken about, though reducing the
17 administrative burden is really important, but also that
18 whole idea about the potential for innovation that Patti
19 mentioned. I mean, 10 years gives a little bit more time
20 to really figure out how can we do this even better and do
21 it right, and so I really appreciate that.

22 I guess the question that I have is that we have

1 up here that we want to increase the renewal period beyond
2 five years, and I guess the question for me is, why can't
3 we just determine what that should be in this setting?
4 Could we say 10 years? I know we've talked about that or -
5 - you know, as opposed to just leaving it out there a
6 little bit more. Thanks.

7 MS. ALBAROUDI: Yeah. So we don't feel like we
8 collected enough evidence to support a specific time frame,
9 which is why we deferred to CMS. CMS did renew Select 1115
10 demonstrations to 10 years. So, you know, we did pose that
11 question to them, but they didn't comment. So we feel like
12 it would be best to leave that to CMS to decide what an
13 appropriate time frame would be.

14 CHAIR BELLA: John?

15 COMMISSIONER MCCARTHY: I guess to that point,
16 like why -- and I understand we didn't find the evidence,
17 but I think we've had enough evidence to know that these
18 waivers work, and waivers haven't been disallowed. And so
19 why would we even say 10 years? Why don't we say once you
20 get it approved, it's good forever until you change it? I
21 mean, that would be kind of back to that state plan idea.
22 So it just would be eternal until you want to have a

1 change.

2 CHAIR BELLA: Yeah. My comment was going to be
3 also I don't like giving recommendations that are -- there
4 are times when we've had to do recommendations that are
5 open-ended. But in this case, recommending to Congress and
6 hoping they go talk to CMS to get a number doesn't feel as
7 sort of definitive as we could be. And so I do think there
8 is a reason to suggest 10. We could also entertain John's
9 suggestion. But then I think, John, we would have to do
10 some more work on the conditions under which you would have
11 -- you know, that would trigger a renewal.

12 Patti.

13 COMMISSIONER KILLINGSWORTH: It would almost be
14 changing a renewal period to a review period. Practically
15 speaking, based on current reporting requirements, they're
16 reviewed every year. But if you wanted to do a more in-
17 depth programmatic review at certain cycles, you know,
18 short of it becoming a whole sort of resubmit the entire
19 waiver all over again process, I think that could be
20 another option.

21 EXECUTIVE DIRECTOR MASSEY: So can I --

22 CHAIR BELLA: Kate.

1 EXECUTIVE DIRECTOR MASSEY: Asmaa and Tamara, can
2 you speak a little bit? Because when you were doing your
3 work, there were reasons actually to have a renewal period
4 check-in. That was to ensure that there was compliance and
5 adherence to newly implemented or newly finalized HCBS
6 policies. There were public input requirements that were
7 important for generating consensus among the stakeholder
8 community. Can you just talk a little bit about what the
9 research revealed in justifying the importance of renewals?

10 MS. ALBAROUDI: Yes, of course. So I'll say that
11 like all interviewees -- so we're talking about federal
12 officials, state officials, and policy experts -- all
13 indicated that renewals are important for oversight, so to
14 confirm that states are meeting statutory and regulatory
15 compliance and also to allow for public comments for the
16 entire waiver, which beneficiaries might not have the
17 ability to do so outside of the renewal period to look at
18 the entire waiver. So it seems like across the board,
19 there was agreement that renewals are critical, which is
20 why we said extend it beyond five years but not eliminate
21 it.

22 CHAIR BELLA: Dennis and then Patti, and then

1 we're going to go to Option 3.

2 COMMISSIONER HEAPHY: I agree in terms of the
3 concern about the time frame, but with me, having those
4 renewals is critically important to ensuring that there's
5 appropriate access to HCBS services across states and we're
6 actually moving towards a system of equity. So the renewal
7 piece is a federal protection. It is a protection for
8 folks in different states.

9 CHAIR BELLA: Thank you, Dennis.

10 Patti?

11 COMMISSIONER KILLINGSWORTH: Here's what I don't
12 understand. Why do I need that protection for home- and
13 community-based services, but I don't need it for
14 institutional services, and I don't need it for any other
15 service in the Medicaid state plan?

16 We are positioning home- and community-based
17 services in a way that limits their access in a way that we
18 don't do with any other Medicaid benefit and especially
19 with institutional services, and I think that's a problem.
20 I think we are far enough along in this process to
21 recognize the value of home- and community-based services
22 for the people who are enrolled in the Medicaid program and

1 to eliminate things that are making it more difficult for
2 them to be able to access those benefits.

3 CHAIR BELLA: That is a perfect tee-up to Policy
4 Option 3, which is intended to address the fact that
5 something that exists for these waivers doesn't exist on
6 the institutional side. Who would like to start comments
7 there?

8 Patti.

9 COMMISSIONER KILLINGSWORTH: I'll start. I'm
10 going to try to figure out how I'm going to make it -- how
11 I'm going to turn that around, Melanie, so that it doesn't
12 sound like I'm reversing my position.

13 It does exist, in a way, right? In reality, all
14 of the different kinds of waiver options in the Medicaid
15 program come with some sort of cost requirement, whether it
16 is cost neutrality, cost effectiveness for 1915(b) or --
17 I'm trying to think of what it's called in the 1115 world.
18 So there's always some sort of a comparison to make sure
19 that we are efficiently using federal and state dollars
20 well, and I think that is an expectation. It is one of the
21 things that -- it's one of our fundamental principles is
22 around efficiency in the way that we deliver services.

1 Cost neutrality is so fundamental a concept as it
2 relates to home- and community-based services in terms of
3 it offers a more cost-effective way to meet people's needs,
4 which, oh, by the way, they prefer.

5 My own experience over more than 20 years, closer
6 to 25 years in state government, would say that if you
7 reduce or eliminate the cost neutrality requirement, HCBS
8 costs will absolutely go up. It is that fundamental to the
9 way that these programs are operated.

10 Practically speaking, though, the fact that
11 states are complying with something that is a federal
12 requirement doesn't mean that the federal requirement
13 should go away. It means that the requirement to prove
14 that you're complying with the federal requirement should
15 either go away or at least be minimized commensurate with
16 the risk that you're not complying with it. We know by
17 looking at all of these different reports that very rarely
18 does a state struggle to meet cost neutrality. Don't do
19 away with the requirement, but come up with a better way
20 than making every state every year demonstrate that they're
21 in compliance with something that almost everyone always
22 is.

1 There are probably ways that CMS could, through
2 reporting, identify that a state's costs have escalated
3 commensurate to institutional costs in that state, which
4 would warrant a review of cost neutrality. We could be
5 much more precise about how we're assessing compliance than
6 making every state do it every year with every waiver, but
7 I would not and could not support eliminating what I think
8 is a really fundamental principle that is good public
9 policy because it ensures that we are managing, investing
10 federal and state dollars well.

11 CHAIR BELLA: Thank you, Patti.

12 John?

13 COMMISSIONER McCARTHY: I agree with Patti, and I
14 also have to say that I can't support this recommendation.

15 I think having done rate setting both as a
16 consultant and as a state, there would just be too many
17 things that right now that this limits that you would run
18 into off loading costs into rates, and you would run into
19 some issues around that.

20 And I know you tried to cut me off, but I'm going
21 back to it. If we're going to, on No. 2, say, oh, we can't
22 do some of these things, well, then let's put these same

1 requirements on nursing homes and others. And so you have
2 to renew nursing homes every five years or something like
3 that if that's the direction we're going.

4 CHAIR BELLA: Thank you.

5 Jami?

6 COMMISSIONER SNYDER: One of the things that I
7 think is important to kind of note -- and you noted it in
8 your presentation -- that CMS actually stated that cost
9 neutrality data can be useful in demonstrating that HCBS
10 services come at a lower cost than institutional care.

11 I would say from a practical perspective, I found
12 cost neutrality tests to be really, really helpful to me as
13 a Medicaid director when I would speak with policymakers in
14 my state. So it's just something to keep in mind that that
15 can be a lever that you can employ or an argument that you
16 can make to policymakers in trying to garner their support
17 for important programs like this.

18 MS. ALBAROUDI: Can I just provide a response to
19 that? I actually appreciate that comment, and we tried to
20 be responsive to CMS by saying that this would just
21 eliminate the cost neutrality test and would still require
22 states to submit cost and utilization data. So I

1 appreciate that in CMS' comments as well.

2 CHAIR BELLA: Caroline.

3 COMMISSIONER INGRAM: You can tell you have a lot
4 of people sitting here who have had to fill all these
5 things out and argue over and over again with the federal
6 government about them, because we have very strong feelings
7 about them.

8 But I have to agree with my colleagues. I don't
9 think we can eliminate the whole piece, but almost the
10 comments you just made there at the end makes me think that
11 there's a way we can figure out to talk about how can we
12 streamline these requirements to make the cost neutrality
13 piece easier since all states are meeting it but still keep
14 the requirement in place. And so I think that's what
15 we're trying to get at here with our feedback for you.

16 CHAIR BELLA: Okay. I'm scratching my head a
17 little bit about -- because we are at a little bit -- we
18 are very consistent in that we want to make it possible for
19 people to have access to home- and community-based
20 services. We're not completely consistent, it doesn't feel
21 to me, about we do or do not want to renew something, we do
22 or do not want to keep a standard in place. I mean it

1 feels like we're a little bit like we want to keep cost
2 neutrality, but we want unlimited sort of time on the
3 waiver.

4 So I want to ask if these recommendations are not
5 hitting the mark with the Commission, we don't have to move
6 forward with them. We can continue to try to find the
7 right place to do what we think needs to be done to make an
8 impact here. It doesn't feel to me that we are as
9 consistent as we could be if we're really trying to address
10 institutional bias and increase access to home- and
11 community-based services. And perhaps that's because we
12 don't have exactly what you want to see up here.

13 But these are all intended to do those things,
14 and so I think that on this one, Patti, I appreciate we do
15 have cost neutrality on 1115s, but like what John just
16 said, we don't have it on state plan services, which are
17 the institutionally biased services that you're most
18 worried about. So that's where it feels like we sort of
19 haven't really figured out exactly how we want to move
20 forward in the best way on that.

21 COMMISSIONER KILLINGSWORTH: I think that there
22 is a way, particularly with respect to the second two

1 recommendations.

2 I think most people voiced support for
3 Recommendation No. 2, although many of us wanted to go
4 further than that, right? So whether that is an
5 incremental step with additional recommendations down the
6 road and considering maybe even how we re-look at approval
7 processes for the things that we do under 1915(c) waivers
8 kind of in totality, I think there was widespread support
9 for that.

10 I think the concern with No. 3, we've identified
11 a fundamental issue. I think there is disagreement about -
12 - so what is the right way to address the fundamental
13 issue? Is it to eliminate the requirement, or is it to
14 eliminate the burden associated with proving that you've
15 met the requirement every year? And so I think it's just a
16 subtle nuance of let's not take away the requirement, which
17 I think states do find valuable. Let's take away a
18 requirement to prove it every year and instead come up with
19 a more efficient way to address that issue.

20 CHAIR BELLA: Again, I want to reiterate that it
21 is inclusive of states who indicated to us that eliminating
22 this requirement would be of interest to them. So we did

1 hear that. It doesn't mean that there's not good reason to
2 keep it, but there at least were states who were part of
3 this discussion who were in favor of eliminating it.

4 COMMISSIONER KILLINGSWORTH: I think it would be
5 fascinating to hear from a lot of states on how they feel
6 about this topic. I hope that some are listening and
7 provide public comment or otherwise share their thoughts on
8 this.

9 I suspect, certainly don't know, that there will
10 be more states that are concerned about eliminating cost
11 neutrality than not.

12 CHAIR BELLA: Any additional --

13 COMMISSIONER HEAPHY: Melanie, I just have this
14 question about --

15 CHAIR BELLA: Dennis, yep.

16 COMMISSIONER HEAPHY: -- the idea of using
17 institutionalization as the basis of determining cost
18 neutrality at all, particularly since there's a bias for
19 institutionalization. So we talk about cost neutral. We
20 really don't know what neutrality is in a world where we're
21 talking about HCBS services being the preferred or
22 equivalent to institutionalization. Does that make sense?

1 Why are we using that as a bar to begin with?

2 CHAIR BELLA: Yes.

3 COMMISSIONER HEAPHY: So I'd like to get those --

4 CHAIR BELLA: It's a complicated --

5 COMMISSIONER HEAPHY: Right.

6 CHAIR BELLA: -- system that's kind of layered on

7 top of itself year after year.

8 COMMISSIONER HEAPHY: And that goes back to

9 Olmstead and all that, but if we think about it, why are we

10 using that as a bar, the standard to determine the value of

11 having folks in the community rather than

12 institutionalized? And does it take into the social

13 benefit of people living in the community, whether it's

14 because they're employed or they're able to stay with their

15 families, all those sorts of things? So how do we measure

16 those benefits to society? We're only looking at the

17 comparison to the nursing home costs. It just seems like a

18 very archaic or -- yeah -- way of doing this.

19 CHAIR BELLA: Thank you. And again, the

20 Commission is not precluded from taking this whole thing

21 up, continuing to -- I don't know what word I want to use.

22 There's so many words we're not using right now.

1 Adrienne, you were going to talk and then Rhonda.

2 COMMISSIONER McFADDEN: Yeah. So just to
3 Dennis's comment there, I do think there's probably some
4 value away from these policy options of re-evaluating what
5 truly is the gold standard, and I think that's really the
6 basis of the conversation around the cost neutrality
7 conversation. And so it sounds to me like institutions
8 have been sort of anecdotally seen as not necessarily the
9 gold standard anymore, but having the research to be able
10 to say we need to be using a different standard for cost
11 neutrality, I think would be valuable and maybe an arm of
12 something that we can take up as a Commission.

13 My comments are really as a non-sort of lucky
14 person who's had to deal with these renewals and
15 applications. I think there's sort of -- given the context
16 you provided us earlier with not eating the elephant but
17 maybe a crawl, walk, run sort of framework. I do feel like
18 there may be some value to thinking about figuring out the
19 periodicity of how we prove the cost neutrality of the
20 home- and community-based services and maybe thinking about
21 renewals as truly renewals instead of re-applications and,
22 therefore, maybe having the proof point be in the ramp-up

1 period of the initial sort of application and then at each
2 point of renewal versus having to do it every year. And so
3 that was just sort of my suggestion of thinking about that
4 to sort of simplify as a crawl, walk, run process for the
5 renewal process.

6 CHAIR BELLA: Thank you, Adrienne.

7 Rhonda.

8 COMMISSIONER MEDOWS: So I think I'm going to be
9 repeating some of what has already been said, but can we --
10 and I know you've already done the work to talk with
11 states, but can we go back and simply ask is it the policy
12 or the process? And if it's the process, is it a matter of
13 having a best practice to actually tie it to our jobs in
14 Medicaid which is care and cost management? I mean, does
15 that sound like a reasonable -- I used to hate that -- the
16 cost neutrality, I used to hate it because we built up this
17 whole big process around it, and initially, each time I
18 would start with a new state Medicaid program, we had to
19 tie it to actually what we did every day and not just check
20 a box on a report or renewal. Do you get what I'm saying?
21 It's got to be part of your daily operations.

22 EXECUTIVE DIRECTOR MASSEY: Asmaa, you dug into

1 the nature of the state concern. Can you shed light on
2 Rhonda's question?

3 MS. ALBAROUDI: Sorry. I missed that.

4 EXECUTIVE DIRECTOR MASSEY: Can you shed light on
5 Rhonda's question? Because through the interviews, you
6 actually pressed on the state concerns that were raised
7 regarding cost neutrality and the related administrative
8 burden.

9 MS. ALBAROUDI: Yes. So they indicated that the
10 process of cost neutrality was burdensome, both because of
11 Appendix J, so having to do all those projections as part
12 of the renewal process and also reporting yearly through
13 CMS 372 reports. And some indicated support for
14 eliminating the cost neutrality requirement, and others
15 noted that there was no, as I mentioned, practical utility
16 to the requirement. And it came down to burden.

17 CHAIR BELLA: All right. Let's go back to No. 1.
18 So we had at least four people who were not in support of
19 No. 1. We had two people who spoke in support of No. 1.
20 The rest of you did not speak, which is fine. We don't ask
21 you to speak if you're not feeling it.

22 But let's take a show of hands. Who is in

1 support of No. 1 coming back?

2 [Show of hands.]

3 CHAIR BELLA: Are the other hands not in support?

4 Who's not in support of number one coming back?

5 [Show of hands.]

6 CHAIR BELLA: Okay. There's a lot of hands that

7 haven't been raised in either case. Who is indifferent?

8 [No response.]

9 CHAIR BELLA: All right. I think No. 1 comes
10 back, and if there's feedback that you want to make any
11 tweaks to No. 1, we'll bring it back. It may or may not
12 make it out of here in April, but there is enough interest
13 for it to come back.

14 No. 2, there was -- so I'm going to say in my
15 mind, there's kind of three ways we can handle No. 2.
16 Leave it as is, which is open-ended and not specified,
17 stick 10 years on there, or have it be -- what is it?
18 Infinity? Happening in infinitum or whatever.

19 So I'm going to put out as a straw-person that we
20 put it in there for 10 years, and we can have some
21 discussion around whether there's an opportunity to further
22 streamline and whether perhaps maybe there should be time

1 spent by the Commission on further refining it down the
2 road so that it only has to happen with certain triggers,
3 but to move forward the recommendation that we put 10 years
4 in there. How do people feel about that coming back to you
5 for continued discussion in April? That's okay? Dennis,
6 is that okay?

7 Okay. Policy Option 3, we are not going to get
8 this figured out today. There has been a lot of feedback
9 that they have been writing furiously. I think we
10 understand the intent that there's an opportunity to
11 eliminate it. There's also an opportunity to functionally
12 make it less burdensome. We need to go back and, I think,
13 think about how to get at the intent, make sure we're not
14 doing anything that signals, that we're not trying to be
15 completely committed to the efficiency and economy and sort
16 of economics of the program. But I don't think we're in a
17 position to take all of this feedback and process it right
18 now to come back to you.

19 So the team will do that, and we'll bring Policy
20 Recommendation 3 back in April, reflecting the best job
21 that we can do with the variety of perspectives that have
22 been offered, including Adrienne's at the end kind of

1 crawl, walk, run. I guess you walk and step is the same
2 thing.

3 Okay. Any other comments? Kate, is that
4 acceptable to you? Okay.

5 COMMISSIONER HEAPHY: Actually, is there a way to
6 look at this, maybe it's not for today or even April, but
7 looking at this from an equity perspective as well, the
8 impact of cost neutrality or which populations are most
9 likely to benefit from, most likely to benefit from HCBS
10 services versus those who are not? I don't know. Somehow,
11 we need to insert equity into the conversations.

12 CHAIR BELLA: Yeah, I agree with you, Dennis, and
13 I think that it is an underlying piece of all of it. The
14 work does go into some specifics around different
15 populations served by different waivers, but we can make
16 sure that the amount of data that we have about that is
17 included in the chapter. And if there are areas where we
18 need to continue to push to get more granular level of
19 information about the population served by the various
20 waivers and the impact of our changes on -- if it's
21 disproportionately on one population or another, for good
22 or bad, that if we need to highlight that that's more data

1 that needs to be collected or found through ways we can
2 make sure that we're doing that.

3 So that's how we're going to handle these three
4 policy options, and then the Commissioners, we all should
5 continue to decide where we want to go next in addressing
6 issues around expanding access to home- and community-based
7 services, addressing any institutional bias, again, because
8 this is just this work cycle's set of recommendations, and
9 there's a lot that can be tackled here.

10 I'm not even going to ask if the two of you need
11 anything else. I don't think the answer is yes. Are you
12 good?

13 MS. ALBAROUDI: Yes, I think we are. Thank you.

14 CHAIR BELLA: This has been a really good
15 conversation among the Commissioners. Thank you.

16 We're going to open it up to public comment now.
17 We'll take comment on either -- we've only had two sessions
18 so far. Either of our two sessions. If you'd like to make
19 a comment, please use your hand. Please introduce yourself
20 and the organization you represent, and we ask that you
21 limit your comments to three minutes. And we'll open that
22 up now.

1 Welcome Camille. You should be able to talk.

2 **### PUBLIC COMMENT**

3 * MS. DOBSON: Good morning. Can you hear me?

4 CHAIR BELLA: Yes. Hi.

5 MS. DOBSON: Hi. Good morning. Thanks for the
6 opportunity to comment. Great presentation from Tamara and
7 Asmaa on this topic. I appreciated the diversity of
8 opinions about the recommendations today, and I would just
9 leave you with one thought.

10 We have -- I'm sorry. Camille Dobson, Advancing
11 States Deputy Executive Director. We represent the aging
12 and disability directors who deliver HCBS for most of the
13 states to older adults and people with physical
14 disabilities.

15 We have started the conversation with our
16 colleagues at CMS about approaches to stop treating HCBS
17 like it is so different from any other Medicaid service,
18 except for the places where it is extremely different than
19 other Medicaid services. And so we're generally supportive
20 of any recommendation to John's point that streamlines the
21 administrative processes, for example, demonstrating that
22 eligibility determinations are done correctly, proving that

1 payments are made accurately, proving that there's
2 appropriate oversight among sister state agencies. All of
3 those requirements are part of core Medicaid functions and
4 don't need to be separated out specifically for HCBS.

5 But where there is difference, for example,
6 around level of care determinations and how people are
7 determined to need those services, where service planning
8 is a core part, where health and welfare and safety issues
9 are paramount for people getting HCBS, which are very
10 different in those three areas than the rest of the
11 Medicaid program, appropriate safeguards, reporting, and
12 data are absolutely necessary.

13 So we would encourage the Commission as you
14 continue the work to look at places where we can normalize
15 HCBS as a core part of the Medicaid program and really
16 start focusing on those things that make HCBS so different
17 from the rest of the Medicaid program.

18 Thank you.

19 CHAIR BELLA: Thank you, Camille. Appreciate you
20 taking time to make comments.

21 Anyone else like to make a public comment?

22 [No response.]

1 CHAIR BELLA: Well, I appreciate the framework
2 that Camille -- I mean, thinking about it that way, places
3 where we can normalize and the places where it needs to be
4 different would be a good way for us to think about the
5 next area of this complicated web that we want to take up.

6 All right. I don't see any more folks who want
7 to make a comment.

8 We are going to take a break so Commissioners can
9 eat lunch and come back raring to go for the next session,
10 and after lunch we will be talking about duals.

11 So, Tamara and Asmaa, thank you again very much
12 for this work. It's obviously going to be an ongoing area
13 of commitment for the Commission.

14 Commissioners, thank you, and we will reconvene
15 at one o'clock Eastern Time. Thank you very much.

16 * [Whereupon, at 12:15 p.m., the meeting was
17 recessed, to reconvene at 1:00 p.m. this same day.]

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AFTERNOON SESSION

[1:00 p.m.]

CHAIR BELLA: Good afternoon. Welcome back to the afternoon session of MACPAC. We are going to kick off with a continuation of the work around duals, in particular, around dual eligible special needs plans and the SMACs, the state Medicaid agency contracts.

Drew, welcome, and we'll let you take it away. Thank you.

OPTIMIZING STATE MEDICAID AGENCY CONTRACTS (SMACS): POLICY OPTIONS

* MR. GERBER: Thank you.

Good afternoon, Commissioners. Today I'll be presenting some policy options that staff developed following our presentation in January that aim to support states in optimizing their state Medicaid agency contracts or SMACs.

As a refresher, I'll begin with some background on Medicare Advantage dual eligible special needs plans, or D-SNPs, SMACs, and the Commission's prior work in this area. Then I'll walk through several tools we identified

1 from our interviews with key stakeholders to support states
2 at any step of their integration journey in overseeing
3 their SMACs. Finally, I'll present the Commission with two
4 policy options to consider with the goal of returning in
5 April with final recommendation language for a vote.

6 So to begin, D-SNPs are a type of Medicare
7 Advantage special needs plan designed to provide targeted
8 care to dually eligible beneficiaries. These plans have
9 varying levels of Medicaid-Medicare integration, ranging
10 from plans that meet federal minimum requirements to
11 coordinate Medicaid benefits, all the way to plans that
12 cover nearly all Medicaid and Medicare benefits through the
13 D-SNP or an affiliated Medicaid managed care organization.

14 D-SNPs differ from other MA plans and even from
15 other special needs plans because they're required to
16 contract with state Medicaid agencies through the SMAC.
17 There are federal minimum requirements established by law,
18 but states can exceed these requirements to require greater
19 integration or to better tailor D-SNP coverage to serve
20 their dually eligible populations.

21 Over the course of this project, we have tried to
22 examine how states can optimize their SMACs. As a

1 reminder, we've conducted a literature review that
2 described the federal requirements that states must meet in
3 designing their SMACs as well as the extent of a state's
4 contracting authority under 42 CFR 422.107.

5 We reviewed all SMACs for 2023 to understand how
6 states are currently using or not using their SMAC
7 authority to tailor requirements related to, for example,
8 issues of care coordination or data reporting.

9 As we presented in January, we conducted
10 interviews with five states that go beyond minimum
11 requirements, the Centers for Medicare and Medicaid
12 Services, and representatives for two D-SNPs that operate
13 across our case study states. Through those interviews,
14 stakeholders consistently highlighted barriers to
15 optimizing and overseeing their SMACs that mirror the
16 larger challenges that prior MACPAC research has identified
17 states face in integrating care as a whole: state capacity,
18 both in terms of workforce and expertise, and the need to
19 connect integration goals for dually eligible beneficiaries
20 to larger state goals.

21 Over the last four years, during which the
22 Commission has studied the issue of integrated care models

1 for dually eligible beneficiaries, MACPAC has made several
2 recommendations, which we want to reiterate here as they
3 remain relevant to the challenges states face with their
4 SMACs. In June 2022, the Commission recommended,
5 paraphrased, that Congress should authorize the Secretary
6 of the U.S. Department of Health and Human Services to
7 require that all states develop an integration strategy and
8 to provide federal funding to support states in developing
9 these strategies.

10 Back in 2020, the Commission similarly
11 recommended that Congress provide federal funds to enhance
12 state capacity to develop expertise in Medicare, and to
13 implement integrated care models.

14 While Congress has yet to enact these
15 recommendations, interest remains on the Hill, and these
16 recommendations informed several bills in the last
17 Congress. And as of last week, or this week, actually, a
18 bill was introduced that brings back some of these
19 recommendations.

20 So now we have two policy options to present to
21 the Commission today, which we believe will support states
22 in optimizing and overseeing their SMACs and that will

1 continue the Commission's push for greater integration for
2 dually eligible beneficiaries.

3 When developing policy options to support states
4 with their SMACs, we want to recognize that states may
5 include a variety of requirements in their SMACs that
6 address differing populations, state goals, and priorities.

7 However, through our interviews, stakeholders did
8 identify data on care coordination and Medicare Advantage
9 encounters as key for monitoring D-SNP compliance and
10 assessing quality. States may include care coordination
11 requirements in their SMAC that modify the D-SNP's model of
12 care, which describes the plans' design for care
13 coordination, and state Medicaid agencies may use care
14 coordination data to oversee these requirements in a number
15 of ways. For example, Minnesota uses completion rates of
16 health risk assessments, which the state requires to be
17 completed in either 30 or 60 days, depending on the
18 program, as a performance target for its quality withholds.

19 Alternatively, a state could require detailed
20 care transition plans for enrollees or require D-SNPs to
21 collaborate with certain Medicaid or community-based
22 organizations, among a variety of other potential options

1 for states to pursue.

2 As Medicare is the primary payer for many health
3 care services for dually eligible individuals, Medicare
4 Advantage encounters describe health care utilization for
5 this population that the state Medicaid agencies cannot
6 fully understand without access to this data.

7 While states do not currently receive Medicare
8 Advantage encounter data unless they require the plan to
9 submit them, these data can be leveraged to compare service
10 use among D-SNP enrollees with those not enrolled in a D-
11 SNP, identify disparities within the dually eligible
12 population, or inform quality improvement goals among other
13 potential analyses.

14 In addition to the utility of both these data
15 elements in conducting effective oversight, we also found
16 that requirements for plans to submit data on care
17 coordination and Medicare Advantage encounters are
18 applicable to any D-SNP, even those with minimal levels of
19 integration.

20 So to lay out Policy Option 1: "State Medicaid
21 agencies should use their contracting authority at 42 CFR
22 422.107 to require that Medicare Advantage dual eligible

1 special needs plans operating in their state regularly
2 submit data on care coordination and Medicare Advantage
3 encounters to the state for purposes of monitoring,
4 oversight, and assurance that plans are coordinating care
5 according to state requirements.

6 “If Congress chooses to require that all states
7 develop a strategy to integrate Medicaid and Medicare
8 coverage for their dually eligible beneficiaries, states
9 that include D-SNPs in their integration approach should
10 describe how they will incorporate care coordination and
11 utilization data and how these elements can advance state
12 goals.”

13 We found there are several pieces of our research
14 that support such a recommendation. Care coordination is
15 central to integrating Medicaid and Medicare services, and
16 it serves as a key feature of the D-SNP model. In our
17 interviews, both CMS and state officials identified care
18 coordination data as a useful measure of D-SNP performance
19 and an overall indicator of health of the integrated
20 program.

21 As states begin to take their first steps towards
22 requiring greater integration from their D-SNPs, states

1 should use their SMACs to require that D-SNPs submit care
2 coordination data so that states may ensure that dually
3 eligible beneficiaries in these products are receiving the
4 levels of coordination the state expects.

5 While few states currently collect and use MA
6 encounter data to oversee D-SNPs, state officials said that
7 these data are key to understanding the health of dually
8 eligible individuals and for informing quality improvement
9 efforts.

10 Importantly, these data elements are applicable
11 to more integrated plans as well as minimally integrated,
12 coordination-only D-SNPs, which means that states at any
13 level of integration can begin requiring these data as a
14 first step.

15 If states choose to require that D-SNPs submit
16 data on care coordination and MA encounters, we would
17 expect there to be an increased administrative burden on
18 states to collect and oversee these data elements. This
19 may include even a substantial upfront burden to receive MA
20 encounter data, which could require information technology
21 system upgrades.

22 We do foresee the potential for some additional

1 burden on health plans to report these data in a format
2 that the state requires. The plans already submit Medicare
3 Advantage encounter data regularly to CMS, and many of
4 these requirements that a state chooses to include would
5 naturally have associated burden. If states collect these
6 data and use them to oversee plan performance,
7 beneficiaries could benefit from potential improvements in
8 care coordination and quality.

9 For Policy Option 2, we wanted to be responsive
10 to the barriers that states face, addressing the broader
11 issue of integrating care as well as the specifics of
12 SMACs, especially as more states are beginning to leverage
13 this tool.

14 The option reads: "The Centers for Medicare and
15 Medicaid Services should issue guidance that supports
16 states in the development of a strategy to integrate care
17 that is tailored to each state's health coverage landscape.
18 The guidance should also emphasize how states that contract
19 with Medicare Advantage dual eligible special needs plans
20 can use their state Medicaid agency contracts to advance
21 state policy goals."

22 So, as I'm sure you're aware, this policy option

1 echoes the Commission's previous recommendation, and it
2 looks to ensure that states have the information they need
3 to develop an integration strategy. We believe that by
4 outlining the tools available to states, CMS guidance may
5 prompt the development of these strategies.

6 As we heard in our interviews, there still is a
7 lack of awareness of state contracting authority, its
8 limitations, and the overall value of leveraging the SMAC,
9 and these barriers continue to hinder states in leveraging
10 these contracts.

11 Federal guidance, similar to a 2018 state
12 Medicaid director letter the agency issued that described
13 integrated care models at the time, could provide states
14 with greater clarity.

15 We would expect this option to create minimal
16 additional burden for CMS, while states may engage with the
17 guidance and choose to better leverage their SMACs through
18 additional requirements that meet state goals.

19 I look forward to hearing the Commission's
20 discussion of these options today, and we plan to return in
21 April with a draft report chapter and recommendation
22 language that reflects the conversation. Thank you.

1 CHAIR BELLA: Thank you, Drew.

2 I'll just do a little context setting, and then
3 we'll open it up for questions and comments.

4 I want to reiterate, especially for the new
5 folks, we've been kind of pounding the drum about state
6 capacity and the need for state resources for years. This
7 as everything we do, sort of reinforces that there's a need
8 for that, recognizing that you can only do things with
9 SMACs or other levers if you actually have the capacity and
10 the expertise on the Medicare side to do that.

11 So we've made recommendations to Congress. We've
12 tried twice. We did it in 2020, recommending resources.
13 We did it in 2022, recommending a state strategy and
14 resources.

15 As Drew mentioned, there have been a few bills,
16 which is exciting, and another one was introduced yesterday
17 by Senator Casey that would support states, very similar to
18 ones last year with Senators Casey and Scott and Cassidy.

19 This time, we're going to try to make a
20 recommendation to states and also make a recommendation to
21 CMS, but it doesn't diminish the importance of Congress,
22 hopefully, acting on our recommendations as well. I think

1 there's an opportunity. We do know that states struggle
2 with some of the SMACs, but we're also signaling that care
3 coordination and encounter data are really important
4 elements that we can be building to for the states.

5 Then with regard to CMS, as Drew mentioned, in
6 2018 CMS did guidance to help states understand
7 opportunities, various opportunities. There's new folks in
8 states, and so it seems like it might be a good idea to get
9 that back out there so that, again, we're trying to tackle
10 this to all three levels for whom the Commission can make
11 recommendations and suggestions.

12 So that's just a little bit of context for folks
13 to understand where we've been and how we see this or how
14 we might see this. With that, I will open it up for
15 comments and questions.

16 Heidi.

17 COMMISSIONER ALLEN: I just have a question that
18 reflects my limited understanding of this topic. What does
19 care coordination data look like? Is it encounter data for
20 the person? Is it activities between the plans or the D-
21 SNPs?

22 MR. GERBER: It can encompass a variety of

1 things. There could be process measures, such as Minnesota
2 uses, which would be completion rates of the health risk
3 assessments within the required amount of time. It could
4 be the actual substance of the care transition plans for
5 enrollees.

6 States could require and receive the data from
7 plans that's the actual information in the health risk
8 assessment. They can ask for that to be stratified by an
9 indicator that's relevant to the state, whether that's race
10 and ethnicity or something else.

11 There's a variety of areas in care coordination
12 that states can explore, but it's really focusing oversight
13 activities around that data and making sure that they are
14 receiving data that's meaningful to achieving state goals
15 was sort of the focus for us.

16 CHAIR BELLA: Thank you.

17 Jami?

18 COMMISSIONER SNYDER: There we go. Just one
19 quick question about the second policy option, which begins
20 with the CMS should issue guidance that supports states in
21 the development of a strategy to integrate care that is
22 tailored to each state's health coverage landscape.

1 I guess the question I have is whether that's
2 practical for CMS to develop kind of tailored plans, and is
3 there a way to state the policy option a little bit more
4 broadly to say something like that is reflective of the
5 full range of delivery system frameworks supported by
6 states or something along those lines where you know that
7 they're presenting kind of a range of options in terms of
8 that guidance, but it's not specifically tailored to the
9 state? And that's only because I question sort of whether
10 that's feasible, given CMS's bandwidth.

11 MR. GERBER: Right. I think your phrasing gets
12 to the intent that we had for this option, so we can
13 definitely workshop the language.

14 COMMISSIONER SNYDER: Okay. Perfect.

15 CHAIR BELLA: I think the goal is so the guidance
16 to the state can tailor it as part of its strategy, not
17 that CMS is going to tailor, but I agree. What you just
18 said might make that a little bit clearer and crisper.

19 COMMISSIONER SNYDER: Yeah, that makes sense.

20 CHAIR BELLA: Okay. Patti?

21 COMMISSIONER KILLINGSWORTH: So, first of all,
22 I'm glad to sort of see us taking this issue on multiple

1 fronts. I ultimately do believe that seeing the
2 recommendations to Congress implemented will have the most
3 significant impact, especially if that includes support to
4 states to really build out their capacity as it relates to
5 dual eligibles and Medicare.

6 I support both of these recommendations. I think
7 that they're very good.

8 I do worry a little bit about -- and maybe this
9 is just sort of in the detail we can explain this. In that
10 guidance, just helping, really, states who aren't really
11 engaged in this work, yet understand how to link it to
12 their state policy goals, we sort of identified that as a
13 barrier. But I think there are an awful lot of Medicaid
14 directors who still say, why should I care about duals,
15 amongst all the other things that I have to care about?
16 And so some of that policy rationale and linkage might be
17 just really helpful.

18 Drew, really good work. Thank you.

19 CHAIR BELLA: Dennis?

20 COMMISSIONER HEAPHY: I support both policy
21 recommendations, I wonder if there are any best practices
22 in encounter data that could also be put into the document

1 that states are doing; for instance, even getting the
2 assessments done on time. It says the assessments were
3 done on time, but it's the same thing, but the quality of
4 the assessments. And so what are the practices? What are
5 the other things that we've done to ensure that states are
6 getting the data they really need that's accurate and
7 appropriate?

8 I guess one other thought is it seems that the
9 plans decide how -- the form of the data that states get,
10 and how can we make it so the states define the format of
11 the data that they're given by the plans and the consistent
12 language, consistent use of terminology, so it's easy for
13 the plans -- for the state to provide appropriate
14 oversight? Because I don't envy state Medicaid leaders
15 when they're looking at five different MA plans, and the
16 five different MA plans use different language and
17 different code for determining them. And how do we create
18 some uniformity across the D-SNPs to make it easier for the
19 states to provide oversight?

20 CHAIR BELLA: Thank you, Dennis.

21 Drew, did you have any comments on that? We have
22 gleaned a few best practices. A couple of them are called

1 out, but there may be more that you've come across.

2 MR. GERBER: Right. I think we'll be able to
3 highlight a few of those.

4 And I think, to Dennis' point, it does differ
5 from the states we spoke with, which have significant
6 experience dealing with these D-SNPs to -- as we want this
7 to be applicable to all states that have D-SNPs. Those
8 that maybe lack stronger or deep relationships with their
9 D-SNPs, as of right now, may have more trouble negotiating
10 sort of those pitfalls relating to getting data in the way
11 they want.

12 Ultimately, all of these things are achievable
13 through requirement language in the SMAC, but again, that's
14 where sort of the expertise and state capacity would come
15 in.

16 CHAIR BELLA: Did you have another comment,
17 Dennis?

18 [No response.]

19 CHAIR BELLA: Okay. Tim?

20 COMMISSIONER HILL: So just on Policy Option 1,
21 sort of, obviously, the notion here, right, of using the
22 data makes a ton of sense. What I'm struggling with is, do

1 states not have the authority now to require MA plans to
2 submit this data? And what is telling Congress -- it just
3 feels administratively burdensome, in a way, to say states
4 already have this authority and they're not using it.

5 CHAIR BELLA: Yeah. This is actually directed to
6 the states, just sort of an additional encouragement to the
7 states --

8 COMMISSIONER HILL: Okay.

9 CHAIR BELLA: -- to use the authority they have
10 to actually go after these things, because they do have the
11 authority, but they're not using it. And so we're calling
12 attention to that.

13 COMMISSIONER HILL: So it's just a calling.
14 Okay.

15 CHAIR BELLA: Yeah. Does that make sense?

16 [No response.]

17 CHAIR BELLA: Okay. We're giving Congress a pass
18 this year, since they haven't taken our other two years.
19 We'll try it with the CMS and the state.

20 Carolyn?

21 COMMISSIONER INGRAM: My comments are on Policy
22 Option 2, and I think it's great that we're going to try to

1 get these things coordinated and worked out and give some
2 guidance out on how to do that.

3 But as we all know, Medicaid and their health
4 plans there in the states operate on certain procurement
5 timelines differently than what Medicare does. So I'm
6 wondering if there's something we can add in the
7 explanation.

8 Certainly, the comments that Jami had will help
9 clarify, but that there needs to be some work done to work
10 back with the states in terms of how their procurements are
11 working to align up with the timing around certifying D-
12 SNPs or HIDEs or FIDE plans, because I think we've seen
13 more than once states who get frustrated. They're on a
14 certain procurement cycle. They'd like to do integrated
15 care, but it's going to take so long to get those D-SNPs up
16 in their state or FIDEs, that they just don't -- they give
17 up. They give up. They're very frustrated with that, so
18 if there's something we could do to add something in the
19 discussion about making sure to work with states to figure
20 out how to do that alignment.

21 My second comment is on stars, and it goes really
22 with the first comment as well. Stars measurement has a

1 lot of effects on the abilities of health plans to bring up
2 D-SNPs or MA-PD products across the country and how they're
3 looked at and measured.

4 CMS has the flexibility to look at just stars in
5 one state and how that affects that state. Whether the
6 health plan is delivering good quality care there and they
7 don't have the stars, that inhibits them from moving
8 forward or growing, or if they do have the stars in that
9 state but maybe not in another state. And what I would say
10 is we need to put something in that talks about CMS needing
11 to look at the requirements around stars and making sure it
12 applies specifically to that state.

13 We've got different populations in each state.
14 Native American populations need different services and
15 take a different amount of time to serve and have different
16 effects than maybe other populations in New York. And the
17 way that CMS is right now applying the stars and looking
18 across states, they're not applying it individually by each
19 state. So I think that is something we need to speak
20 about, even if it doesn't have anything to do -- we don't
21 normally comment on Medicare pieces, but it does affect how
22 a health plan and how a state can do integrated care and

1 something that does affect the Medicaid duals population.

2 So I think it's something we should comment on. Thank you.

3 CHAIR BELLA: I'll just say on the first piece --
4 and it does actually kind of tie to the stars piece -- that
5 we heard pretty loud and clear when we had the panel. When
6 was that? November? October? -- of Michael and Tim and
7 Michelle.

8 MR. GERBER: December.

9 CHAIR BELLA: When was that?

10 MR. GERBER: December.

11 CHAIR BELLA: December. Wow. December.

12 And it was brought up about the challenges where
13 the programs collide and particularly procurement and
14 enrollment, and I think that the team has been exploring,
15 is there something we could do in this area around kind of
16 giving CMS more of an ability to make those things work
17 better together? So I think, Carolyn, that might be an
18 area that comes back to the Commission next year.

19 And to the extent that kind of there are Medicare
20 things, whether it's stars or whatever it is, that impact
21 Medicaid procurements, I think that would all come to light
22 sort of in that discussion.

1 Other comments? Jenny.

2 COMMISSIONER GERSTORFF: So, Drew, you mentioned
3 the potential cost burden for states to begin collecting
4 Medicare Advantage encounter data. I wanted to just kind
5 of highlight that. I think it could be significant,
6 especially in situations where states would have
7 relationships with plans that they're not already
8 contracted with for Medicaid.

9 So with each state, they have their different 837
10 companion guides and requirements for submitting encounters
11 to their system that are going to be different than what
12 the plans are submitting to Medicare already, and so that
13 can be a burden not only for the states but for the health
14 plans as well that hasn't been measured.

15 Then I think it could be important, since plans
16 are already submitting the encounter data to CMS,
17 suggesting some sort of quality or completeness metrics
18 that CMS could give to states as states are kind of
19 onboarding the data to facilitate early identification of
20 concerns from a technical perspective.

21 MR. GERBER: Thank you.

22 CHAIR BELLA: Thank you, Jenny.

1 Other comments?

2 COMMISSIONER HEAPHY: The star rating system was
3 mentioned, and is the star rating system that's used for
4 Medicare appropriate to the duals population? We also need
5 to make recommendations for it, especially the under-65
6 population, the high level of services that are not
7 measured in the star ratings, the star rating system right
8 now. That would be helpful to include as well.

9 CHAIR BELLA: Yes. I think we can look at all
10 the places where stars bump up against Medicaid. We'll be
11 a little more constrained in making actual recommendations
12 around stars since they're not in our title, but we can
13 certainly explore it and talk about it.

14 COMMISSIONER HEAPHY: On the Medicaid side --

15 CHAIR BELLA: Yep.

16 COMMISSIONER HEAPHY: -- to augment the Medicare
17 star rating system.

18 CHAIR BELLA: Yes, yes. And ideally, we would
19 have an integrated rating system, which we could talk
20 about.

21 Okay. Other comments or questions?

22 [No response.]

1 CHAIR BELLA: Drew, do you have what you need
2 from us? Thank you for this.

3 MR. GERBER: Yeah, I think so.

4 CHAIR BELLA: Okay. This is great. So it will
5 come back next month for a vote for the June report. Is
6 that right?

7 MR. GERBER: Correct.

8 CHAIR BELLA: All right. Well, thank you very
9 much.

10 We will move into our next session, which is on
11 payment policies to support the HCBS workforce. Rob and
12 Gabby. And this one is going to be run by Bob.

13 VICE CHAIR DUNCAN: All right. Rob, Gabby, are
14 you ready to walk us through?

15 **### FINDINGS FROM INTERVIEWS ABOUT MEDICAID PAYMENT**
16 **POLICIES TO SUPPORT THE HOME- AND COMMUNITY-BASED**
17 **SERVICES WORKFORCE**

18 * MR. NELB: Sounds good.

19 VICE CHAIR DUNCAN: All right. Thank you.

20 MR. NELB: More fun. So talking this afternoon
21 about some findings from some interviews we did about
22 Medicaid payment policies to support the HCBS workforce.

1 Those of you following along at home, this is sort of a
2 follow-up from our discussion at the November meeting last
3 year.

4 We'll begin with just some general background
5 about the workforce and the frameworks that we've been
6 using to address the work, and then I will talk about some
7 of our findings. I'll review some of the promising
8 practices we heard about regarding HCBS rate setting, and
9 I'll turn it over to Gabby to talk about some of the
10 challenges we heard with funding rates at levels
11 recommended by those rate studies and other nonfinancial
12 factors that are also at play here.

13 Today we'll really be looking for your feedback
14 on next steps for this work. I know there's a lot of
15 interest and a lot of different areas we can go. I think
16 the challenge is going to be to think about how -- based on
17 what we've learned so far, what do you think the most
18 promising areas for the Commission to really focus in on as
19 we continue to work in this area.

20 MS. BALLWEG: Great. Thank you, Rob.

21 And as we discussed this morning, we'll start out
22 with a review of the HCBS access framework, which consists

1 of these four domains as shown here.

2 This work on the HCBS workforce is primarily
3 focused on the provider availability and accessibility
4 domain, which captures the potential access to providers
5 and services, regardless of whether these services are
6 used. So, as a reminder, the Commission outlined this
7 framework as well in its June 2023 report.

8 Within the access framework, the providers that
9 we focused on in our research were HCBS workers. When
10 discussing the HCBS workforce, we're referring to a variety
11 of professionals that assist individuals with their long-
12 term care needs. As listed here, they could be direct care
13 workers who assist with activities of daily living, direct
14 support professionals who assist individuals with
15 intellectual or developmental disabilities, or ID/DD, and
16 independent providers employed through self-direction.

17 In 2022, there were approximately 3.5 million
18 HCBS workers. Of these 3.5 million, 2.8 million are home
19 care workers, and about 40 percent of those workers are
20 employed through self-direction. In addition, there were
21 about 700,000 residential care aides who supported
22 individuals in group homes, assisted living, and other

1 residential care settings.

2 In general, the HCBS sector is facing many
3 workforce challenges as the demand for HCBS is outpacing
4 the growth in the HCBS workforce. The COVID-19 pandemic
5 has exacerbated workforce challenges, and in a recent
6 survey of state officials, all states reported shortages in
7 at least one HCBS setting.

8 MR. NELB: Great.

9 To guide our work on how Medicaid payment policy
10 can help address these access goals, we've been using our
11 provider payment framework, which you know aims to look at
12 the statutory goals of Medicaid payment and how they relate
13 to each other.

14 During our interviews, we heard that most states
15 are focusing on adjusting their payment rates, so that's
16 the first part of this framework, the idea of economy and
17 what the underlying payment amount is. So we'll primarily
18 talk about that today. However, as Gabby will discuss,
19 it's important to consider other factors, such as whether
20 the payment methods encourage agencies to pay enough of the
21 rate paid to the direct care workers and then also to
22 consider other nonfinancial factors that may affect access

1 and quality goals.

2 * MS. BALLWEG: Turning back to our November 2023
3 presentation to the Commission, we contacted with Milliman
4 to review state payment policies and interview national
5 experts. Milliman completed a compendium of fee-for-
6 service payment policies described in Section 1915(c)
7 authorities. As a reminder, we found that many states have
8 not regularly updated their HCBS payment rates and that
9 there's a limited use of value-based payment methods.

10 Since then, we've conducted a second round of
11 interviews with state officials and other state
12 stakeholders, as mentioned on this slide, in Kentucky,
13 Minnesota, New York, North Carolina, and Oregon. These
14 five states use a range of waivers and state plan options
15 to authorize services, including Sections 1915(c), (i),
16 (j), and (k), Section 1905(a), and Section 1115
17 authorities.

18 The state also represents a variety of different
19 delivery systems. So, for example, within Kentucky,
20 Minnesota, and Oregon, they're delivering services
21 exclusively via fee-for-service, and New York as well as
22 North Carolina use a mix of managed care and fee-for-

1 service delivery systems.

2 Additionally, all five case studies have recently
3 conducted HCBS rate studies.

4 MR. NELB: Great.

5 So, let's dive into some of the key themes in the
6 study, starting with payment. As I mentioned, rate setting
7 is the primary tool that a lot of these states were using
8 to help address some of their workforce challenges, and one
9 of the first steps to figure out payment rates was to
10 conduct rate studies.

11 To get the most out of these rate studies, the
12 stakeholders we interviewed highlighted the importance of
13 conducting what we're calling a "data-driven rate study"
14 that's sort of based on current needs and kind of
15 contrasting that with what we're calling a "budget-based
16 rate study" where the state gives them a fixed pot of money
17 and it's just sort of dividing that among different types
18 of providers or services.

19 So, for example, in Kentucky, one of the states
20 we interviewed, they first tried doing sort of a budget-
21 based rate study in 2019, but it wasn't really well-
22 received by stakeholders because it was just sort of

1 shifting the funding around without adding any new money
2 into the system. However, in 2023, the state did a new
3 kind of more evidence-based rate study that could better
4 account for inflation and other wage pressures and to
5 figure out what the rate should be, ideally.

6 We found with stakeholders that were doing this,
7 sometimes the state doesn't have the funding to maybe fund
8 the rate at a higher rate that might be recommended by a
9 data-driven rate study, but they still found that process
10 to be valuable because it set at least a benchmark for what
11 the current funding needs are that could be a starting
12 point for negotiations among stakeholders.

13 During our interviews, we also heard more about
14 the time and resources that are needed to conduct these
15 rate studies. Typically, states need to collect some more
16 detailed cost, wage, and other service information, often
17 from providers, which, if they're not used to reporting, it
18 requires some additional training and technical assistance.

19 In addition to the quantitative information
20 collected, stakeholders also valued the important -- the
21 ability to provide feedback during the process, and some of
22 that qualitative feedback is important, but that also takes

1 time and resources to convene stakeholders and solicit
2 their input.

3 Many of the states in our studies funded their
4 recent rate studies using some of that enhanced funding
5 provided by ARPA.

6 Even in some of these states that had conducted
7 rate studies, another sort of challenge that we came across
8 was about aligning payment rate assumptions across HCBS
9 services and different subpopulations. Maybe a state did a
10 rate study but only for one specific subpopulation, and
11 this created potential access challenges where, if the
12 rates are higher in one waiver compared to another, workers
13 may just sort of shift to the higher-paying service, which
14 doesn't really address the statewide access challenges.

15 Talking with different stakeholders about this,
16 we heard there may be some justifiable reasons why the
17 rates differ in different waivers to account for different
18 beneficiary care needs. So, for example, maybe some
19 habilitative service to someone with intellectual
20 disabilities is more intensive than just regular assistance
21 with activities of daily living for an older adult. There
22 may be, based on this different service definition, some

1 reasons for having different rates.

2 However, in the course of our review, we also
3 identified a number of other cases where the rates differed
4 more for various administrative reasons, so the fact that
5 we were talking earlier today about all the different
6 authorities, and if the timing isn't exactly lined up, one
7 waiver gets updated before another -- also talked about
8 variation in the data available to assess rates. Some
9 types of providers might submit more regular cost reports
10 than others, and so then they get their rates updated more
11 frequently.

12 Also, in many of the states, I think it's
13 important context to keep in mind that there often isn't
14 one single group representing all beneficiaries of HCBS or
15 all HCBS providers, and so kind of differences in the
16 political power of each group kind of may result as they're
17 sort of lobbying the state legislature for funding may also
18 result in some of these differences that we see; for
19 example, some groups getting a minimum wage for their
20 provider type but not applying to others.

21 To add to the complexity, because it's a lot of
22 complexity in HCBS, we looked more into the two pieces in

1 particular, self-direction and managed care. So, with
2 self-direction, this is the option that beneficiaries have
3 to sort of hire their own caregivers. In general,
4 stakeholders value this, and it's a potential tool to
5 really help address workforce challenges when you can
6 employ family members as a paid caregiver.

7 However, diving under the hood, there were a lot
8 of questions that state officials weren't able to answer
9 about exactly how the wages in self-direction compare to
10 wages paid to workers employed through an agency, and this
11 kind of comes back to the fact that most states use what's
12 called a budget-based model to deliver benefits where they
13 give a beneficiary a fixed budget, and they can sort of
14 figure out the payment rate that they pay.

15 If we wanted to do future work to really get at
16 the wages paid in self-direction, there may be some
17 opportunity to look at what are called "fiscal
18 intermediaries." Typically, there's an entity that helps a
19 beneficiary sort of distribute funding out of their budget,
20 and so they may have some data about wages that the states
21 that we spoke to didn't have, so more potential work in
22 that area.

1 Second, in terms of managed care, MCOs generally
2 do have flexibility to pay rates that differ from fee-for-
3 service. However, when we spoke to different health plans
4 in the states we studied, we found that they actually often
5 were just paying the same rate as fee-for-service. Some of
6 this, in some states, it's sort of encouraged. The states
7 will develop a benchmark rate for the plans based on the
8 fee-for-service rate as sort of a starting point for
9 negotiation. In North Carolina, one of the states we
10 studied, they actually require MCOs to pay at least the
11 fee-for-service rate.

12 All right. Last but not least, in terms of rate
13 setting, we also talked about some of the challenges
14 updating rates. These rate studies are very valuable, but
15 they take a lot of time to do it, and sometimes you finish
16 the rate study, and then you realize that with inflation or
17 something else, the rate is no longer current. In recent
18 years with the rapid inflation, it has been a particular
19 challenge.

20 So, we heard about two strategies states are
21 using to address this. The first is the idea of indexing,
22 so tying the rate to specific trending factors, such as

1 consumer price index, which is the measure of inflation,
2 and that helps update the rates over time.

3 In our review, we learned about a unique practice
4 in Minnesota where they're actually adding what's called a
5 "competitive workforce factor" to help account for not just
6 using wages of what the current wages for direct care
7 workers is but also kind of factoring in the wages for
8 other industries that employ workers of similar skills, so
9 like retail or fast food, for example.

10 Second, another strategy we learned about is
11 rebasing, right, which is where you're updating the rates
12 based on more recent data sources, typically from the
13 providers. Minnesota, again, was unique in this area.
14 They have what they call their "disability waiver rate
15 system," that rather than do a comprehensive rate study
16 every year, they kind of update the various factors that go
17 into that rate model. They make it publicly available on
18 their website, and it was generally well received by
19 stakeholders for understanding kind of all the different
20 factors that go into their rates.

21 Another approach to rebasing is sort of cost-
22 based payment methods, and cost-based methods can help keep

1 up with costs like inflation. But we also heard some
2 potential unintended consequences that may happen as well.
3 In New York, for example, just began using more budget-
4 based rebasing, some of the providers noted that because
5 it's so much focused on the individual provider costs, if
6 they end up reducing costs to improve efficiency, they're
7 sort of penalized by having their rate be reduced. So it's
8 an unintended consequence we might want to keep in mind.

9 Now I'll turn it over to Gabby.

10 MS. BALLWEG: In addition to some of these
11 challenges updating rates, we also found that there were
12 some challenges funding HCBS rates.

13 The ability for states to pay providers based on
14 rates developed through rate studies as well as update
15 these rates based on current economic conditions is limited
16 by state budget constraints. The stakeholders we
17 interviewed know that the variability of the state
18 legislative process often creates uncertainty for providers
19 about the available HCBS funding and related payment rate
20 increases.

21 They also noted that the state legislators are
22 faced with very difficult tradeoffs when determining

1 funding for HCBS compared to funding for other priorities
2 such as health care or even in other non-health priorities
3 such as education.

4 The temporary 10-percentage-point increase in the
5 Federal Medical Assistance Percentage, or FMAP, for HCBS
6 expenditures under the American Rescue Plan Act, or ARPA,
7 has increased Medicaid funding of HCBS without requiring
8 additional state funding. However, to maintain these
9 payment rate increases, states need to identify additional
10 state funding to pay for the new rate at the regular FMAP.

11 National and state interviewees for this project
12 indicated that while short-term funding from ARPA has
13 helped to stabilize the workforce, these gains may be lost
14 if funding is not sustained in the long term.

15 Because of growing inflationary pressures, some
16 stakeholders also expressed concern that simply sustaining
17 ARPA rate increases may not be enough to address current
18 HCBS workforce challenges. In these circumstances where
19 there were gaps between the rates and the current costs,
20 stakeholders noted, as Rob has already said, that the rate
21 studies are a valuable tool to support a common
22 understanding of a benchmark rate.

1 Increases in HCBS funding and payment rates do
2 not always translate into equivalent wage increases for
3 HCBS workers. Many states in our study used wage pass-
4 through policies as a strategy to require providers to pay
5 a direct share of the provider rate increases to workers.
6 Other states determined minimum wage requirements for the
7 HCBS workforce, as Rob also touched on.

8 Assessing whether wage pass-through policies are
9 achieving their intended goals is challenging. Several
10 interviewees indicated that provider attestation alone is
11 not sufficient to ensure compliance and that there needs to
12 be some additional back-end monitoring. Although some
13 states in our study were able to leverage existing provider
14 cost data reporting to track compliance, most HCBS agencies
15 do not submit regular cost reports. So many states had to
16 collect additional data to assess compliance. This
17 additional reporting can be burdensome for providers,
18 especially some smaller providers which have limited
19 administrative capabilities.

20 There may also be some unintended results of wage
21 pass-through policies, such as the potential to create
22 challenges for providers to fund the non-wage components of

1 the rate or that wage pass-throughs may result in wage
2 compression between HCBS workers and their supervisors,
3 which may increase supervisor turnover.

4 In addition to the financial strategies, we also
5 heard a little bit about non-financial strategies. Some
6 states are using a range of these non-financial strategies
7 to attract and retain workers, and some of the strategies
8 identified in our review include training and credentialing
9 programs, public campaigns, and expanding employment of
10 family caregivers.

11 However, there's limited research into the
12 effectiveness of a lot of these non-financial strategies
13 implemented to date. In some cases, the initiatives were
14 just not mature enough to determine their effectiveness,
15 and in other cases, funding evaluations of these
16 initiatives was just not a priority for the state and other
17 stakeholders at this time.

18 As such, the understanding of the impact of some
19 of these nonfinancial investments is a bit challenging, and
20 it may take years to realize.

21 Additionally, in some cases, states have
22 developed payment approaches that complement nonfinancial

1 strategies. So, for example, in New York, they provide
2 one-time bonuses for HCBS workers who seek certification
3 across three different certification levels.

4 In terms of next steps, we would really
5 appreciate any Commissioner feedback on how these findings
6 should inform MACPAC's future work in this area. We also
7 welcome any feedback or reactions on our study findings.

8 Among the potential areas for additional policy
9 analysis identified in this presentation, we're interested
10 in which ones we should prioritize moving forward,
11 strengthening HCBS rate studies, rate alignment, and
12 processes for updating rates, further exploring the use of
13 self-direction in HCBS, and further evaluation of
14 nonfinancial approaches if and when data are available. We
15 are also interested in areas for continued monitoring, such
16 as ARPA spending, wage pass-through policies, and overall
17 HCBS spending data.

18 Thank you for your time today, and we look
19 forward to hearing your discussion and feedback.

20 VICE CHAIR DUNCAN: Thank you very much.
21 Appreciate the information and understanding the various
22 complexities and inconsistencies across the country when it

1 comes to home- and community-based services and how the
2 funding flows through.

3 With what's been presented, Commissioners,
4 feedback? Direction?

5 Yes, Jami.

6 COMMISSIONER SNYDER: Thank you again for this
7 important work.

8 A couple of comments. I really appreciate your
9 attention to self-direction and looking more closely at
10 families, family members as paid caregivers. I think
11 during the pandemic initially and then as the ARPA funds
12 rolled out, you saw sort of an extension of some of that
13 work, in particular, to parents of minor children. Many
14 states, understanding the tremendous workforce challenges,
15 decided to extend paid care to parents of minor children.
16 So I think that's just one facet of the equation that we
17 should definitely include in our study of this area.

18 Also -- and I've said this before in prior
19 meetings -- I think we all share real concern around
20 increases that have been offered to providers with the ARPA
21 funding and the sustainability. You mentioned it, of
22 course, but I think ongoing monitoring in that area is

1 really critical.

2 Then the nonfinancial strategies, that's a real
3 area of interest for me personally, and again, with the
4 extension of the ARPA funding, I think states have done a
5 lot of work in that area. So it will be interesting to see
6 how those nonfinancial strategies really complement
7 reimbursement increases, and I hope that we continue and
8 that federal and state officials continue to look at those
9 as a way to address the workforce challenges that we're
10 facing.

11 VICE CHAIR DUNCAN: Thank you, Jami.

12 Heidi?

13 COMMISSIONER ALLEN: This is a really interesting
14 report. I enjoyed learning more about it, and I guess I
15 try to think of what our role is at MACPAC and who our
16 audience is and what kind of control we have. This is
17 obviously a huge, huge issue and will continue to be a huge
18 issue because there's a lot of competition for people in
19 that dollar range, and being a caregiver is really
20 difficult work.

21 Because we are a federal commission and we report
22 to Congress, it seems to me some of these issues might be

1 addressed through national policy, like immigration, and
2 thinking of caregivers as a skilled workforce and thinking
3 about pathways for people to come to this country to be a
4 paid caregiver, which I know that like Japan, which has a
5 really aging population, that they've had to really turn to
6 that. And I think that there have been some other
7 countries that have thought of that as an approach.

8 I like the idea of us thinking about what are the
9 creative ways that states are trying to stay on top of what
10 the dollar amount is needed. I like that Minnesota's
11 approach was really transparent, and I could see why people
12 felt invested in it, even though they weren't able to keep
13 up with the market demand rates that they hoped for.

14 The last thing I would say is if you look at
15 other companies that are trying to vie for a similar
16 workforce, they really have gotten creative around
17 education, and I know that -- I'm not talking about
18 training people to enter into the caregiving workforce or
19 even training people to be promoted or advanced in that
20 workforce. But thinking of it as what -- like Starbucks
21 has an agreement with Arizona State University where you
22 get 100 percent tuition paid if you're a Starbucks

1 employee, thinking of bringing people in who may not stay
2 in the health care workforce forever but really care about
3 education and the opportunity to get a bachelor's degree.
4 It seems like some of those, particularly because states do
5 have some levers that they can engage with state
6 universities to have really creative partnerships. And I
7 just wonder if anybody is considering that at all.

8 MR. NELB: Yeah, those are all great points. We
9 could take them back.

10 The view to sort of figure out exactly the
11 Commission's role, I guess I can share, though, sort of
12 where we've landed in the past, right? I mean, we could
13 certainly acknowledge some issues of integration or just
14 the workforce in general, but we've sort of treated that as
15 sort of outside of, you know, Title 19 and have focused
16 more on what we can do within the Title 19 statute.

17 If you remember from our work on nursing
18 facilities, I mean, we did make recommendations there
19 related to rate setting and rate studies kind of thing, and
20 it feels like that area may be a spot to start. So we've
21 sort of, of course, avoided as a Commission sort of saying
22 a state needs to pay a particular rate but have focused on

1 sort of what are the -- what's the information you need to
2 determine whether rates are appropriate, and then also
3 whether states have that authority to pay what's needed.

4 So it didn't really come up in the review, but we
5 could think about things like tuition reimbursement. It's
6 unclear how that -- I'm not sure many of the rates today
7 are sort of more cost-based and sort of focusing on
8 someone's cost right there. But if some of those
9 additional benefits are useful for encouraging retention,
10 it may be sort of worth considering how should those sort
11 of indirect benefits be calculated when you're setting
12 rates and things. And so that type of stuff we could still
13 consider, but in the context of, you know, the Medicaid
14 rate.

15 VICE CHAIR DUNCAN: Thank you, Rob.

16 Patti?

17 COMMISSIONER KILLINGSWORTH: Thank you both for
18 bringing up what I think is probably the greatest challenge
19 that's facing states right now with regard to home- and
20 community-based services. It's just it's super important,
21 and honestly, there are no easy solutions. So I appreciate
22 the opportunity to think about sort of where we want this

1 work to go in order to identify potential policy
2 recommendations.

3 Kind of starting with the absence of really good
4 workhorse data, it's really hard to make decisions without
5 information upon which to base those decisions, and so it
6 does seem that there is a pretty immediate need for much
7 broader capture of much more detailed workforce data that
8 could inform good public policy.

9 We saw in the NPRM that addressed kind of -- or
10 that sought to address this issue with the 80-20 rule, I
11 think, sort of, you know, an attempt to create a policy,
12 but without a really solid foundation upon which to base
13 that policy. And so I think that's kind of step one.

14 I do think using that data then to try to help
15 figure out what is a reasonable percentage of a Medicaid
16 payment that should be passed on to a frontline worker,
17 what does that process actually look like, how do we make
18 sure that that payment to the frontline worker is adequate,
19 I think it's a good thing for us to think about.

20 One of the benefits of the ARPA funding,
21 temporary though it was, is that it enabled what I would
22 sort of term "rapid-cycle pilots," right? We push a bunch

1 of money into the system in lots of different ways. What
2 did we learn from that? So lots of states did lots of
3 different things to try to address this issue. Almost
4 everybody did something. What worked? And I think going
5 back and really trying to drill into those different
6 strategies and kind of the outcomes of that, almost no one
7 had time to really evaluate the impact.

8 Especially for states that were able to sustain
9 or that will be able to sustain post-ARPA, what has been
10 really the impact of the way in which they chose to try to
11 address this issue with an influx of cash?

12 The third thing I would say -- and this is just
13 getting very real and practical -- is that you cannot, we
14 cannot, states cannot throw enough money at this problem to
15 fix it. It is fundamentally an issue of demographics where
16 we have a population that is aging, people with
17 disabilities that are living longer. All of those are
18 great things. The demand for LTSS, in particular, in home-
19 and community-based settings, is increasing at the same
20 time that the trajectory of people who would be in an age
21 for that workforce is pretty darn flat, right?

22 So we will -- if sort of trends continue -- and I

1 have no reason to believe that they won't as it relates to
2 how many babies people are having -- we just won't have
3 enough people to deliver all of the supports that
4 individuals are going to need, no matter how much money we
5 want to spend to buy those people. And so we have to be
6 able to begin to look at alternative ways to support
7 people.

8 The other thing that happened during the public
9 health emergency and the infusion of ARPA funding was
10 rapid-cycle pilots with respect to leveraging alternative
11 ways of supporting people. We didn't have the people to
12 send into individuals' homes, and sometimes they didn't
13 want them coming if we did have them. So we had to find
14 alternative approaches via remote supports, via technology,
15 via all sorts of alternative ways. And my gosh, some of
16 those worked. So it's another area for us to really look
17 at from an efficiency perspective. Is doing the work in
18 person always the most efficient way to deliver the support
19 that an individual needs? And by the way, is it also the
20 most empowering to them to have someone come and do for
21 when they would rather be able to do for themselves with
22 some technology that might enable their own independence?

1 So I think that's another piece that if we're
2 really worried about access in the long term, we have to
3 focus on, because we'll never really fix the workforce
4 issue. But I do think there are meaningful things that we
5 should do to help address it.

6 VICE CHAIR DUNCAN: Thank you, Patti.

7 Carolyn?

8 COMMISSIONER INGRAM: I think I agree probably
9 with my colleagues in some of what you're hearing. I'll
10 just add a little bit more, but it sounds like what we're
11 gathering around is that it's not just the payment rate
12 that is important. But it's the alternatives to what we're
13 doing to increase the rates but also figure out the
14 pipeline and what we're going to do about the future in
15 terms of being able to make sure we've got enough services
16 for people to access care, whether it's alternative ways to
17 encourage people, places for folks to go where they can
18 receive care during the day, maybe alternative methods. So
19 I think my feedback to you would be mostly around your
20 question on looking into alternative methods for
21 reimbursement and payment here.

22 The next piece I will add is that I think there

1 are quite a few states -- Heidi brought up some examples,
2 and I know there are health plans doing things to encourage
3 the workforce. We have initiatives, for example, in Tribal
4 communities working to incentivize folks to move into this
5 field or paying scholarships and that type of thing.

6 I would ask also if there may be some folks
7 looking at tax credits on the back end.

8 And then the other big piece of feedback we hear
9 is making sure that the payment isn't going to do something
10 to kick them off of other services they might be getting if
11 they end up getting too much. So is there a way to do that
12 through tax credits? Is there a way to do that by
13 reimbursing for education or some of those other pieces?
14 So that's where I'd like to see some of our work go.

15 VICE CHAIR DUNCAN: Thank you, Carolyn.

16 Dennis?

17 COMMISSIONER HEAPHY: Yeah, thanks, everyone, for
18 the comments.

19 I'm living this every day, and posting ads
20 online, where before you might have had 10 folks actually
21 applying, now there's nobody. Or go online and the state
22 actually has a website to look for folks, and they've never

1 had a COVID vaccine. And so these are the sorts of issues
2 that we're facing day-to-day. So it is moving towards a
3 crisis.

4 I think it will be really helpful to understand
5 more how the cash and counseling works in different states
6 because there are folks who live in rural areas or live in
7 areas where they can't find personal care attendants, and
8 if people actually have control over their budget and can
9 pay a PCA or care attendant \$30 an hour to come in for an
10 hour and a half because they can't find someone to come out
11 there for 45 minutes, to give them the control over their
12 budget would be really helpful, because it is very tough.

13 I think to Heidi's point, there are times in my
14 life where I find it much easier to find folks when we had
15 an influx of immigrants. Immigrants are very much
16 interested in doing work that will help them get on the way
17 and start a new business or go into different endeavors.

18 I think one of the -- for me, just my personal
19 real opinion is one of the mistakes we've made is to define
20 the home- and community-based workforce as health care
21 folks as opposed to social service folks. And so we
22 narrowly define certification. People get certification in

1 home care or in whatever sort of medical -- move up the
2 medical ladder as opposed to recognizing that this is
3 really about social services and supporting people to go to
4 whatever field they want to go to, as opposed to just
5 narrowly defining it.

6 I would say like years ago, college students that
7 would apply for this job, a variety of different majors,
8 but now it's just medically oriented students, physical
9 therapy students or pre-med students. So how do we open
10 this up again and say this is about employing the folks to
11 engage with people in the community, to support them,
12 social service, social workers, whatever field they want to
13 go to? So I think it's reframing the messaging and the
14 marketing is really important.

15 I do think it's important to look at the
16 consumer-directed one, because that's something that I
17 believe very strongly in, and that it does help. But
18 again, going back to cash and counseling, I really do think
19 it would be helpful to figure out are there ways to allow
20 people to manage their budgets so that they may -- even if
21 they're not able to get all the services they need met,
22 they're able to get some of those needs met to keep them

1 out of nursing homes and keep them out of the emergency
2 departments. I think that should really be our goal during
3 this crisis, which is only going to increase over time, as
4 Patti was saying.

5 VICE CHAIR DUNCAN: Thank you, Dennis.

6 Anyone else? John.

7 COMMISSIONER McCARTHY: To me, on your question
8 of what do we need to monitor, it's getting at what Patti
9 was saying. At some level, we don't have the data to look
10 at these things, and I know at a retreat, we talk about
11 what's a policy question versus a research question. But
12 on this one, I think because we start talking about things
13 like wage pass-through policies, we just don't have the
14 data to talk about some of those things, whether it's good,
15 bad, or indifferent.

16 So I think a part of it is if you could, in my
17 opinion, think about looking at the data we have from
18 states on HCBS rates, if you took those and normalized
19 those, taking out the differences in costs versus across
20 the country, and then regressing that against quality
21 metrics.

22 We talked earlier on the waivers, and so in all

1 the waivers, we have a whole bunch of data that comes from
2 the waivers around incident reporting or how big are wait
3 lists or things like that. So trying to figure out, is
4 there some way to correlate anything, is there any type of
5 correlation whatsoever between payment rates and quality
6 outputs, so that we would have some of that information to
7 be able to talk about some of these different pieces.

8 The reason I bring that up is there's an area
9 agency in aging in Cincinnati that I worked with before,
10 and I just talked to them a month or two ago. They were
11 having an issue of getting people to serve individuals to
12 the point where people were being -- the wait list actually
13 started growing for the passport waiver in Ohio because
14 they couldn't find people to serve people. And they
15 started -- and they kept on raising how much they would
16 pay. So they were at \$15 an hour, \$16. They were up to
17 like \$27 an hour, and they weren't getting additional
18 people.

19 But what they did create was an app that's kind
20 of like an Uber-ish-type app for people, and they got a
21 whole bunch of people who would worked for \$15 an hour at
22 that time, and it was because they could have a schedule

1 that worked best for them. And so it was like, how does
2 that work?

3 Now, for the person being served, may not be the
4 best, because you may have different people serving you all
5 the time. But they had a larger -- they were able to
6 access a larger pool of individuals willing to do the work.

7 To me, it's one of those exploratory areas of
8 could we look at the data that we have and from that make
9 any decisions around anything that we see that's a positive
10 or negative around those things.

11 MR. NELB: Well, maybe just to jump on this and
12 maybe to follow up on Carolyn's comments, I guess what I'm
13 hearing is sort of talking about innovations, right, and
14 service delivery and how to capture that here.

15 And I guess you've talked about it. We have this
16 sort of nonfinancial factors sort of this big slide, but it
17 sounds -- I mean, like perhaps this is sort of different
18 than just like putting more marketing on a website or
19 giving someone a different title without paying them any
20 more or something, because in the -- I guess when we've
21 asked about those innovations, sort of some of the issues
22 that came up, as I mentioned, with New York, you know, were

1 sort of interesting challenges, right, where you -- if you
2 just look at the cost or something, sometimes you do these
3 -- your Uber-like app or, you know, better use of tech,
4 remote monitoring or something, it lowers the cost per
5 person. And so then it's -- but the way we sort of set up
6 our rates don't always account for that in thinking about
7 the innovation and so maybe an area to explore.

8 I will say, you know, we put in our -- you know,
9 with T-MSIS and stuff, we can look at overall spending
10 data, but it's very difficult to look at payment rates in
11 the same way that -- you know, with nursing homes and with
12 hospitals, we're doing these sort of larger rate studies,
13 you know, what can we say about how rates vary across
14 states? But it's very difficult in HCBS because there's so
15 many different services.

16 And, you know, just our compendium, we tried to,
17 you know, pick the three most common categories, but even
18 within that, there were like hundreds of different flavors
19 and variations. And so it's hard to say how one rate
20 compares to another because the service is slightly
21 different or the acuity.

22 But there may be ways to look at -- and we are

1 doing work on HCBS spending to look at, you know, more --
2 getting away from the individual service and looking more
3 at the person, and that may be a way to better understand,
4 you know -- you still need to sort of maybe adjust that
5 person-level data for acuity, and that's going to be a
6 challenge because we don't have kind of common measures of
7 acuity or whatever. But yeah, presumably, you know,
8 someone with similar care needs, if they're getting the
9 care they need in a more efficient way, and, you know,
10 looking at the quality outcomes, you know, maybe thinking
11 about how to reward and support those sorts of deliveries.

12 So it's -- I guess it would -- in our, like,
13 payment framework type of thing, it would sort of fit more
14 under that really, efficiency bucket perhaps rather than
15 being, like, this nonfinancial factor or something that's
16 sort of outside of the payment policy. We can sort of
17 iterate on the right levels, but I just wanted to maybe
18 flag that distinction or see if that was maybe helpful to
19 clarify or make sure I'm getting it right about when you
20 talk about -- it seems like what you're really interested
21 in are these sort of innovations in care delivery, which
22 could help in the future, if we're not going to have enough

1 workers, how to -- the workers we do have, how their work
2 can go further, basically, in serving more people. So just
3 a thought to think.

4 VICE CHAIR DUNCAN: Thank you, Rob.
5 Jami.

6 COMMISSIONER SNYDER: Absolutely. I think you're
7 right on the mark.

8 I do think it's about innovation on the member
9 end of the equation as well as the DCW end of the equation,
10 and I think this is one of those instances where it would
11 be just invaluable to do more work in the arena of sort of
12 interviewing individuals that are recipients of HCBS
13 services and really talking about, outside of just face-to-
14 face care, innovations that make sense and that are
15 empowering and have an efficiency sort of factor to them.

16 And then on the DCW end, I think this is -- the
17 example that John gave is really fascinating about this
18 sort of Uber-like matching service to talk to direct care
19 workers about what's most important. I mean, pay is one
20 component, but we all know that flexibility, especially
21 when it comes to work like this, can be equally important.
22 So I think sort of additional work in terms of really

1 engaging with members and DCWs, I think would be valuable.

2 VICE CHAIR DUNCAN: Thank you, Jami.

3 Any other Commissioners? Go ahead.

4 CHAIR BELLA: I'm thinking about what Dennis was
5 saying. I mean, I think it's important that we bring it
6 back to the member or the individual always, because I
7 would imagine that in an ideal world, as John mentioned, we
8 wouldn't have different people every day coming into the
9 home. We want it to be comfortable and dignified and all
10 those things. So balancing the innovation with making sure
11 we have some continuity and sort of trust, I think, for the
12 people that are using the services should be foremost.

13 COMMISSIONER HEAPHY: Yeah. I can tell you that
14 there are situations where in a building or a neighborhood,
15 people will borrow each other's PCAs, their care
16 attendants, and say, "Is So-and-So there today? Can they
17 stop by for five minutes?" to help that person out across
18 the street or down the block or even in the same building.

19 And so I think what you're saying, John, in that
20 way makes sense, because it's continuity. The people sort
21 of know each other. One of the challenges of something
22 like that is with electronic visit verification, if the

1 person is supposed to be working with John for the day or
2 for six hours, then John is going to help Mary or the
3 person is going to help Mary for 10 minutes. Do they clock
4 in and clock out and they go back to help the person who's
5 supposed to be with them that day? That time, does that
6 make sense?

7 It's like you have to make sure that systems
8 enable flexibility in how the direct care workers function
9 in the lives of people with disabilities and elders, and I
10 can't imagine what it would be like for an older person, a
11 different person coming in every day. It would be a
12 nightmare waiting to happen.

13 Although I do think, John, to your point, there
14 are times when people will be grateful for anybody to show
15 up in their house.

16 VICE CHAIR DUNCAN: Thank you, Dennis.

17 Anyone else?

18 [No response.]

19 VICE CHAIR DUNCAN: Rob? Gabby? There were a
20 lot of comments made, a lot of thoughts, but as I listened
21 to it, it really came down to member-focused and
22 innovation. I think Patti's words about this is not going

1 to get better and how we think of innovation in the
2 workforce and innovation technology to deliver those
3 services --

4 COMMISSIONER HEAPHY: I think it's also looking
5 at the workforce, again, women of color, and how do we make
6 sure that when we're looking at this, we're addressing some
7 of the social determinants of health. And someone, I
8 think, mentioned a lot of these folks don't have Medicaid,
9 and doing this work and being able to maintain the Medicaid
10 would be huge or get Medicaid would be huge, a huge
11 incentive for both going into this workforce. And so these
12 are sorts of things that I think we really need to look at
13 with the workforce, with the burdens involving it, and how
14 can that burden be reduced.

15 VICE CHAIR DUNCAN: Thank you, Dennis.

16 So do you feel like you've got the information
17 you need to go back and take this funnel and prioritize
18 next steps?

19 MR. NELB: Yeah, I think this is all helpful, and
20 yeah, we'll take back and sort of think through it. We'll
21 have to think through how to -- you know, again, like from
22 the interviews, sort of the rate study-type thing came

1 across as most important, but it doesn't seem like that's
2 maybe the highest priority for Commissioners. So we'll
3 just sort of think about how to square that together.

4 Potentially, like those rate studies could get
5 the data that could be used for those future studies of,
6 you know, what's next, you know, to sort of -- right now
7 there's such little data, right? We don't even know how
8 much we're paying. It's hard to figure out, you know,
9 what's most efficient.

10 But yeah, we'll take these back and think of how
11 to prioritize and fit into a long-term work plan to keep
12 chipping away at this issue.

13 VICE CHAIR DUNCAN: Thank you very much.

14 Appreciate it.

15 Madam Chairwoman?

16 CHAIR BELLA: Thank you.

17 We're going to turn it over to public comment now
18 for the last couple sessions we had on duals and the state
19 Medicaid agency contracts and then the session we just had
20 on workforce and payment policy. So we'll open it up to
21 the public. If you would like to make a comment, please
22 use the hand icon, introduce yourself, the organization you

1 represent, and we ask that you keep your comments to three
2 minutes, please.

3 Welcome, Camille.

4 **### PUBLIC COMMENT**

5 * MS. DOBSON: Hi. Good afternoon. I'm sure
6 you're tired of hearing from me. Camille Dawson from
7 Advancing States. Again, we represent the Aging and
8 Disability Agencies that deliver HCBS for older adults and
9 people with physical disabilities.

10 I had two thoughts I would share around the
11 SMACs. I would offer that while getting the Medicare data,
12 encounter data seems easy, it is an incredibly complicated
13 process for many states. And those that don't do managed
14 care or don't have their HCBS programs in managed care,
15 that is a very daunting undertaking for them.
16 Notwithstanding the support that's coming from the ICRC and
17 the State Data Assistance Center, it's a very hard thing.
18 And just having the states use the admit, discharge, and
19 transfer data that's required for D-SNPs to transmit is a
20 big lift for states, so again, state capacity and ability
21 to use the data that's coming for care coordination.

22 The second part I would add -- and just for Rob

1 and Gabby and the rest of the team as they do more work --
2 17 states have direct service worker advisory boards.
3 We're supporting two in two states, in Missouri and
4 Indiana, but we have found that they are an incredibly
5 valuable source of feedback and input around what's
6 actually -- informing the policy around what actually is
7 going to make a difference to attract and/or keep
8 individuals in their workforce.

9 The benefits list that somebody mentioned, I
10 think, is real, and the concern about being paid too much,
11 that it would drop workers out of SNAP and Medicaid is a
12 real issue and I think a systemic sort of national policy
13 conversation that we should be having.

14 But again, commend the work. The rate
15 conversation is so complex. Value-based payment and what
16 value looks like in HCBS is really complex as well. Look
17 forward to seeing the work that the Commission does in this
18 area. It can only help. Thank you.

19 CHAIR BELLA: Thank you, Camille.

20 Anyone else would like to make comments?

21 [No response.]

22 CHAIR BELLA: All right. I do not see anyone

1 else. There will be another opportunity at the end of the
2 day. Thank you very much.

3 We will take a break until 2:30, and we'll come
4 back and talk about a roundtable that we had on physician-
5 administered drugs. So we'll see you back here in about 15
6 minutes. Thank you.

7 * [Recess.]

8 CHAIR BELLA: Welcome back. Thank you, Chris.
9 You are going to lead us through an expert roundtable we
10 had on physician-administered drugs. So take it away.

11 **### THEMES FROM EXPERT ROUNDTABLE ON PHYSICIAN-**
12 **ADMINISTERED DRUGS (PAD)**

13 * MR. PARK: Thank you.

14 So today I'll be presenting on the themes and
15 findings from a recent expert roundtable on physician-
16 administered drugs that was held in January. We focused on
17 physician-administered drugs because many high-cost drugs
18 are administered by a health care provider, and there are
19 some unique features and policies related to these drugs
20 that make them different from other outpatient drugs.

21 The purpose of the roundtable was to better
22 understand what strategies states are employing to manage

1 spending on physician-administered drugs and determine if
2 federal policy changes are necessary to help states develop
3 different models for coverage, payment, or rebates that
4 address these challenges.

5 First, I'll provide background on the Medicaid
6 Drug Rebate Program and how certain policies differ between
7 physician-administered drugs and those dispensed from a
8 pharmacy. This information was presented in greater detail
9 in January, but I just wanted to have a brief refresher to
10 provide the context for the roundtable themes. Next, I'll
11 summarize the key themes of the roundtable and some
12 potential strategies identified by the participants.

13 The Medicaid Drug Rebate Program, or MDRP, is a
14 statutory provision that governs coverage of drugs in
15 Medicaid. Drug manufacturers are required to provide a
16 rebate to Medicaid in order for their products to be
17 recognized for federal match. In exchange, states must
18 generally cover all of the participating manufacturers'
19 products, but they may limit use through tools such as
20 prior authorization or preferred drug lists.

21 Products included in the MDRP are known as
22 covered outpatient drugs. Generally, these are drugs that

1 require a prescription, are approved by the Food and Drug
2 Administration, and a manufacturer has a rebate agreement.
3 Vaccines are not included in the MDRP.

4 Covered outpatient drugs are primarily those
5 dispensed from a pharmacy but can include drugs
6 administered by a physician or other health care provider.

7 The MDRP rebates are defined in statute and based
8 on average manufacturer price. For brand drugs, the rebate
9 is 23.1 percent of average manufacturer price or average
10 manufacturer price minus best price. There is an
11 inflationary rebate. So if the drug's price increases
12 faster than inflation, there's an additional rebate that's
13 paid.

14 For generic drugs, the rebate is at 13 percent of
15 average manufacturer price. There is no best price
16 provision, and the generic drugs also have that
17 inflationary rebate.

18 The majority of states also negotiate
19 supplemental rebates with manufacturers in addition to the
20 federal rebates. Manufacturers pay these rebates to have
21 fewer restrictions on their products and increase their
22 market share. Similar to the state supplemental rebates,

1 managed care organizations can also negotiate their own
2 rebates with manufacturers.

3 While 340B is not a Medicaid provision, there are
4 some interactions between 340B and Medicaid. The 340B
5 program allows certain qualifying entities, such as
6 federally qualified health centers, to purchase drugs at a
7 discounted price. The discounted price, also known as the
8 340B ceiling price, is calculated using the Medicaid drug
9 rebate formulas, and it's like getting the Medicaid rebate
10 up front.

11 Although the 340B program does sit outside of
12 Medicaid, it interacts with Medicaid rebate and payment
13 policy. Drugs purchased under the 340B program are not
14 eligible for the federal Medicaid rebates, and states must
15 exclude the 340B drugs from the rebate invoice. This
16 prevents the manufacturer from paying double rebates.

17 Medicaid also pays 340B providers for drugs that
18 may have been purchased through the program and dispensed
19 to Medicaid beneficiaries.

20 Physician-administered drugs, or PADs, are drugs
21 that are typically administered by a health care provider
22 in a physician's office or other clinical setting and

1 generally covered through the medical benefit instead of
2 the pharmacy benefit. PADS may be considered a covered
3 outpatient drugs for the rebate program and can receive the
4 federal rebate, but this is dependent on the payment
5 method.

6 Drugs are not included in the rebate program if
7 they are provided in certain settings and billed as part of
8 a bundled service, such as an inpatient DRG payment.
9 However, if there is direct payment for the drug separate
10 from the other services provided, for example, a drug
11 billed using a drug-specific procedure code, then it can be
12 considered a covered outpatient drug and is eligible for
13 the rebate.

14 And just a quick note that the proposed rule in
15 May 2023 would have a slight definitional change about
16 direct payment, and so it would require that a drug is
17 itemized and identified separately as a claim to be
18 eligible for the program.

19 This slide highlights differences in how states
20 pay for drugs obtained from a pharmacy versus those
21 administered by a physician. For pharmacies, these claims
22 run through the pharmacy benefit and are billed based on

1 the NDC code. There are two components to the payment,
2 state fee-for-service payment. There is the ingredient
3 cost, which covers the pharmacy's estimated cost of
4 acquiring a drug, and then there's the dispensing fee,
5 which is intended to cover the pharmacy's overhead and
6 services provided to fill the prescription.

7 The 2016 Medicaid outpatient drug rule required
8 the states pay the actual acquisition cost for the
9 ingredient cost component of payment. For 340B providers,
10 that means it is the 340B ceiling price.

11 Physician-administered drugs generally run
12 through the medical benefit and are paid based on the
13 billing code, such as a procedure code or a DRG. The
14 structure of payment is similar to drugs dispensed from a
15 pharmacy in that there is a payment for the amount to cover
16 the cost of acquiring a drug, and then there's a separate
17 fee for related professional services in administering the
18 drug.

19 The requirement to pay at average acquisition
20 cost does not apply to the physician-administered drugs,
21 and there are no specific fee-for-service payment
22 regulations for these drugs.

1 Unlike with pharmacies, most states pay for
2 physician-administered drugs above acquisition cost and
3 include a markup to cover other associated costs, such as
4 special storage or handling requirements.

5 Many states pay for physician-administered drug
6 acquisition costs based on the Medicare Part B formula,
7 which is at average sales price plus 6 percent.

8 Additionally, states are not required to pay 340B
9 providers at the 340B ceiling price, and as such, some
10 states have implemented policies to pay at the ceiling
11 price, while others often pay similar to how they would pay
12 non-340B providers and include that markup.

13 Just quickly on dually eligibles, you know, for
14 drugs obtained from a pharmacy, most of these are covered
15 under Medicare Part D. Medicaid does not pay for any Part
16 D drugs or any associated cost-sharing, but for physician-
17 administered drugs, those would typically be covered under
18 Medicare Part A or B. Medicaid does pay premiums and cost-
19 sharing, and so for Part B, that is 20 percent. And a
20 quick note that Medicaid can claim the rebate, statutory
21 rebate, if they do pay for cost-sharing for duals.

22 So we contracted with Milliman to convene a

1 roundtable to discuss the challenges associated with
2 physician-administered drugs and the strategies to address
3 them. The panel included federal and state officials, drug
4 payment experts, Medicaid MCOs, drug manufacturers,
5 beneficiary advocates, and providers. The key themes are
6 listed on this slide, but we'll walk through them in
7 greater detail.

8 The panel spent a lot of time discussing Medicaid
9 payment policies for the physician-administered drugs and
10 the tension between the potential excess in spending
11 created by the markup and the need for those payments to
12 subsidize costs for professional services that may not be
13 fully covered by Medicaid through the administration fees.

14 While most states include a markup on the
15 physician-administered drug payment, this is not the case
16 for every state. A participant described one state that
17 requires the provider to include the NDC on the claim, and
18 then they use that NDC to run it through the pharmacy
19 claims processing system. So under this process, many of
20 the physician-administered drugs are actually paid under
21 the pharmacy benefit at acquisition cost without the
22 markup.

1 While acknowledging the potential for excess
2 spending due to the markup, particularly on very high-cost
3 drugs such as cell and gene therapies, several stakeholders
4 noted the importance for providers to be profitable or at
5 least, you know, cover costs. Providers expressed the need
6 for payments to cover the upfront risk posed for purchasing
7 expensive drugs but acknowledged that the typical 6 percent
8 margin on drugs that cost hundreds of thousands of dollars
9 or even a million likely goes beyond a provider's risk.

10 A provider representative was open to divorcing
11 the markup from the drug for sufficient reimbursement for
12 administration and overhead costs. You know, they wanted
13 states to consider the payment for administration to be
14 appropriately structured to account for differences in
15 service intensity and associated costs.

16 State representatives did express concern about
17 their budget for any additional provider administration
18 expenses without sufficient offsets elsewhere, such as on
19 the drug payment.

20 A drug manufacturer representative did note the
21 importance of providers being paid adequately to ensure
22 access to their products. As such, he thought

1 manufacturers maybe should consider providing additional
2 rebates to states, so long as those rebates were passed
3 along in the form of higher payments to providers. That
4 way, providers would be paid more for their services, but
5 the state would not necessarily increase in net spending.

6 Some participants noted paying 340B providers at
7 the ceiling price could represent a savings opportunity for
8 states. However, other participants noted the importance
9 of that spread, the difference between the payment and the
10 340B price, in allowing them to, you know, fulfill their
11 safety net mission and provide services to low-income
12 populations.

13 Participants also noted that there could be ways
14 to reduce the 340B spending while still providing some
15 funding to support to safety net. So, in one state, 340B
16 providers were reimbursed at the 340B ceiling price plus 6
17 percent, but that markup was limited to \$600. In this
18 case, the spread was still provided, but it had been
19 reduced because 6 percent on the 340B ceiling price is less
20 than 6 percent on the typical acquisition cost, and the
21 markup was limited to \$600.

22 Other approaches to 340B payment were also

1 discussed. For example, payment could be tied to the
2 amount of charity care provided and tiered in such a way to
3 further incentivize entities to ensure that the 340B
4 revenue is used to serve the uninsured and develop
5 community programs.

6 While some participants noted that bundle
7 payments may be beneficial and that sometimes they cover
8 the cost of additional services that may not be separately
9 billable, the general consensus was that there were
10 challenges with providers receiving adequate drug payment
11 for drugs included in a bundled payment, particularly for
12 cell and gene therapies.

13 There can be delays in updating the bundled
14 payment rate to reflect the cost of new drugs and
15 therapies. One manufacturer representative noted that DRGs
16 in Medicaid were not updated frequently enough compared to
17 Medicare, and this makes it difficult to quickly account
18 for the cost of new therapies, such as the cell and gene
19 therapies, and align the DRG payment with the cost of those
20 drugs.

21 A participant mentioned that many comments on the
22 May 2023 drug rule seemed to indicate that providers

1 thought separate payment outside of the bundle was more
2 likely to be paid at acquisition cost.

3 Additionally, the state is not eligible for the
4 statutory rebate if the drug is included in a bundle
5 payment under current policy, so that could ultimately
6 increase a state's cost as well.

7 Several stakeholders noted challenges in managing
8 physician-administered drugs under the medical benefit in
9 terms of prior authorization or other utilization
10 management tools. The processes were not as robust under
11 the medical benefit as they have under the pharmacy
12 benefit.

13 Additionally, there could be further confusion
14 because states employ separate vendors and systems to
15 manage prior authorization under the pharmacy and medical
16 benefits frequently.

17 Some participants noted that it would be
18 beneficial for states to better integrate the clinical
19 teams under the medical and pharmacy benefits. Referring
20 back to the one state that had run the physician-
21 administered drugs through the pharmacy benefit, that
22 process allowed the state to run the claims through a

1 common process and make consistent clinical decisions
2 across all of the drugs.

3 And another key component was that it moved
4 utilization management up in the process to ensure that it
5 happened before the administration of the drug.

6 Although some states have been trying to work
7 toward that type of integration, it was noted that it takes
8 significant time and resources. The integration requires
9 significant changes to states' Medicaid management
10 information systems, and there also needs to be time
11 included to train both state staff and providers.

12 The dichotomy between the medical benefit and
13 pharmacy benefit can also lead to confusion for managed
14 care plans in states with a pharmacy carve-out. There's
15 not necessarily a clear definition of physician-
16 administered drugs, and some of those drugs could be
17 covered under either the medical benefit or the pharmacy
18 benefit. So depending on those situations, it could either
19 be the plan's responsibility or the state's responsibility.
20 So in a state with a recent carve-out, there was a lot of
21 confusion as to what remained the MCO's responsibility
22 versus what transitioned over to the state.

1 Providers and beneficiary advocate stakeholders
2 expressed concerns with the prior authorization turnaround
3 time and how that can affect patient access. The process
4 can be more of an issue for physician-administered drugs,
5 which may be more specialized and complex and require
6 additional information from the provider to get approved.

7 Beneficiary advocates discussed how it can be
8 difficult for patients and providers to know exactly what
9 information is required for prior authorization.

10 Another concern was that complex therapies, such
11 as oncology or cell and gene therapies, are the classes
12 with the highest spend but often have clinical criteria
13 that need to be met on an individualized, case-by-case
14 basis, and so that can be administratively burdensome and
15 expensive. And some state programs may not have the state
16 capacity to quickly develop and update clinical guidelines
17 for appropriate utilization or patient selection.

18 Most participants acknowledge that providers
19 should have an active role in managing spending for these
20 drugs. However, this can be challenging because providers
21 do not know the net cost of the drug after rebates because
22 specific rebate amounts are confidential, and so this lack

1 of information can be a barrier to driving utilization to
2 lower net cost products.

3 One participant noted that while states are
4 unable to share the net cost with providers, they could
5 consider assigning drugs a ranking, such as like one to
6 four dollar signs, to indicate the relative net cost of
7 products and give providers insight into the cost of the
8 drugs they're prescribing.

9 Roundtable participants also discussed options to
10 structure drugs into net cost tiers and use provider
11 payment to incentivize providers to administer lower net
12 cost drugs. So, for example, lower net cost drugs could
13 have a higher markup. Participants also considered
14 creating a shared savings program with providers so that
15 providers could receive a bonus for using the most cost-
16 effective products.

17 Beneficiary and provider representatives were
18 concerned about making cost a primary factor for complex
19 conditions where treatment may be more personalized. They
20 strongly advocated for a standardized and robust medical
21 exceptions process, especially for those personalized
22 treatments.

1 Participants briefly discussed value-based
2 arrangements and outcome-based contracts and how these can
3 be difficult to develop and administer. Drug
4 manufacturers' representatives mentioned that it's
5 generally easier to enter these contracts with state
6 Medicaid programs rather than individual health plans.
7 It's easier for the states to enter into these agreements
8 for the entire population, whether the drug is carved in or
9 out of managed care, because the states ultimately bear the
10 risk. And then the state supplemental rebate agreement
11 doesn't trigger any best price concerns.

12 While these arrangements are promising, there are
13 significant administrative burdens to setting up these
14 contracts, and some of these barriers that were noted
15 included the administrative burden and lack of resources to
16 support outcomes tracking and reporting, kind of
17 uncertainty as to who should bear the responsibility for
18 monitoring and tracking outcomes between the state, the
19 health plans, drug manufacturers, and providers, and just
20 generally the lack of negotiating power under the MDRP,
21 states generally have to cover these drugs. So
22 manufacturers do not necessarily have to enter into any of

1 these types of agreements.

2 Cell and gene therapies were of particular
3 interest throughout the discussion. The extremely high
4 cost of these drugs and the limited access at a small
5 number of qualified treatment centers, or QTCs, made all of
6 these existing issues of PADs more challenging.

7 States may not have a qualified center in the
8 state for administering a particular cell and gene therapy,
9 so they would need to have agreements in place with out-of-
10 state providers as well as considering coverage of
11 additional services such as transportation.

12 Stakeholders noted that the provider
13 administering the cell and gene therapy may be different
14 than the provider performing follow-up care. So this can
15 create additional challenges for determining appropriate
16 provider payment, especially if the cell and gene therapy
17 was included in a bundled payment.

18 Participants discussed how payment differences
19 across sites of care don't necessarily reflect the
20 financial risk, the high cost these drugs may carry, and it
21 limits the ability to use the different types of providers.

22 Participants thought the current administration

1 fee in the outpatient setting, such as a physician office -
2 - you know, maybe that's like \$100 -- would not
3 sufficiently cover the costs and risks of providing a
4 multimillion-dollar cell and gene therapy. And there's
5 also significant financial risk and lack of capital for
6 smaller providers to purchase these treatments. So that
7 can limit access and ability to shift costs to lower-cost
8 sites of care.

9 Stakeholders also noted that bundled payments
10 that include cell and gene therapies frequently were
11 insufficient to cover the cost of the drug, and so without
12 clarity as to how these treatments may be paid for within a
13 state, that could disincentivize providers from pursuing
14 the qualified treatment status. And that can limit access
15 to beneficiaries.

16 Just wanted to recap the potential strategies
17 that were highlighted in the themes in the roundtable
18 discussion. Participants thought that the payment between
19 the two components of physician-administered drugs could be
20 realigned, similarly to how drugs are billed under the
21 pharmacy benefit. The markup of the drug could be reduced
22 or eliminated, and the administration fee could be

1 increased to better account for providers' operational
2 costs. And so this could improve transparency by
3 untangling providers' costs for the drug separate from the
4 costs of the services provided.

5 States could also explore implementing tiered
6 payment to providers based on drug characteristics,
7 including but not limited to the drug's cost and complexity
8 of administration. For example, the drug markup could be
9 relatively higher on drugs that are lower net costs to the
10 Medicaid program.

11 One participant thought the recommendations made
12 by MedPAC on a tiered Part B payment approach could be
13 looked at as a potential model. One person thought that
14 that type of tiered approach may be more palatable in
15 Medicaid.

16 Additionally, states could share more information
17 with providers regarding the cost of products, such as a
18 ranking system, or implement payment incentives, such as
19 shared savings, to further encourage the use of lower net
20 cost products.

21 Similarly, states could consider different
22 payment structures for 340B providers that pay closer to

1 the 340B ceiling price and limit the amount of markup to
2 address provider concerns about the need for the drug
3 spread to support uncompensated care and community
4 benefits. States could make higher payments to covered
5 entities that provide a greater amount of charity care, and
6 that could better tie the 340B revenue to services provided
7 to low-income populations.

8 It could also be beneficial for states and
9 providers to consider extremely high-cost drugs, like cell
10 and gene therapies, and removing them from bundled payments
11 and paying them separately, at acquisition cost. States
12 would get the rebate while providers would be more
13 confident that the payment will cover the cost of the
14 therapy, and that could increase patient access.

15 Finally, to improve utilization management,
16 states could develop a unified process for prior
17 authorization and other tools across the pharmacy and
18 medical benefits. This could allow for more comprehensive
19 and standardized clinical criteria and for greater
20 expediency and efficiency in the review, regardless of how
21 the drug is delivered.

22 So for next steps, staff can draft an issue brief

1 highlighting the variety of challenges of physician-
2 administered drugs and the potential payment and
3 utilization management strategies identified during the
4 roundtable. Just to note that the strategies that were
5 identified by the participants are all activities that
6 states could pursue under current authority.

7 So given this information, we'd appreciate your
8 feedback on the findings in the roundtable and if there's
9 additional work you'd like to pursue in the area.

10 CHAIR BELLA: Thank you, Chris. It's always a
11 lot to digest, but we are comforted to know that you know
12 all of this as well as you do.

13 Commissioners, the default is an issue brief on
14 this with all the things that were mentioned, and I think
15 what would be helpful is to understand if there are other
16 things you'd like to drill in more or if we think the issue
17 brief is our biggest contribution at this point, and then
18 we'll continue to keep an eye on this and the CMMI
19 demonstrations around outcomes, so kind of opening it up
20 for feedback from folks with the default of the issue brief
21 for certain.

22 Comments? Carolyn.

1 COMMISSIONER INGRAM: Everybody's overwhelmed by
2 all of the data this is producing, so I'll jump in.

3 The one area I did want to hear a little bit more
4 about, Chris, was just the value-based purchasing. I know
5 you said there was some -- I'm trying to find it in the
6 report, but that there was some discrepancy amongst there
7 isn't any consistency among states about what they're
8 really trying to do around value-based purchasing. And I
9 know that's something that states are really interested in
10 and probably even folks, congressional staff. So was the
11 anything else you were able to glean there from the
12 interviews about states starting to look at some value-
13 based purchasing with just certain specific drugs or
14 anything else that we could try to bring to the table from
15 your work?

16 MR. PARK: Yes. Certainly, it's not exclusive to
17 physician-administered drugs, but states have been
18 developing supplemental rebate agreements with some
19 manufacturers that are value-based or outcomes-based
20 arrangements.

21 I think what we've heard from a few states is
22 that this has been a very difficult process. Oklahoma is

1 one of the first to do it a few years ago, and I think some
2 of their comments reflecting back on the process, it took
3 several months or even years to kind of come up with the
4 arrangement. Not necessarily all. They might be talking
5 to like 20 manufacturers, but at some point, they only
6 ended up with like four. So it was kind of difficult to go
7 through the process, identify what the particular metrics
8 are in terms of outcomes. How do you track those outcomes?
9 Because they're not all claims-based. So if it requires
10 lab testing results or other assessments, for spinal and
11 muscular atrophy, there might be other types of functional
12 assessments that are required. How do you track that, keep
13 track of that, particularly over maybe a long period of
14 time for the cell and gene therapies, like three years,
15 four years, five years, if they're switching health plans,
16 moving to a different state, not on Medicaid anymore? So
17 those are all kind of like these administrative challenges.

18 Then certainly, we've heard from manufacturers
19 that negotiating these individual agreements with states
20 can also be challenging. So that's where like the CMMI
21 model might be attractive to manufacturers is that they can
22 negotiate a standard agreement that all states could kind

1 of walk into with like kind of clear definitions of what
2 the outcomes are. So that's something we'll definitely be
3 keeping track of.

4 CHAIR BELLA: Carolyn, anything else? Okay.
5 Thank you.

6 Jami?

7 COMMISSIONER SNYDER: And you hit on it. I was
8 going to ask about the CMMI model. Clearly, I think that
9 holds promise from a negotiation standpoint but also holds
10 promise in terms of CMMI's willingness to do some of the
11 back-end analytics work. Have you heard any more about
12 states' interest in the model? I know there was some
13 concern around the timing because it's a couple years out,
14 and some of these cell and gene therapies are coming to
15 market clearly now.

16 MR. PARK: Yes. CMMI has put out basically the -
17 - I think it was just announced today, they released the
18 application for manufacturers to apply, and it's only for
19 sickle cell disease right now. So they're starting with
20 that one. They anticipate that the actual agreement would
21 go into effect in 2025. So I think the first step is for
22 manufacturers to apply, and then once they apply, they'll

1 go through the process of negotiating the agreement with
2 CMS.

3 States, I think, need to apply or express
4 interest at least in the next few months, and then -- but
5 they won't know the exact parameters until probably later
6 in the year, once they're hammered out. And at that point,
7 they can kind of like decide to go through with it or not.

8 Some of the interesting aspects of that model,
9 you know, because it's demonstration authority, they're
10 trying to do some additional things like providing
11 fertility preservation services. So part of the agreement
12 that manufacturers are supposed to agree to are to cover
13 those types of services, because the process can result in
14 infertility. So that's something that I think
15 manufacturers are not allowed to do currently under anti-
16 kickback statute for federal programs, and so that's
17 something that may be particularly interesting for the
18 manufacturers to sign on to because it could increase
19 access to their products.

20 States, I think, will be subject to kind of like
21 uniform like prior authorization management requirements,
22 and I think CMS will ask them to provide additional

1 services, maybe like behavioral health and other things.
2 There are kind of things on both sides that I think might
3 be attractive.

4 CHAIR BELLA: Can you say a little more about the
5 incentive for the manufacturers to apply to do this? I
6 understand it's sort of like one standardized approach, but
7 that's only for the states that choose to participate,
8 right?

9 MR. PARK: Yeah. I mean, it's a standardized
10 approach. I think to the extent they are interested in
11 providing the fertility preservation-type services, that's
12 something they wouldn't be able to do outside of the
13 demonstration arrangement. So that could also be a way to
14 kind of incentivize greater access because beneficiaries
15 may be more comfortable doing that if they don't have to
16 pay for those services themselves.

17 Again, the standardization I think may be
18 attractive in that, and the fact that CMS is supposed to
19 help track the outcomes is another thing that might be
20 attractive to them, because states may be reluctant, may
21 not have the administrative capacity to actually do the
22 outcomes tracking themselves. To the extent that CMS is

1 providing that assistance, that may be more attractive than
2 manufacturers to know that. That's not necessarily a
3 barrier for a state to create their own arrangement.

4 CHAIR BELLA: Thank you.

5 Other comments or questions from Commissioners?

6 [No response.]

7 CHAIR BELLA: Well, it sounds like the issue
8 brief is a great path right now, but I think we do want to
9 keep an eye on things, particularly as some of the CMMI
10 models roll out. Sickle cell is obviously hugely important
11 to Medicaid, as are some of the other cell and gene
12 therapies that are going to be coming. So I would say
13 we'll do the issue brief, keep an eye out for new things
14 that might bring you back on this topic, but thank you very
15 much for the work and for putting the roundtable together.

16 All right. Bob, it's all you.

17 VICE CHAIR DUNCAN: Thank you, Melanie. This is
18 a session I'm extremely excited about and appreciated the
19 work that Linn and Ava have put into this. They come to us
20 today talking to us about children with special health care
21 needs and their transition into adulthood and reaching the
22 services that they need, and so I look forward to hearing

1 from this distinguished group on what they have found and
2 where we go from here.

3 So with that, Linn, I'll turn it over to you.

4 **### TRANSITIONS OF COVERAGE AND CARE FOR CHILDREN AND**
5 **YOUTH WITH SPECIAL HEALTH CARE NEEDS (CYSHCN)**

6 * MS. WILLIAMS: Thank you and good afternoon,
7 Commissioners. Today Linn and I will be introducing our
8 work on children and youth with special health care needs,
9 transitions of coverage and care.

10 I will start by giving background on children and
11 youth with special health care needs and how they are
12 served in Medicaid. I will then move on to explain
13 transitions of coverage and care, and finally, I will begin
14 our conversation on our findings from our federal and state
15 policy scan by presenting the federal requirements. Then I
16 will turn things over to Linn to discuss the federal, the
17 state policy scan findings and literature review findings
18 before they discuss the next steps for this work.

19 The children with special health care needs
20 population includes a wide range of health conditions, and
21 the most commonly used definition is by the Maternal and
22 Child Health Bureau. This definition is intentionally

1 broad and is inclusive of children who are at an increased
2 risk of physical, mental, behavioral, developmental
3 conditions and require health and health-related services
4 that go beyond what is generally required.

5 However, state Medicaid agencies may establish
6 their own definitions of children and youth with special
7 health care needs and may define them more narrowly to
8 focus on subpopulations that are specific to disability
9 eligibility pathways.

10 Almost one in five children have special health
11 care needs, and one in three have multiple conditions.
12 Almost half of children and youth with special health care
13 needs are covered by Medicaid or a combination of Medicaid
14 and private insurance. The majority of these individuals
15 are covered by Medicaid on the basis of income under a
16 supplemental security income pathway or state optional
17 disability pathway including Katie Beckett. The Katie
18 Beckett pathway -- the Katie Beckett eligibility pathway
19 gives states the flexibility to serve children with
20 disabilities whose families' income would ordinarily be too
21 high to qualify for Medicaid and allows these children to
22 be served in their homes.

1 Historically, the majority of children and youth
2 with special health care needs covered by Medicaid were
3 covered under the fee-for-service model of care, but it's
4 becoming more common for this population to be enrolled in
5 Medicaid managed care, and in some states these individuals
6 can receive services through a specialty Medicaid managed
7 care plan that is designed specifically for children and
8 youth with special health care needs.

9 Finally, Title V agencies also provide services
10 to Medicaid-covered children and youth with special health
11 care needs. State Title V agencies receive Title V block
12 grants from HRSA's Maternal and Child Health Bureau, and
13 states are required to use at least 30 percent of the block
14 grant funds to provide and improve services for children
15 and youth with special health care needs.

16 Additionally, state Medicaid and Title V agencies
17 are required to have an inter-agency agreement that
18 outlines coordination efforts for children and youth with
19 special health care needs.

20 As children and youth with special health care
21 needs reach the age limit of child eligibility pathways and
22 transition to adulthood, they need to transition to adult

1 insurance coverage and adult care. When this population
2 ages out of child Medicaid eligibility pathways and child-
3 specific waivers, they need to transition to adult Medicaid
4 eligibility pathways or waivers if they are eligible. Some
5 will transition to private insurance, and some may --
6 others may lose coverage. Additionally, some may
7 experience gaps in coverage when transitioning.

8 Most youth age out of child Medicaid eligibility
9 pathways between the ages of 18 and 22, but some child-
10 specific waivers may have more restrictive age ranges.
11 When these individuals transition to adult eligibility
12 pathways or waiver, they may experience a change in
13 benefits they receive. For example, youth over the age 21
14 will no longer be eligible for services under the early and
15 periodic screening, diagnostic, and treatment benefit.
16 Additionally, the benefits provided under a child-specific
17 waiver may differ from benefits provided under adult
18 waiver.

19 Similarly, as these youth reach adulthood, they
20 need to transition from pediatric to adult health care and
21 providers through a process referred to as a health care
22 transition. A health care transition is a multi-step

1 process that often begins several years prior to the child
2 aging out of pediatric care and is meant to prepare the
3 child and their caretakers for the adult health care
4 system. This process involves the child, their family and
5 caretakers, as well as both pediatric and adult providers.

6 There are several health care transition
7 approaches developed by advocacy groups and professional
8 organizations. However, there is no standard approach and
9 little agreement among researchers on which approach to
10 use. For this section, we will present the findings from
11 the federal and state policy scan.

12 The goal of the federal and state policy scan was
13 to identify federal and state coverage and care transition
14 policies and to understand how Medicaid agencies, managed
15 care organization contracts, and Title V agencies define
16 and identify children and youth with special health care
17 needs and support this population through their pediatric
18 to adult transitions of coverage and care.

19 We accomplished this by using an intentionally
20 broad definition of children and youth with special health
21 care needs to be inclusive of all state Medicaid waiver and
22 Medicaid managed care definitions as well as Title V

1 documentation. Our federal scan included a review of
2 federal statutes and regulations related to transitions of
3 coverage and care processes for Medicaid and Title V.

4 Our state policy scan examined a subset of state
5 Medicaid program and demonstration waivers, including
6 1915(c), Katie Beckett, and 1115 demonstration waivers.

7 We also examined MCO contracts, including
8 contracts specialized on children and youth with special
9 health care needs, as well as all 50 states and the
10 District of Columbia's Title V IAAs.

11 The federal policy scan did not identify a
12 federal Medicaid definition of children and youth with
13 special health care needs or federal Medicaid requirements
14 for transitions for coverage and care policies for this
15 population. The Centers for Medicare and Medicaid Services
16 has provided states with some guidance related to
17 transitions. For example, CMS issued guidance on ensuring
18 that eligible children maintain Medicaid and CHIP coverage
19 during the unwinding of the COVID-19 public health
20 emergency, and this guidance included steps for identifying
21 children and youth with special health care needs based on
22 disability eligibility pathways, receipt of specialized

1 high-risk care, and claims and encounter data.

2 Additionally, existing federal managed care
3 regulations require states to identify, assess, produce a
4 treatment plan, and provide direct access to specialists
5 for individuals with special health care needs. However,
6 there are no requirements specific to children and youth
7 with special health care needs, care transitions.

8 Finally, Title V does not have any requirements
9 for transitions of coverage and care for children and youth
10 with special health care needs.

11 * MX. JENNINGS: Thanks, Ava.

12 So, I'll continue with presenting our state
13 findings.

14 For the definitions and identification processes
15 for children and youth with special health care needs,
16 there's variability across state Medicaid programs and MCO
17 contracts. For state Medicaid programs, they can define
18 children and youth with special health care needs based on
19 specific eligibility pathways, waiver authorities, and
20 state plan options, and may tailor certain programs for
21 specific subpopulations. So the definitions of children
22 and youth with special health care needs served in a state

1 or across states may vary.

2 For MCOs, there's no requirement for managed care
3 plans to use a specific definition or to identify children
4 and youth with special health care needs in need of a
5 transition from pediatric to adult care. So the definition
6 and process for this identification also varies.

7 The majority of these identification and
8 notification processes are initiated by state Medicaid
9 agencies and other state agencies such as partner agencies
10 serving adults with special health care needs or state-
11 assigned case managers.

12 State child Medicaid waivers vary substantially
13 in the time frames between when states identify an
14 individual approaching transition age and when they
15 actually age out of child coverage. And so the time frame
16 specified in the reviewed waivers range from eight years to
17 60 days prior to the child being ineligible for the child
18 waiver program.

19 Five MCO contracts, of which two are specialty
20 MCO contracts, included provisions requiring transitions of
21 coverage assistance, and this assistance included assigning
22 a care coordinator or case manager to facilitate

1 coordination with the health insurance exchange, state
2 Medicaid program, or other private coverage options.

3 The findings from the scan of state waivers and
4 MCO contracts did not identify any requirements for
5 monitoring or oversight of the coverage transition process.

6 As Ava said, there are no federal Medicaid
7 requirements for the transition of care process, and
8 although there are professional organizations that have
9 developed recommendations for the transition process, there
10 aren't nationally recognized standards. Given this, our
11 scan identified wide variation in state Medicaid and MCO
12 transition of care policies.

13 So, for example, some waivers include language
14 related to the development of a transition plan, which may
15 include a continuity of care plan identifying adult health
16 care providers and establishing a timeline for transition.
17 In addition, some states require activities that complement
18 and support the transition plan, such as assigning a
19 service coordinator who is responsible for taking steps to
20 ensure continuity of care.

21 A few MCO contracts include provisions that
22 address transition processes, some of which align with

1 these professional organization recommendations, including
2 the American Academy of Pediatrics.

3 Additionally, a few MCO contracts specify the
4 role of a transition and benefits coordinator and the
5 development of a transition plan for the beneficiary, and
6 one MCO contract permits the beneficiary to receive care
7 from both a pediatrician and an adult provider at the same
8 time, which can help facilitate this transition.

9 Regarding the monitoring and oversight, findings
10 from the state waiver scan did not identify requirements
11 for monitoring and oversight of transitions from child to
12 adult care. A few MCO contracts did include some
13 requirements related to monitoring transitions. For
14 example, one state Medicaid agency requires the MCO
15 contract to designate a transition specialist to the
16 coordination team, and their role is to monitor the
17 effectiveness of the transition plan.

18 Regarding the roles and responsibilities of the
19 state Medicaid and Title V agencies, in the review of IAAs,
20 we found few that specify Title V and Medicaid agency
21 responsibilities related to the health care transition.
22 There were a few examples, one where the main Title V and

1 Medicaid agencies agreed to create messaging focused on
2 continuity of care for transitioning populations, which
3 included children and youth with special health care needs
4 transitioning from pediatric to adult care.

5 And now moving on to our findings from the
6 literature review, research indicates that in recent years,
7 more than 90 percent of children with chronic medical
8 conditions and special health care needs age to adulthood,
9 and over 750,000 transition to adult health care each year.

10 Research also indicates that transition outcomes,
11 such as quality of life, increased adult visit attendance,
12 and treatment adherence for this population are improved
13 when they receive structured health care transitions.

14 However, studies indicate that children and youth with
15 special health care needs and their families often receive
16 little to no assistance during this process.

17 There are also many factors that contribute to
18 the barriers that children and youth with special health
19 care needs and their providers experience. For children
20 and youth with special health care needs and their
21 caregivers, there are barriers due to receiving inadequate
22 transition preparation, lack of care coordination and

1 support during the transition, limited provider
2 availability for individuals with pediatric onset
3 conditions, and the distance required to travel to their
4 providers.

5 For pediatric and adult providers, there are
6 barriers due to limited coordination and communication
7 between providers during the transition and difficulties
8 with billing for transition services.

9 So the findings from this first phase of work
10 indicate that there is variation in state coverage and care
11 transition policies, and that children and youth with
12 special health care needs experience barriers to
13 transitioning to adult coverage and care.

14 The next phase of work will focus on
15 understanding how state care transition policies work in
16 practice, the roles and responsibilities of state Medicaid
17 programs, MCOs, and Title V agencies, the responsibilities
18 in supporting beneficiaries' transitions, and Medicaid-
19 specific barriers to transitioning to adult care. And with
20 our contractor for this phase of work, we will conduct
21 stakeholder interviews and beneficiary focus groups, and
22 based on preliminary interviews with experts and findings

1 from the state policy scan, the findings indicated that for
2 the next phase of work, narrowing the population scope to
3 children with more complex conditions and service needs
4 would be helpful for establishing a more consistent
5 definition across states and for assessing comparability of
6 transition policies across states.

7 So for this work, we'll narrow our population
8 focus to children and youth with special health care needs
9 who are covered by Medicaid under SSI-related eligibility
10 pathways and those eligible under Katie Beckett.

11 Additionally, this work will focus specifically
12 on transitions of care, and future work will focus on
13 transitions of coverage.

14 During the next reporting cycle, we'll return to
15 present findings from the interviews and focus groups and
16 publish findings from both phases of work in a chapter. At
17 this meeting, we'd appreciate feedback on the direction of
18 this work and specifically on the findings presented today
19 and considerations for the upcoming work.

20 VICE CHAIR DUNCAN: Thank you, Linn, and thank
21 you, Ava. Appreciate the insights to what you found to
22 date.

1 Now I open it up to questions and comments from
2 Commissioners.

3 Angelo.

4 COMMISSIONER GIARDINO: First, let me say thank
5 you so much for bringing this issue forward. There's so
6 much I want to say, but I'll limit my comments to some of
7 the policy issues.

8 You've mentioned that there's no standard, and
9 that's certainly true, although -- and you mentioned this
10 earlier -- the Got Transition, which was called the
11 National Center for Health Care Transition, does have that
12 six-level model. So, I think that's the closest to a
13 standard.

14 And as you think about stakeholders, the one that
15 I think has a ton of information that could be really
16 helpful to us is it's called the Policy Lab at the
17 Children's Hospital of Philadelphia, and they talk about
18 the cliff. And the cliff is when someone on Medicaid who
19 has a special health care need turns 21, then they fall off
20 the cliff benefit-wise. And it's really around the
21 benefits. The transition happens because time marches on,
22 and it either happens, as you said, in a planned way or not

1 planned way. What is clear from the health care literature
2 is that when a transition happens in an unplanned way, it's
3 disastrous for the health care issues that the person is
4 confronting.

5 And then the only other thing I would just ask
6 you to think about is in my clinical work, there's a real
7 difference between health care transition for individuals
8 with intellectual disabilities and those that have more of
9 like a chronic illness. The opportunities for them in that
10 transition are much different.

11 The adult system is much more capable of taking
12 care of someone who has diabetes and becomes an adult than
13 someone who has a level of intellectual disability. The
14 adult system just might not be set up for that, so if you
15 could help us understand that.

16 Then what my provider friends tell me is, again,
17 if you follow the Got Transition, some of the things that
18 happen are not traditional services. For example, an ideal
19 transition happens when the pediatrician can talk to the
20 internal medicine or family medicine person. But that bill
21 -- you know, I don't even think there's a code for that.

22 And then six months after the child who's now an

1 adult and is seeing the adult provider, it would be ideal
2 if six months into that, the adult physician could have a
3 consultation with the pediatric physician and just confirm
4 that everything is being taken care of. But again, there's
5 no code for that. So, all that's done in a voluntary way,
6 and that just starts to get in the way. So, from a policy
7 perspective, I think Got Transition has a whole set of
8 suggested infrastructures that we could do that would allow
9 us to have this ideal transition.

10 So, I'll stop, but I'm just thrilled that you're
11 looking at this. And this could have an enormous impact on
12 these folks, because, again, from the policy lab, this
13 cliff is disastrous. The person has a health care problem,
14 and then it just goes into this Neverland for 7, 8, 10, 12
15 months until the transition really kind of takes place.
16 And a lot can happen if you have a health care problem in a
17 year or two. So, thank you.

18 VICE CHAIR DUNCAN: Thank you, Angelo.

19 Tricia?

20 COMMISSIONER BROOKS: Yes. Thank you for this
21 work. Even though I know quite a bit about eligibility, I
22 don't fully understand where we do or don't map to some

1 kind of ongoing coverage for kids who are aging out of
2 Medicaid pathways, and I think that's worth having more
3 information on, because one of the recommendations can be
4 to establish additional eligibility pathways to ensure that
5 that cliff doesn't happen. So that's one area I'd be
6 interested in.

7 The second area is -- I think this is really a
8 body of work that is ripe for some panels, and I think
9 about them broadly from people, you know, with Medicaid
10 experience or Title V. I think about the Catalyst Center
11 at Boston University, providers who work in this
12 environment. It's just you can do a lot of reading, and we
13 can hear the presentations, but as you well know, we love
14 panels, and we love hearing from people directly. And I do
15 think that having some panels in the future would be
16 helpful. Thank you.

17 VICE CHAIR DUNCAN: Thank you, Tricia.

18 John.

19 COMMISSIONER MCCARTHY: I guess this is one of
20 those areas where, in my opinion, we do need some more
21 work. So, I think Angelo and Tricia brought up two areas
22 that just confused me after they talked about it. What

1 Tricia was talking about, is this an eligibility issue or
2 is it not an eligibility issue? So that's number one. In
3 what states is it an eligibility issue? What's not? So
4 that's getting a better understanding of that.

5 Same thing on the cliff side. I understand that
6 better. The cliff side is a little bit -- I can understand
7 it better. But if you could find within the work of what
8 are those cliffs, I think that's one of the things that I
9 never understood until you started digging into it, where
10 you started seeing some of these things, just so we'd have
11 some of like real-world examples of here's where these
12 cliffs are, when it comes to what benefits you get, and why
13 is it there? I mean, I know for a fact, some of it's just
14 waiting lists for waivers. That could be it. But it's
15 like having those real-world examples.

16 The last one is on access. You mentioned this a
17 little bit. But where I've seen it, the biggest issue --
18 and Angelo hit on this too -- is on the transitions.
19 You've been seeing a pediatrician all your life. There's
20 often just not a lot of doctors who specialize in services
21 or specialize in serving individuals with these needs. So,
22 they stay with their pediatrician.

1 I know with me, the Children's Ohio is lucky
2 enough to have a lot of Children's Hospitals, way more than
3 other states. Those are huge advantages when it came to
4 serving individuals, because many of them will just
5 continue to be served later on into their lives, the people
6 that do it. But that's not the case in many places.

7 So, if you get hit on some of that too, like when
8 you say there's a barrier, you know, give us examples of
9 where those are. And it probably could come out from some
10 of the panels.

11 And last, I want to go back to what Angelo said.
12 I had not heard about the transition. What's it called,
13 Angelo?

14 COMMISSIONER GIARDINO: Got Transition.

15 COMMISSIONER MCCARTHY: Got Transition.

16 So, looking at some of those things. You know, I
17 am not a big fan of fee-for-service. And Angelo is right.
18 There's not a code for that. I have a hard time even
19 saying this, but it's like, yes, those are the things we
20 probably have to look at. How do we pay for these
21 services? Maybe it's a code; maybe not. But if you look
22 at that and they have already looked at these things, what

1 can we as a Commission look at to be able to make
2 recommendations on of saying, hey, this is -- we need to
3 pay -- those services need to happen, and we know that
4 payment makes some of those services happen? So, if we
5 could look at some of those -- and somebody who's already
6 done most.

7 It's not like that -- I don't want to say like
8 you have no work to do, but there's -- they've already
9 looked at a lot of these things. We don't have to make it
10 up from scratch.

11 VICE CHAIR DUNCAN: All right. Carolyn, then
12 Patti.

13 COMMISSIONER INGRAM: I think, to John's point,
14 not just is eligibility important, but language is
15 important. And in the writing, we keep talking about
16 different types of waivers, TEFRA or T-E-F-R-A waiver,
17 Katie Beckett authorities. I think we need to clarify what
18 types of waivers and programs we're talking about. In some
19 states, they don't even use the term "Katie Beckett," and I
20 don't think that's a federally -- I don't think that's a
21 federal authority under the term.

22 So when I was looking at the writing and

1 everything you presented here, I'm thinking of the
2 different home- and community-based waivers that could be
3 used for providing care to these members -- 1115 waivers,
4 home- and community-based 1915(C) waivers, those types of
5 things, frankly even, you know, managed care waivers. So I
6 wonder if we need to define that a little bit better maybe.

7 And then I know there are some states that still
8 refer to Katie Beckett waivers, but there's a lot of states
9 that don't use that term, and it's not a federal authority.
10 So I would say we be more clear in our writing about what
11 we're actually referring to, maybe not use terms that are -
12 - throughout. Maybe say some states refer to them as that
13 but not use it throughout. Thanks.

14 VICE CHAIR DUNCAN: Thank you, Carolyn.
15 Patti.

16 COMMISSIONER KILLINGSWORTH: So I keep up. This
17 topic is pretty near and dear to my heart.

18 First, on the definition, I agree with Carolyn
19 that maybe some refinements could be helpful. I think what
20 we're talking about primarily is kids who meet SSI
21 eligibility requirements, notwithstanding the financial
22 requirements of sort of setting those aside. We're really

1 talking about, do they meet the disability requirements,
2 potentially adding in children who would meet an
3 institutional level of care in a state, which could be
4 different from the SSI eligibility requirements. So I
5 think there's a way to get there.

6 I do worry about sort of linking it to particular
7 types of waivers or even Katie Beckett. Coming from a
8 state where we had had waiver programs in place for
9 literally decades, that enrolled children under Katie
10 Beckett eligibility standards but sitting in legislative
11 hearings and explaining over and over again that yes, we
12 did have a Katie Beckett waiver, because we were using the
13 Katie Beckett eligibility mechanism, we just didn't call it
14 that and still ending up with a brand-new program called
15 Katie Beckett, because I couldn't convince them that we did
16 that thing that they were trying to create. So I do think
17 we just have to be crystal-clear about that.

18 I do think it's important that we look at
19 transitions of coverage because eligibility is real, and
20 for that population of kids who may qualify based on family
21 income and then they turn 19, just making sure that those
22 transitions are seamless for them and then also transitions

1 of benefits, sort of what happens when you go from EPSDT to
2 an adult benefit and then transitions of care as it relates
3 to providers.

4 So there's sort of three buckets of all of that,
5 and I think following into that, kind of at the end of
6 that, there's a real capacity issue, as has been talked
7 about, in the adult system to meet the needs of some of
8 these individuals as they become adults.

9 I do think sometimes that hits the medical world
10 more frequently. It hits people who are in the IDD
11 community, who may also, by the way, have very complex
12 medical challenges, but physicians who are not sort of
13 trained or comfortable with the broader challenges that go
14 along with the intellectual disability, and so there's just
15 real significant access issues for the IDD community. And
16 a part of what we really have to address is how to build
17 the capacity of the system to really serve those
18 individuals well as adults.

19 As we think about groups that we could talk with
20 that might lend expertise there, certainly NASDDD's, the
21 National Association of State DD Directors, I think could
22 talk about their experiences in serving this population

1 through transition, and then, of course, the Institute for
2 Exceptional Care, I think is another.

3 And then the other thing I'll mention sort of --
4 and I think this is a separate body of work that we're
5 already involved in, but there's overlap here, and that is
6 kids in foster care. Talk about falling off a cliff. They
7 really fall off of a cliff, and so there are some things
8 kind of in place, at least from an eligibility perspective
9 for them, but there's just a whole lot of opportunity there
10 to really think about their transitions as well.

11 VICE CHAIR DUNCAN: Thank you, Patti.

12 Angelo, then Heidi.

13 COMMISSIONER GIARDINO: Just two other things to
14 mention. This is an issue that I'm really passionate
15 about, so sorry.

16 The health care transition work is really seen as
17 a process, clinically. So the best practice is to start it
18 at age 12 and to start talking to the child and family and
19 essentially giving them assignments and having follow-up
20 visits.

21 As we look at what infrastructure we need, we
22 need to think about -- and again, John, not a code, but

1 there is a service that needs to be delivered in the health
2 care setting, starting around 12, getting the person ready
3 for 18 or 19. We have to make sure that that kind of work
4 would be covered, and that's where the health care
5 transition specialist comes in. But they have to be part
6 of the team, so if you could just see what the clients or
7 the patients say about that.

8 And then if I could just implore you to also, if
9 you have panels, folks that deal with autism and autism
10 spectrum disorders have some very unique issues around
11 health care transition, and if we could make sure that we
12 pay attention to that group, that would be really helpful.
13 Thank you.

14 VICE CHAIR DUNCAN: Thank you, Angelo.
15 Heidi.

16 COMMISSIONER ALLEN: As I was reading this, I was
17 just so struck about the stress that it must cause parent
18 caregivers who are supporting a kid with really significant
19 health care needs at home, as the kid is getting older,
20 getting ready to age out of education services, so more
21 time at home, less support in helping the kid's
22 intellectual growth and development. Then to face these

1 massive transitions, also at a time where parents are maybe
2 caring for their own parents, it's just like it seems like
3 such an incredibly stressful time on the whole family.

4 I noticed that there were no beneficiaries or
5 caregivers listed as stakeholders that the consultant group
6 is planning on talking to, at least it wasn't in the
7 materials.

8 MX. JENNINGS: So we will also be conducting
9 focus groups with beneficiaries, and we'll have --

10 COMMISSIONER ALLEN: Oh, great.

11 MX. JENNINGS: -- both sessions that are focused
12 on those -- or focus group sessions focused on individuals
13 who haven't transitioned and those who have recently
14 transitioned to kind of cover that full process.

15 COMMISSIONER ALLEN: Oh, amazing. Oh, that's so
16 wonderful. I'm sorry, I missed that.

17 MX. JENNINGS: No, that's all right.

18 COMMISSIONER ALLEN: Thank you. I really do want
19 to hear from families on how they're navigating this and
20 especially because it seems from the materials like the
21 evidence is that they kind of fall off. So this might be
22 an area where we could really learn a lot. Thank you.

1 VICE CHAIR DUNCAN: Thanks, Heidi.

2 Carolyn, then Sonja.

3 COMMISSIONER INGRAM: One more thing that
4 occurred to me after I was listening to Angelo and to
5 Patty, we talked about children who are in state custody
6 and that pathway. A lot of mental health services are
7 provided to children with special health care needs, both
8 in state custody and those that are not, and I wanted to
9 make sure that whatever work we're doing, we pull in those
10 aspects, especially kids who are now growing up after the
11 effects of COVID and what that has done to mental health
12 stability, especially kids also dealing with results of
13 things around gun violence and things that are affecting
14 our youth populations.

15 The other area that I've seen special -- that we
16 need to pay special attention to, especially Native
17 American populations who are going through some of these
18 transitions in terms of what access they have to services
19 and where they're able to get care, because it does tend to
20 affect those populations a little bit differently just
21 because of the -- sometimes the custody issues related back
22 to Tribal law and where they're able to access care and how

1 we actually get services and access to care out to folks
2 who are still living in Tribal communities and don't have
3 those services. So I just wanted to add that to your list,
4 not that you don't have enough to do, but --

5 VICE CHAIR DUNCAN: Thanks, Carolyn.
6 Sonja, then Dennis.

7 COMMISSIONER BJORK: Thank you. I'm hoping that
8 some of the stakeholders that we work with can speak to the
9 special challenges of rural families and individuals.

10 In California, there's a couple agencies that
11 specifically work with those families. One is called
12 Rowell Family Empowerment, and then another is Disability
13 Action Center. They really work hard with the families to
14 set up services where there might not be an abundance of
15 services and navigate that transition from childhood to
16 adulthood. Thanks.

17 VICE CHAIR DUNCAN: Thanks, Sonja.
18 Dennis.

19 COMMISSIONER HEAPHY: Thanks. I think another
20 group to talk with would be the Federation for Children,
21 the National Federation for Children, but I'd love to hear
22 from the folks in the schools that work with folks fully

1 with medically complex needs. They work with these youth
2 from the time they're 12, whatever on, they're providing
3 physical therapy, occupational therapy, doing all these
4 services? They're also going disappear when the person
5 turns 22, and unless they have a really strong IEP,
6 individualized education plan, once a person transitions
7 out of school, there may be nothing there waiting for them.
8 So it's not just about the medical providers willing to
9 take these folks. It's also just the services themselves
10 and how robust those services are. It can be dependent on
11 what kind of services they're getting in the schools,
12 things like that.

13 So I would just love to hear from schools. I
14 know they're not part of Medicaid, but they work with folks
15 who are on Medicaid and will need Medicaid when they leave.

16 VICE CHAIR DUNCAN: Thank you, Dennis.

17 Anyone else?

18 [No response.]

19 VICE CHAIR DUNCAN: If not, I'll weigh in. As I
20 said, this is extremely important to me. How do you ask
21 about hearing from a parent?

22 I'm a parent who had to navigate this, having two

1 children with special health care needs. One fell off the
2 cliff, and one we've tried to navigate. But the trauma
3 that she endured in navigating because -- John, you
4 highlighted and Patti yourself -- about the capacity or the
5 access to care, and having some of these diseases, I think
6 we've got to look past the age and think of them as a
7 pediatric disease. And so as they transition, that ability
8 to have that expert that can deal with them and has known
9 their lifespan, whether it's having somebody starting at 12
10 with that care coordination.

11 But, Sonja, to your point, growing up in rural
12 West Tennessee and then moving to Wisconsin, the variation
13 that you highlighted in the report of the state is very,
14 very different in having that access. And so creating some
15 consistency, particularly as these kids and adults
16 transition or go across state lines -- because if you're
17 looking for some of the subspecialty care that these now
18 adults need, they may not find it in their community or in
19 their state. So how do they access that part?

20 But I think this work is extremely important. I
21 hope to have others not avoid the frustration and the
22 trauma that my kids, now adults, experienced in the

1 process. And I think we have a lot of work ahead of us
2 that we can do and bring some standardization and
3 consistency to the process.

4 So I think this work is amazing, so thank you.

5 Yes, Heidi.

6 COMMISSIONER ALLEN: I just wanted to ask a
7 question because I don't know that I fully understand. If
8 when a kid with very significant health care needs who's
9 eligible through like an SSI pathway or Katie Beckett
10 pathway, when they become an adult, do they then get
11 detached from the parent's income? And then is it their
12 income that determines? So if they don't have any income,
13 then do they still stay on Medicaid, and they're just in a
14 different program?

15 MX. JENNINGS: This is something that we can kind
16 of -- we'll continue to look into as we cover really the
17 transitions of coverage piece. But my understanding, it
18 becomes their income, but they could end up in a lot of
19 different pathways, kind of dependent, or there isn't
20 always kind of like a direct into a specific pathway on the
21 adult coverage.

22 And I think it's waiver dependent. Like in our

1 waiver review, we found there was one state that had like
2 an automatic process, but for the most part, it's kind of
3 manually moving them between eligibility pathways.

4 COMMISSIONER ALLEN: A follow-up question, then.
5 Do the parents then have to give up guardianship legally in
6 order for the child to be considered independent, or are
7 they able to continue to be a legal guardian?

8 MX. JENNINGS: I'll have to follow up on that,
9 but that's a great question.

10 CHAIR BELLA: Patti.

11 COMMISSIONER KILLINGSWORTH: So if I can weigh in
12 just a little bit here, I mean, the value of the way that
13 Katie Beckett is structured because it's based on SSI
14 eligibility criteria, you're literally talking about a
15 group of children, slash, becoming adults who qualify for
16 SSI, but for their parents' income. So once they become an
17 adult, they typically can move from Katie Beckett, whatever
18 Katie Beckett mechanism they're under, into sort of true
19 SSI eligibility, but that's a process, and it's a
20 complicated process. And so helping navigate what is a
21 really critical coverage transition I think can be very,
22 very important.

1 In terms of guardianship, you can still be -- as
2 a parent, we could have a whole other discussion about
3 this, because I do think the advice is typically be the
4 guardian. And we need to think about how we preserve
5 people's legal rights to be independent where they can be.

6 But beyond that, sort of technically speaking,
7 you can still be an adult, if you will, from an eligibility
8 perspective and have a legal representative or guardian who
9 advocates on your behalf.

10 COMMISSIONER HEAPHY: As you're moving forward
11 and collecting the data, that we look at racial and ethnic
12 composition and who's getting which services and who's not.

13 VICE CHAIR DUNCAN: Thank you, Dennis.

14 Linn and Ava, I'd also recommend if we do a
15 panel, talking with someone from the Children's Hospital
16 Association. As I mentioned, our pediatric hospitals deal
17 with this on a regular basis. Some areas, as Angelo
18 pointed out, Children's Hospital of Philadelphia have some
19 policy work and things going well, but in other areas, it
20 is a struggle. And so I think you could get some insight
21 there.

22 Anyone else?

1 [No response.]

2 VICE CHAIR DUNCAN: Linn, Ava, did we give you
3 some definitions? I know the question was asked about
4 narrowing the population down. I think you heard from
5 Carolyn and Patti, the Katie Beckett piece kind of
6 confusion, but sticking with the SSI qualification type.

7 MX. JENNINGS: Yeah, it was very helpful, and
8 thank you for all of your considerations as we kind of
9 continue to move into our second phase of this work. So
10 thank you very much.

11 VICE CHAIR DUNCAN: Thank you. We look forward
12 to it, and as you can tell, not only I'm passionate about
13 it, but there's several around this table passionate, so
14 truly appreciate it. Thank you very much.

15 Madam Chairwoman?

16 CHAIR BELLA: Great session to end the day on and
17 obviously quite a bit that we can do here. So I echo Bob's
18 thanks.

19 We will turn it open to public comment now, and
20 I'll say the same boring spiel. If you'd like to make a
21 comment, please raise your hand. Introduce yourself and
22 the organization you represent, and we ask that you keep

1 your comments to three minutes or less, please. We'll open
2 that up now.

3 **### PUBLIC COMMENT**

4 * [No response.]

5 CHAIR BELLA: Okay. It does not appear that we
6 have any commenters this afternoon. Any last thoughts,
7 questions, reflections from Commissioners?

8 [No response.]

9 CHAIR BELLA: Are you all worn out? We've had an
10 active set of discussions today. Thank you very much.

11 Kate, any comments?

12 [No response.]

13 CHAIR BELLA: All right. So we will reconvene
14 tomorrow morning at ten o'clock, and we will start with the
15 Medicare Savings Program. So thank you very much. We are
16 adjourned for today.

17 * [Whereupon, at 3:43 p.m., the meeting was
18 recessed, to reconvene on Friday, March 8, 2024, at 10:00
19 a.m.]

20

21



PUBLIC SESSION

Ronald Reagan Building and International Trade Center
Hemisphere A Room
1300 Pennsylvania Avenue, NW
Washington, D.C. 20004

Friday, March 7, 2024
10:00 a.m.

COMMISSIONERS PRESENT:

MELANIE BELLA, MBA, Chair
ROBERT DUNCAN, MBA, Vice Chair
HEIDI L. ALLEN, PHD, MSW
SONJA L. BJORK, JD
TRICIA BROOKS, MBA
JENNIFER L. GERSTORFF, FSA, MAAA
ANGELO P. GIARDINO, MD, PHD, MPH
DENNIS HEAPHY, MPH, MED, MDIV
TIMOTHY HILL, MPA
CAROLYN INGRAM, MBA
VERLON JOHNSON, MPA
PATTI KILLINGSWORTH
JOHN B. McCARTHY, MPA
ADRIENNE McFADDEN, MD, JD
RHONDA M. MEDOWS, MD
JAMI SNYDER, MA
KATHY WENO, DDS, JD

KATHERINE MASSEY, MPA, Executive Director

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1 P R O C E E D I N G S

2 [10:00 a.m.]

3 CHAIR BELLA: Good morning. Welcome to Day 2 of
4 our March meeting. We are going to start off with a
5 chapter on MSPs, the Medicare Savings Program, and Kirstin
6 is going to update us on that work and let us know of a few
7 additions.

8 Welcome, Kirstin.

9 ### **MEDICARE SAVINGS PROGRAMS (MSPs): ENROLLMENT**
10 **TRENDS**

11 * MS. BLOM: Thanks, Melanie.

12 Good morning, everyone. I'm here to review our
13 draft chapter on enrollment in the Medicare Savings
14 Programs, which is going to be included in our June 2024
15 report to Congress.

16 So, in this presentation, I'm going to walk
17 through the sections of the chapter laid out on this slide,
18 starting with a little bit of background on the four MSPs
19 and then moving to a review of our prior work, estimating
20 participation rates, which is relevant for where we're
21 heading in this chapter. Next, I'll discuss federal and
22 state efforts over the years to increase enrollment in the

1 MSPs, which will lead into our new analysis of enrollment
2 trends. We're providing an up-to-date look at MSP
3 enrollment from calendar years 2010 to 2021. Then we'll
4 wrap up by walking through our next steps for the chapter
5 itself.

6 I'm going to go through this background pretty
7 quickly because you're all familiar with this information
8 at this point.

9 There are four types of MSPs, as you'll remember.
10 These are mandatory Medicaid eligibility pathways. The
11 original MSP, the qualified Medicare beneficiary group, is
12 the most expansive in terms of enrollment and benefits and
13 was the first to be enacted. We're going to be focusing on
14 that particular MSP group throughout this chapter.

15 Eligibility criteria and benefits vary across
16 each of the MSP groups, as you can see on this slide. This
17 slide also shows some of the complexity around the
18 structure of these different groups. To some extent, each
19 MSP kind of builds on the last one by covering people with
20 incomes at slightly higher shares of the federal poverty
21 level.

22 The first two groups listed here, the QMB and

1 SLMB groups both have two subgroups for people who are
2 determined to be either full benefit, which is the "plus"
3 groups, or partial benefit duals, which are the "only"
4 groups.

5 This slide also shows the federal standards for
6 income levels and asset limits, but states have flexibility
7 under Section 1902(r)(2) to choose more generous levels.
8 States choosing to do that might need to submit a state
9 plan amendment to CMS for approval.

10 For context in the chapter, we're including a
11 broader discussion of our prior work estimating
12 participation rates. The 2017 study that we did under
13 contract with the Urban Institute has been frequently cited
14 in discussions of the MSPs, including by CMS most recently
15 in the eligibility and enrollment rule, in part, because
16 our study estimates participation in each of the MSPs
17 rather than a combined rate across them, as some other
18 studies have done, and also because it's the most recent,
19 one of the most recent studies of its kind.

20 So to explain the prior analysis, I'm going to go
21 through the methodology in the chapter, which involved
22 linking administrative data from MSIS for 2010 with survey

1 data from the 2008 panel of the Survey of Income and
2 Program Participation, or SIPP. That's how we got at both
3 MSP enrollment with MSIS and the eligible but not enrolled
4 populations using the survey data.

5 As a reminder, we found relatively low
6 participation rates of about -- of just over 50 percent in
7 the QMB program and just over 30 percent in the SLMB
8 program, and it's important to note that these results are
9 best interpreted as representing the latter parts of
10 calendar years 2009 and 2010. So although the study was
11 published in 2017, the findings are from an earlier time
12 period.

13 In addition to analyzing participation rates, we
14 also collected information on the characteristics of the
15 MSP eligible but not enrolled populations, trying to
16 understand that group a little bit better. We found that
17 they were more likely to be age 65 or older, white, non-
18 Hispanic, to report excellent or very good health, and were
19 less likely to have limitations in activities of daily
20 living. Also, about 45 percent of adults in the QMB group
21 were also enrolled in other public programs such as SNAP.

22 Because our study found relatively low rates of

1 participation in the MSPs, it ultimately led the Commission
2 to make a recommendation in our June 2020 report that CMS
3 amend -- that Congress amend Section 1902(r)(2) to require
4 that states more closely align their eligibility processes
5 with those of the Social Security Administration for
6 purposes -- that the Social Security Administration uses
7 for purposes of the Medicare Part D Low-Income Subsidy
8 program, or LIS.

9 Over the years, as we've discussed, the federal
10 government and states have been working on increasing
11 enrollment in the MSPs. There's an eligibility linkage
12 between the MSPs and the LIS program, whereby anyone
13 eligible for the MSPs is automatically eligible for LIS.
14 LIS is a similar program, as you guys know, that provides a
15 similar benefit, which is coverage of the Part D premium
16 for low-income Medicare beneficiaries. For that reason, a
17 primary focus of increasing enrollment in the MSPs has been
18 on aligning state eligibility processes with those of the
19 SSA for the LIS program.

20 CMS has been pretty focused on efforts to do this
21 across these two programs, releasing guidance over the
22 years in the form of state Medicaid director letters and

1 other types of guidance, but made its most kind of
2 comprehensive efforts to date in their recent rulemaking.

3 In September of 2023, CMS finalized the first
4 part of the eligibility and enrollment rule, which was
5 released actually in the prior year. The first part of it
6 addresses the Medicare Savings Program. That rulemaking
7 codifies existing CMS guidance and encourages states to
8 make changes to better align their MSP eligibility
9 processes with the Social Security Administration. This
10 includes things like requiring states to accept self-
11 attestation from beneficiaries in areas where states choose
12 not to align. The rule is very comprehensive, and so
13 states have until April 1, 2026, to come into compliance
14 with most of the provisions.

15 States have also been working to increase
16 enrollment in these programs, including by expanding
17 eligibility through higher income thresholds or asset
18 thresholds or by eliminating assets altogether. As of
19 2024, 12 states have eliminated the asset test.

20 In addition, states have been working to
21 streamline their programs. That's both through aligning
22 eligibility processes with those of LIS to make enrollment

1 easier across the two programs. And a couple of states --
2 the District of Columbia and New York -- have innovated by
3 doing things like combining the QMB and SLMB programs to
4 reduce confusion for beneficiaries.

5 But our chapter's main focus is going to be on
6 our new analysis of MSP enrollment trends which, as I said,
7 covers calendar years 2010 to 2021, and which we walked
8 through in some detail at the January meeting. One thing
9 that is new this time around is a comparison of enrollment
10 patterns among QMB enrollees by selected demographic
11 characteristics.

12 So I just wanted to start with a little bit of
13 the rationale about this analysis or behind our analysis.
14 So we're focusing on enrollment trends, which is definitely
15 different from our prior work estimating participation
16 rates. Our participation study, as I mentioned, is
17 frequently cited, but those findings are a bit dated. And
18 because of the challenges we faced in collecting the data
19 to do that work, we are not able to easily update that.

20 In order to contribute to the conversation that's
21 been renewed by the CMS final rule, we decided, instead, to
22 look at readily available monthly enrollment data going

1 back to calendar year 2010, which is sort of, more or less,
2 where we left off in the participation study.

3 This required just the use of administrative
4 data, and we were able to establish enrollment trends for
5 each of the MSPs and then able to compare patterns across
6 them. We also are adding in this piece about demographic
7 characteristics, which is new over what you saw last time.

8 A couple of quick caveats. So our analysis of
9 enrollment trends is not trying to draw broader comparisons
10 to trends in the overall dual population, but we are going
11 through our external review process right now where we have
12 stakeholders, experts look at our chapter draft and provide
13 us feedback. And we are hearing from them that some
14 comparisons, in particular, to Medicare enrollment trends
15 would be useful, as helpful context for understanding what
16 we're seeing in the MSP enrollment group.

17 So just to reassure, we take that external review
18 very seriously, and we are incorporating, planning to add
19 in a table or two on Medicare enrollment as a way of kind
20 of benchmarking what we're seeing on the MSP side.

21 Just in terms of methodology, we're using the
22 MBSF data, looking at all MSPs except for QDWI where

1 enrollment is too small to report.

2 So I shared this enrollment table and the ones on
3 the next couple of slides last time, so I'm going to breeze
4 through these, but just at a high level as a reminder, they
5 are depicting enrollment across all the MSPs, which is that
6 top line, and then the individual breakouts below that.

7 Enrollment has grown pretty steadily over the
8 years that we looked at, with about 10 million duals
9 enrolled by the end of this window in 2021, and that's out
10 of a total of about 12.8 million duals in that year.

11 Average annual growth, which you can see on this
12 slide, is about 3 percent. Of course, that varies by
13 individual MSP.

14 And this is not in your meeting materials, but as
15 I just mentioned, we're going to add in a little bit of
16 information about Medicare enrollment for comparison
17 purposes. So average annual enrollment growth among all
18 Medicare beneficiaries for a similar period of time, 2013
19 to 2022, was 2.6 percent relative to the 3 percent on this
20 slide. But if we look only at Medicare beneficiaries who
21 are age 65 or older, the rates are much more comparable,
22 3.2 percent among the older Medicare population compared to

1 the 3 percent on this slide.

2 So this table is just about the share of
3 enrollment. The QMB plus eligibility group is kind of the
4 main takeaway here, far and away the most utilized MSP with
5 more than 60 percent of all enrollees in that group.

6 And this slide is just showing annual rates of
7 growth across each of the MSPs.

8 Finally, this visual depiction of the levels of
9 enrollment, which you saw on slide 16, there's a similar
10 upward trend between the line for all MSPs, which is the
11 top line, and the blue line below it, which is the QMB Plus
12 program that has the most enrollees.

13 Okay. So now we're turning to the data on
14 selected demographics for QMB Plus beneficiaries. As I
15 said, we're focusing on this group because they have the
16 majority -- it has the majority of the enrollees and is the
17 most expansive of the four MSPs.

18 On this slide and the next couple, you'll see
19 that we're breaking out this population by sex, age, and
20 urban or rural residence, and you can see from the top
21 line, the green line, that most enrollees are female, they
22 represent about 60 percent of enrollment in 2021.

1 Analyzing QMB Plus enrollment by age, most
2 enrollees are age 65 or older, illustrated by the top line
3 or the dark blue line -- sorry. The lower line actually is
4 not super visible, is it? The lower line is people under
5 age 65. So the older group represents about 63 percent of
6 the enrollment in 2021, with growth rates of about 3.4
7 percent, and that's, compared to the younger group, which
8 is experiencing relatively flat growth, at about 1 percent.

9 I think the most interesting aspect of this
10 slide, though -- and it's a little bit difficult to see
11 because it's most prominent in that lighter line, but
12 hopefully, it's a little bit more readable in your
13 materials. The lighter line represents the younger group
14 under age 65, and you can see that there's a zigzag pattern
15 that kind of continues over the entire study period. It is
16 there in both age groups but is more prominent in the
17 younger group.

18 This line suggests that enrollees are losing
19 coverage and regaining it on a regular basis, which could
20 potentially be explained by a loss of coverage at a
21 Medicaid redetermination.

22 Under current law, states are required, as you

1 guys know, to redetermine eligibility at least every 12
2 months for people such as duals whose eligibility is
3 determined on a basis other than modified adjusted gross
4 income, referred to as the non-MAGI population.

5 I do want to note that the second part of the
6 eligibility and enrollment rule, which we're expecting to
7 be finalized in the next few months, would limit renewals
8 for non-MAGI groups to just once per 12 months, aligning
9 the non-MAGI with the MAGI population.

10 There is evidence out there that duals lose
11 coverage at redeterminations. One study that ASPE did
12 found that almost 30 percent of new full-benefit duals lose
13 Medicaid coverage for at least one month in the 12 months
14 after they first become dually eligible. And then of the
15 people losing coverage, nearly 30 percent had short breaks
16 in coverage of like one to three months, which probably
17 indicates an administrative reason for that break, such as
18 a lack of familiarity with the renewal procedures.

19 While we can't determine precisely the reasons
20 for this zigzag pattern -- that would require additional
21 research -- these patterns probably indicate that younger
22 duals could benefit from state adoption of automatic

1 renewal policies, such as use of pre-populated forms.

2 Finally, we looked at QMB Plus enrollees by urban
3 and rural residence. You can clearly see that the vast
4 majority of QMB Plus enrollees reside in urban areas.
5 That's the dark blue line. Again, apologies on the
6 coloring here.

7 Enrollees in urban areas represent about 85
8 percent of people, or about 5.4 million duals, in 2021.
9 And then in the bottom line, which is a very flat line,
10 that's about a million people, and as you can see, the
11 growth rates are very different here. The urban population
12 is growing at around 3 percent, compared to about 1 percent
13 for rural enrollees.

14 So, to recap, this slide highlights a few
15 takeaways from the earlier work, which we've already
16 discussed, such as that the QMB-only group had the highest
17 growth rates year over year, and you'll find all of this in
18 your draft chapter. So I'm going to move to the
19 demographics piece.

20 Based on our analysis, as we just walked through,
21 most enrollees in the QMB Plus program are female, age 65
22 or older, and residents of urban areas. Perhaps the most

1 interesting piece is the age-based comparison where we saw
2 that pattern that indicates a loss of coverage, a short
3 loss of coverage among, in particular, the younger dually
4 eligible population.

5 Okay. Turning to conclusions and next steps, our
6 work shows that enrollment has increased over the study
7 period across all of the MSPs in a fairly steady manner,
8 average annual growth of about 3 percent over that time
9 period, and has led to, over that time, the majority of
10 duals ending up in an MSP. This data indicates that state
11 and federal efforts have made a lot of progress since we
12 last looked at this.

13 Okay. In terms of next steps, we are looking for
14 feedback on the chapter in today's discussion. Happy to
15 take comments today. We also are happy to take comments in
16 written comments, you know, track changes. We're happy to
17 send out a document for you guys to send back to us looking
18 for any information that you think is missing or any
19 comments on tone.

20 Following publication of this chapter in June,
21 we're planning to continue monitoring state efforts to come
22 into compliance with the final rule ahead of the April 1,

1 2026, deadline, including staying in touch with staff at
2 the Medicare-Medicaid Coordination Office, hearing about
3 state progress meeting these new guidelines, as well as
4 continuing to explore further work in this area.

5 With that, I'll turn it back to Melanie. Thank
6 you.

7 CHAIR BELLA: Thank you.

8 Can we go back to slide 21? Can we just talk
9 about this one, one more time, what we do and what we can
10 and cannot tell from this?

11 MS. BLOM: Yes. We can see these in the data at
12 the end of the calendar year, and there's a clear drop in
13 enrollment and then a clear increase at the start of the
14 following calendar year. So while we don't -- we haven't
15 done the work to figure out exactly what's going on here, I
16 think it's safe to say that it does indicate some drop-offs
17 that are then coming back.

18 Now, among the lower -- among the younger
19 population, the line is relatively flat. So it's a little
20 hard to know if that's just the same people coming off and
21 coming back on or if it's resulting in like some people
22 leaving and then not coming back and keeping that line so

1 flat.

2 CHAIR BELLA: Tricia?

3 COMMISSIONER BROOKS: So are renewals aligned at
4 the end of the year? I mean, generally, they're sort of
5 spaced out.

6 MS. BLOM: Right. I'm not -- I don't know the
7 answer to that. That's a good question. It is a little
8 strange to me that you're seeing this clear bump at the end
9 of the calendar year and then a clear uptick.

10 COMMISSIONER BROOKS: Interesting. Okay, great.

11 CHAIR BELLA: I don't know. I know we talked to
12 ASPE. We can flag this with MMCO and with ASPE and with -
13 - I know there's some researchers at Penn working on this.
14 Maybe others can help us.

15 It does feel like if there are some procedural
16 things that we can highlight for states, that feels like it
17 would be an important contribution.

18 MS. BLOM: Right.

19 CHAIR BELLA: John and then Verlon and then
20 Patti.

21 COMMISSIONER McCARTHY: I have two different
22 questions in two different areas. So I'll ask the first

1 one, and then go to the second one.

2 So my first one is around this. Are we going to
3 do any focus groups going forward? Because we're talking
4 about enrollment in the program. One of the things that I
5 have always thought about is, how do you market programs?
6 And so a lot of other Medicaid programs don't call their
7 programs "Medicaid." They've got interesting names for
8 them and things like that.

9 This program, we always just call it QMB. It is
10 the worst name, and people get confused. If we could do
11 any focus groups with people who are either on the program
12 or could qualify to find out if they know about it, do they
13 not know about it, would that be a future work we could do
14 to figure out access?

15 MS. BLOM: I mean, we can think about that for
16 sure. I mean, focus groups are challenging to do, but we
17 could definitely consider that and see who we could reach
18 out to.

19 COMMISSIONER McCARTHY: And then the second
20 question I had is kind of the why on this one, which I
21 always have, which is -- so this is great that we've got
22 more people enrolled, but then for our future work, our

1 next steps, can we look at does increased enrollment lead
2 to better health outcomes? Is there any way we could look
3 at states that have a higher percentage of their population
4 enrolled? Do they get better health outcomes? And I know
5 that's not like future work like next month, but like
6 future work in the future to tie some of those things
7 together.

8 MS. BLOM: Yeah, we can take that back.
9 Especially, like a more targeted look at maybe like a
10 handful of states would be more manageable for sure.

11 CHAIR BELLA: I also do think this is where we
12 can tap the outside research community that's looking at
13 some of these issues and ask them to try to put some of our
14 interest in their heads too to look at some of this,
15 because I do think there's been some work around lapses and
16 sort of -- I feel like, John, it's been more of the when
17 there's a lapse, what sort of increased utilization do you
18 see as opposed to when you have something, what sort of
19 positive health outcome do you see? And so it's a good
20 question.

21 Anything else, John?

22 [No response.]

1 CHAIR BELLA: Verlon and then Patti.

2 COMMISSIONER JOHNSON: Yeah, just a question
3 around the urban versus the rural. I mean, that was very
4 striking to me as well and just curious around -- I mean, I
5 think you mentioned about it could be more of a procedural
6 admin issue there, but are there other indications that may
7 show the difference? I know we talked a lot about --
8 before about the strides we've made because of all the
9 outreach efforts around these programs. I'm not sure if
10 that was perhaps leading to that or not.

11 MS. BLOM: Yeah, that's a good question. I don't
12 know the answer to that. I think most people are located
13 in urban areas, and I think that kind of is what we're
14 seeing here. But digging in a little bit on what's going
15 on in the rural population, that would be something we
16 could think about for the future.

17 COMMISSIONER JOHNSON: All right. Thank you.

18 MS. BLOM: Thanks, Verlon.

19 CHAIR BELLA: Patti.

20 COMMISSIONER KILLINGSWORTH: Great work on this,
21 and I think it's really important.

22 I still long for what's really hard to get, which

1 is getting back to those participation rates and really
2 understanding sort of who we are leaving behind.

3 On this particular -- actually, if we go back to
4 the other one, which is really more focused on age. Trying
5 to figure out the story the data tells, context is so
6 important. It's really hard to look at this and kind of
7 understand the why.

8 I know from my own perspective in long-term
9 services and supports, we always saw a dip in enrollment at
10 the end of the year, and it was not related to people
11 rolling off the program. We just stopped getting
12 applications. In December, a lot of our LTSS applications
13 really dropped down in that particular month, and it was
14 year after year after year. And so it was just a natural
15 trend that we came to expect in our data.

16 I don't know if it was driven by holidays or what
17 it was, but it was every year. It may well be related to
18 redetermination. I struggle a little bit with the notion
19 of why is it in December if it's redetermination, because
20 that's a year-long process. So I'd be interested to look
21 at sort of enrollment trends more broadly and see if we see
22 any parallel things and really just trying to understand

1 that a bit more.

2 MS. BLOM: Yeah. Unfortunately, I don't have
3 more detail at this point, but we could definitely think
4 about doing that down the road.

5 COMMISSIONER KILLINGSWORTH: Okay. Thank you.

6 CHAIR BELLA: Dennis, then Adrienne, then Jenny.

7 COMMISSIONER HEAPHY: I can't help but wonder why
8 folks aren't automatically enrolled in these programs once
9 they become eligible, and they can opt out if they don't
10 want it, because if we're really serious about --
11 especially in rural areas or ethnic minority populations,
12 we have disparities here.

13 Getting a letter saying, "Here, you are now
14 enrolled in this program. If you don't want this program,
15 please contact us and we'll take you off the rolls," but it
16 should be an automatic. I don't understand why all this
17 money and effort is being put into advertising and trying
18 to build up the numbers, when we could just make it a given
19 that people can opt out.

20 CHAIR BELLA: Thank you, Dennis.

21 Tricia, did you have something to say to that?

22 COMMISSIONER BROOKS: Well, I mean, there is

1 precedence for passive enrollment in other aspects of
2 Medicaid. So I think it's an interesting point that Dennis
3 raises.

4 CHAIR BELLA: Dennis, anything else?

5 COMMISSIONER HEAPHY: No. I think looking deeper
6 into the under-65 population would be helpful.

7 CHAIR BELLA: Yep, I agree.

8 Adrienne.

9 COMMISSIONER McFADDEN: Can you go to the
10 rural/urban slide one more time?

11 Like Verlon, I had questions around this one. It
12 makes sense to me with population densities, why there
13 would be such a wide gap. I think I'm curious as to if the
14 data show, if there is a wide gap or disparity between
15 those who are eligible and actually enroll in QMBs between
16 rural and urban. I think that would be a really
17 interesting graphic to understand and see as well.

18 MS. BLOM: The people who are eligible but not in
19 the program? Yeah, yeah. Yeah, we weren't able to do --
20 that population is tough to capture, and we used the survey
21 data last time to do that. But yes, that would be -- I
22 appreciate that question.

1 CHAIR BELLA: Thank you.

2 Jenny.

3 COMMISSIONER GERSTORFF: Kirstin, can you flip
4 back to the age? So I think I see kind of an inverse
5 relationship in these two lines, and I'm wondering if you
6 know what the methodology was for grouping the age buckets,
7 because if it's assigned once per year, then you might have
8 a drop in the under-65 and an increase in the over-65 each
9 year as those kind of migrate.

10 MS. BLOM: That's a good question. I don't know.

11 I think the breakout was just meant to capture
12 kind of like the older versus disabled groups, but that
13 would be a question I have to -- the Urban Institute did
14 this work for us, and I'd have to go back to them. But
15 yeah, thank you, we'll check that.

16 CHAIR BELLA: We are so happy that you look at
17 that, that way, Jenny. That could explain it all.

18 Carolyn.

19 COMMISSIONER INGRAM: I have a small, very small
20 thing. For those of us who are older, maybe, you can't
21 actually see the blue lines who are under-65 or enrolled.
22 I could kind of see that there, but I know online you can't

1 see it. So I'd just asked that we use different colors or
2 something darker for people who are also colorblind, I
3 guess, or have those issues. Thank you.

4 MS. BLOM: Yeah. Apologies again on the colors.
5 I know that they're --

6 COMMISSIONER INGRAM: That's okay. I didn't see
7 what Jenny was seeing because I was like staring, trying
8 the different like -- squinting things, but I understood
9 what she meant. Thank you.

10 CHAIR BELLA: Any other comments?

11 [No response.]

12 CHAIR BELLA: Kirstin, you didn't think you'd
13 have this much interest. Clearly, like this is -- well, I
14 mean, really. I mean, I think she thought it would just be
15 a regular update, but there's a lot. I feel like there's a
16 handful of things we've identified that would be nice to
17 include in the chapter as things that the Commission is
18 interested in knowing, and some of those we could try to
19 find out ourselves, but others, I would like to try to
20 plant a seed with external folks who are looking at this
21 issue too. So if we could reflect those things in the
22 chapter, I think that would be really helpful.

1 MS. BLOM: Great.

2 CHAIR BELLA: But thank you for this work. It's
3 really -- I mean, this is a really great example of a
4 program that really matters for people who are enrolled in
5 it and one that, as John said, doesn't get the most
6 attention, isn't the sexiest program in Medicaid, but so
7 important. So we really appreciate the work that you're
8 doing here.

9 MS. BLOM: Great. Thank you, guys.

10 CHAIR BELLA: Thank you.

11 All right. We are preparing for our panel and
12 the last session of the day, and we have a couple minutes
13 before the panelists have been asked to join. So we'll get
14 that set up, and the panel will begin at 1030. I would ask
15 you all to stay here, but just we'll transition into that
16 right now.

17 [Pause.]

18 CHAIR BELLA: All right. We have very prompt
19 panelists, which we not only appreciate you being here, but
20 especially being ready to start with us.

21 So, Tamara, welcome. We'll turn it over to you
22 to lead us through this part of the panel, and then we'll

1 have an opportunity for the Commissioners to ask questions.

2 **### PANEL DISCUSSION ON AUTHORITIES AND STATE**
3 **MEDICAID APPROACHES FOR COVERING HEALTH-RELATED**
4 **SOCIAL NEEDS (HRSN)**

5 * MS. HUSON: Okay, great. Thanks so much. Good
6 morning, everyone.

7 We are going to have a panel today on the
8 Medicaid authorities and state approaches to covering
9 health-related social needs, and so we are joined virtually
10 by four panelists. We are joined by Libby Hinton, who's
11 the Associate Director for the Program on Medicaid and the
12 Uninsured at KFF. We also are joined by Hemi Tewarson, the
13 Executive Director of the National Academy for State Health
14 Policy, or NASHP. And then we have two state folks on with
15 us. We have Amir Bassiri, who's the Medicaid Director in
16 New York, and also Dave Baden, who is the Deputy Director
17 for Programs and Policy in Oregon.

18 So we're going to jump right into questions. My
19 first question this morning is for Libby. She's going to
20 provide us some background for the panel, which will be
21 really great. So, Libby, can you please provide an
22 overview of the Medicaid authorities that are available to

1 states to address the health-related social needs of their
2 enrollees, and can you describe some of the ways that
3 states are using these authorities?

4 * MS. HINTON: Thanks so much, Tamara, for the
5 introduction and invitation to join the panel today.

6 This is a big question to tackle in just a few
7 minutes, but I'll try to stay high level. So historically,
8 states have had limited flexibility to address enrollees'
9 social determinants of health outside of home- and
10 community-based services programs. Authorities and options
11 states have include using state plan authority to add
12 optional benefits, like peer supports and targeted case
13 management, leveraging managed care plan contracts and
14 other managed care flexibility, using Section 1115
15 demonstration authority, and implementing integrated care
16 models that emphasize person-centered care.

17 Today I'm going to primarily focus on managed
18 care options and 1115 authority, as that's where most
19 recent state activity has been and where CMS has expanded
20 state flexibility and issued new guidance.

21 So let's start with managed care. Nationally,
22 seven in ten Medicaid beneficiaries are enrolled in

1 comprehensive managed care organizations, or MCOs. Many
2 states leverage MCO contract requirements to promote
3 strategies to address enrollees' social determinants of
4 health. KFF's 2023 Medicaid budget survey asked about
5 select contract requirements and found more than half of
6 states that contract with MCOs require plans to screen
7 enrollees for social needs, to provide referrals to social
8 services, and to partner with community-based
9 organizations.

10 In addition to contract requirements, federal
11 managed care rules allow for some flexibility for plans to
12 pay for non-medical services. States may allow MCOs the
13 option to offer services or settings that substitute for
14 standard Medicaid benefits. These are referred to as "in-
15 lieu-of services."

16 In early 2023, CMS released guidance expanding
17 flexibility for states to use in-lieu-of services to
18 address enrollees' health-related social needs, like
19 housing instability and nutrition insecurity. The guidance
20 followed the approval of California's request to use in-
21 lieu-of services to cover a range of community supports.

22 I want to highlight just a few key points about

1 in-lieu-of services. First, federal rules require in-lieu-
2 of services to be voluntary for plans to offer and for
3 enrollees to receive. Costs of these services are built
4 into managed care plan rates, providing a way for states to
5 finance services on an ongoing basis. But CMS has
6 established financial guardrails and other requirements,
7 including monitoring and evaluation requirements.

8 Although California has approval to provide a
9 range of housing, nutrition, and other supports using in-
10 lieu-of services, KFF's 2023 Medicaid budget survey found
11 few other states permit MCOs to cover social determinants-
12 related services as in-lieu-of services.

13 Next, I want to shift gears to talk about 1115
14 authority. In late 2022, CMS announced expanded
15 flexibility under Section 1115 demonstration authority to
16 address enrollee health-related social needs, also referred
17 to as HRSN. I want to highlight three key points about
18 this new opportunity.

19 First, CMS released a detailed framework
20 describing allowable HRSN services and certain duration
21 limits. To date, the Biden administration has approved
22 eight 1115 waivers under the new framework. We're going to

1 hear more from two states with approval on the panel today.

2 Second, these waivers authorize a range of
3 evidence-based housing and nutrition services for specific
4 high-need populations. CMS has approved coverage of rent
5 or temporary housing and utilities up to six months, meal
6 support up to three meals per day up to six months.
7 Coverage of these services represents a departure from
8 prohibitions on the payment of room and board in Medicaid.
9 CMS has also approved infrastructure spending to support
10 the implementation and delivery of these services.

11 The third key point is that CMS guidance outlines
12 a host of requirements, including enrolling protections,
13 fiscal guardrails, and monitoring and evaluation
14 requirements. For example, spending on HRSN services and
15 infrastructure cannot exceed 3 percent of total annual
16 state Medicaid spending.

17 In exchange for expanded flexibility to address
18 and release social needs, CMS is requiring states to meet
19 minimum provider payment rate requirements for certain core
20 Medicaid services.

21 Finally, CMS stresses new health-related social
22 needs services should complement and not supplant other

1 federal, state, and local social service programs.

2 I'm going to stop there. I know I covered a lot
3 of ground quickly but hopefully provided some background
4 and grounding about managed care flexibility and 1115
5 authority to set up the rest of our panel discussion.

6 MS. HUSON: Yes. Thanks, Libby. That's very
7 helpful.

8 So now I'm going to turn to Hemi. NASHP has been
9 engaged in work with states examining opportunities to
10 leverage managed care plan partners, specifically to
11 address housing supports for beneficiaries. Can you
12 describe for us at a high level the key ways that states
13 are doing this?

14 * MS. TEWARSON: Yes. And thank you so much for
15 having me here. It's wonderful to be on this panel and to
16 be with Commissioners. I see familiar faces.

17 So, yes, NASHP has really invested, I'd say, over
18 the past six years in really focusing on housing, and we do
19 all our work -- as you know, we're a nonpartisan, nonprofit
20 organization -- really responding to the requests of
21 states. And the housing shortages and challenges for
22 people to stay housed have only been growing. So I think

1 it's really reflective in our work that we've been doing
2 over the past number of years.

3 I'll just note, over the past six years, we've
4 worked with almost 20 states to really identify how they
5 can move forward on their policies in health and housing.
6 So that's just a testament of how focused states are in
7 this area in the realm of health-related social needs.

8 A couple of things I just want to mention before
9 I talk specifically about the managed care plan. So I hope
10 you'll just bear with me for a moment.

11 So when we talk about housing and work with
12 states on housing and health here at NASHP, we really talk
13 about it as a three-legged stool. There's really three
14 elements. There's the capital expenses for the housing
15 itself. There's rental assistance to make the housing
16 affordable and accessible to individuals, and then there's
17 the other support services that help people find and stay
18 in community-based housing. So today we're really focusing
19 on that third piece, which is what Medicaid can cover with
20 pre-tenancy and tenancy supports, along with -- you know,
21 Libby was explaining in these new 1115 waivers -- the six-
22 month rental assistance piece, which is new, as well as

1 infrastructure support to really help bring along housing
2 providers and Medicaid together.

3 So I think it's a really interesting time for
4 states to think about how they implement this and make this
5 successful. Health and housing are two different worlds.
6 They speak different languages. They are funded
7 differently. The federal government goes directly and
8 funds local organizations for housing, where Medicaid,
9 obviously, you all know this federal-state partnership that
10 really the state administers. So we're really talking
11 about different ways the programs are structured, different
12 resources, and really different -- just people and parties
13 and parts of the system that really need to come together
14 to make this successful.

15 So we have done a lot of work in this space. If
16 you're interested, it's all on our website, but we just
17 most recently published a paper on how states are
18 leveraging managed care plans. We all know the big
19 footprint that Medicaid managed care plans have across the
20 country, and so we really think it's an important lever for
21 states as they think about how to make their health and
22 housing solutions and strategies work.

1 So there's a couple of things we found when we
2 did this work, and we work closely with our state leaders
3 across our projects. So all of our work comes directly
4 from them. We don't take credit. We're just really
5 sharing what they've been working on with us.

6 I know Amir and Dave will talk about their
7 respective states here today, and we have Jami as a
8 Commissioner who we also worked with in Arizona on these
9 initiatives. So I think she can probably chime in during
10 the discussion.

11 So a couple of things we found, like how are
12 states really incentivizing and requiring changes with
13 their MCOs to really create successful partnerships across
14 housing providers? And there are a couple of things.

15 Some states are requiring MCOs to participate in
16 community planning efforts, and that's really to figure out
17 how do you identify what's out there in the community with
18 respect to resources and assets. And, Dave, I hope you're
19 going to talk about what you've been doing in Oregon on
20 that.

21 Some states are requiring or incentivizing MCOs
22 to invest a portion of their revenues into communities

1 being served or specific programs. We think this is really
2 a great lever that states can pull, and as states and MCOs
3 identify housing as their top community priority, they are
4 directing their MCOs to make those investments, in some
5 cases, directly into housing resources. We can talk a
6 little bit more in detail about some of those examples
7 later.

8 Many states are requiring MCOs to develop regular
9 agreements or regular touch points with housing providers
10 or other housing partners, and this gets to how do we
11 really build those partnerships and make sure that's
12 happening effectively.

13 Some of the more prescriptive contracts may
14 require MCOs to form partnerships with specific entities or
15 even require an MCO to employ someone whose position is
16 dedicated to collaborating with housing partners, so really
17 making that real. Again, we can talk about some of those
18 examples in the discussion.

19 Many states are also leveraging their Medicaid
20 managed care contracts to ensure that MCOs screen their
21 enrollees for housing instability and document housing
22 needs, which includes like referring individuals and

1 coordinating care, and it's really interesting when you
2 look at some of these examples. Some states are leveraging
3 their SDOH screening and referral requirements in different
4 ways. Some, like North Carolina, are requiring plans to
5 use a specific system. So, okay, you have to go this path
6 with this system. Some are requiring certain questions so
7 they're more uniform across the plans, and then some states
8 are just saying, "Here's the tool that we approve. Please
9 use this, plans, to make sure that we're going to get the
10 right information to understand who needs housing."

11 States under this umbrella are also strengthening
12 care coordination requirements in their MCO contracts for
13 individuals who are experiencing housing instability.
14 That's Nevada.

15 And then there are some states that are requiring
16 MCOs to coordinate with existing housing programs. There's
17 been a longstanding housing initiative, health and housing
18 initiative plans. You have to work with that program in
19 order to really be successful.

20 Then I'm going to follow up just two more points,
21 and then I'll turn back to you, Tamara.

22 I wanted to just talk a minute about data and how

1 states are leveraging their MCO contracts to ensure there's
2 better data sharing. Data sharing is a key challenge in
3 all of this.

4 Again, I talked about sort of the two systems on
5 that Medicaid side versus the housing side and how do we
6 really think about exchanging data effectively.

7 Some states are requiring MCOs to collaborate
8 with key holders of housing-related data, and in the
9 discussion part, I can talk a little bit more about an
10 example of how states are doing that.

11 And then in other states, Medicaid agencies are
12 leveraging their MCO contracts to require MCOs to use
13 specific methods to identify target populations that would
14 most benefit from services like case management or targeted
15 housing interventions and also determine if enrollees meet
16 the criteria for certain initiatives.

17 And then finally, payment. I mean, payment, we
18 know drives many different things, and so states are using
19 that payment lever differently to really incentivize MCOs
20 to provide housing-related services. Libby talked a little
21 bit about different ways to think about that with the new
22 authorities, but one is you factor the cost of providing

1 some of these housing services into capitation rates
2 directly. You're asking plans to do more and so you
3 actually build that into the capitation rates.

4 Some states are thinking about covering this --
5 or covering this as a value-added service, which is a
6 different way to approach that outside the capitation
7 rates, and then there are some states, Oregon and
8 California specifically, that are having plans to think
9 about covering this as in-lieu-of services. Of course,
10 that's voluntary on the plan's part, but those states --
11 and Dave can talk about this in more detail -- they're also
12 making incentive payments for MCOs to invest in
13 infrastructure and partnerships.

14 So I think we can, Tamara, maybe talk in more
15 detail about some of these examples, but I'll stop there
16 for now. Thank you.

17 MS. HUSON: Yes, absolutely. Thank you.

18 So now I do want to turn to our state partners.
19 So, Amir, I'm going to start with you. In January, CMS
20 approved an amendment to New York Section 1115
21 demonstration. Can you please share with us at a high
22 level what's included in that Section 1115, particularly

1 what health-related social needs it targets and how?

2 * MR. BASSIRI: Yes. Hi. Good morning. Thank you
3 for the opportunity to be here.

4 I will try and give a high-level overview of our
5 recently approved amendment. It is a broad and wide range
6 of initiatives. So I'll spend more time on the health-
7 related social need component, which is the primary focus
8 and sort of policy goal as it relates to our amendment and
9 half of the funding tied to our awarded waiver size.

10 But the primary focus of our waiver amendment has
11 been to integrate health-related social needs into the
12 managed care benefit and payment delivery system, and
13 similar to what Hemi just went over, we are very focused in
14 incorporating and including health plans as part of that
15 solution, given the managed care benefit design and our
16 goal for this to be a permanent fixture in how we do
17 business in the New York managed care programs.

18 What we are proposing to do is to create what
19 we're calling "social care networks," which are networks of
20 community-based organizations as well as other primary care
21 and health system providers, with lead entities that are
22 contracting -- or value-based and contracting entities of

1 managed care organizations on behalf of those community-
2 based organizations to coordinate the referral, screening,
3 and delivery of the health-related social needs approved
4 under our waiver.

5 Those include a range of different initiatives, a
6 suite of housing or transitional housing supportive
7 services, nutritional services, case management -- or
8 health-related social needs case management,
9 transportation, and other care coordination.

10 We have split up the state into nine regions, and
11 we are having one social care network per region, with the
12 caveat that New York City may have more than one.

13 We did a request for application that's on the
14 street to select these entities, and this really builds on
15 our prior waiver, the DSRIP waiver, with some lessons
16 learned in that structure, ensuring that these coordinating
17 entities can contract with health plans. We are starting
18 off with health plans, paying them sort of a reconciled
19 PMPM, so there's no risk for either the plan or the
20 network. But ultimately, by the end of the amendment and
21 demonstration, we hope -- and our goal is -- to have it
22 incorporated into the managed care capitation.

1 Unfortunately, for us, we have less time with our
2 amendment than some of the other recently approved
3 demonstrations, but we have really built this on an
4 evolution of the Medicaid delivery system since this. So
5 there is some examples of this work happening on a smaller
6 scale that we really hope to build out statewide.

7 And data, to Hemi's point, is a huge, huge focus
8 of our demonstration, and we are leveraging our statewide
9 health information exchange as sort of the backbone for the
10 networks and plans and other providers to all have access
11 to screening and referral information when appropriate, so
12 that we can evaluate how referrals were made, whether
13 services were delivered, and really evaluate the
14 effectiveness, at least from a cost and quality standpoint,
15 with the integration of these new services.

16 It's a massive undertaking, as I'm sure you'll
17 hear from other states. We do have other elements of our
18 waiver that I'll briefly touch on. There is a workforce
19 component that does correspond with the integration of
20 health-related social needs but very focused on some of the
21 mental health and community health worker peer support
22 navigator positions and helping people get trained into

1 those roles. And then we have a large population health
2 and health equity improvement that has hospital global
3 budgeting and primary care investment that aligns closely
4 with some of the new innovation models from the Centers of
5 Medicare and Medicaid Innovation.

6 I know that's a lot. So I'm happy to pause for a
7 second, Tamara.

8 MS. HUSON: Great. Thank you.

9 So, Dave, similar question for you. Can you
10 please share with us a high-level overview of what's
11 included in Oregon's Section 1115 demonstration that
12 targets health-related social needs?

13 * MR. BADEN: Yeah, thanks, Tamara, and thanks,
14 Commissioners, for having this panel today. Excited to be
15 here today.

16 I think Amir hit it really well of this is really
17 exciting and also pretty intimidating to roll out a whole
18 bunch of different kinds of benefits through our managed
19 care plans and smaller fee-for-service sort of footprint
20 here.

21 Yeah. I wanted to hit maybe two things before
22 jumping into the health-related social needs pieces. One

1 related to our other pieces that were in our waiver, our
2 1115 demonstration waiver, and then a separate 1332 waiver
3 that is in front of CMS right now.

4 In addition to all of these HRSN benefits, Oregon
5 received the okay to do continuous eligibility for kids up
6 to age six and two years of continuous eligibility for
7 anyone above that. In some ways, that was a lot easier to
8 implement. It's just some system changes, but I think just
9 for us -- and will be a really strong focus of our
10 evaluation plan -- is to see what difference that makes to
11 not have as much churn, especially for kids, and to be able
12 to have consistency for childhood immunizations, all the
13 well-child visits and things to get kids ready to be in
14 school.

15 I really do think for, you know, the nearly half
16 of Oregon's kids that are on the Oregon Health Plan, on
17 Medicaid, what impact that has on longer-term health and
18 health variables in the state.

19 But, as we are going through redeterminations of
20 everyone, Oregon really, I think, leaned forward and did a
21 couple of things. We did a temporary expansion of Medicaid
22 up to 200 percent of poverty, of the poverty level, and are

1 in the process of now replacing that with a basic health
2 plan. We'll be the third state to have a basic health plan
3 in Oregon and, you know, really will create, hopefully, a
4 pretty seamless interchange between up to sort of the ACA
5 level, all the way up to 200 percent of the poverty line.
6 So also really excited that -- assuming CMS says yes, I'm
7 going to be cautiously optimistic on that point, that we
8 should be able to start this summer on that piece.

9 So, yeah, thanks, Hemi and Amir, on some of the
10 background on HRSN.

11 I'll go specifically on what Oregon asked for,
12 and we're about 18 months into our work in the -- after the
13 approval of the waiver in here.

14 We focused on three big areas around the impact
15 of climate and climate emergencies and the impact of
16 climate change on a subset of our members, nutrition, and
17 housing. And as of last week, we have our first HRSN
18 benefit that has gone live. As of early March, we have a
19 benefit for climate-related services for a subset of
20 members.

21 Again, these -- as in our waiver approvals, it's
22 not every Medicaid member. There has to be certain

1 eligibility criteria and sort of social needs factors met
2 that will qualify for these benefits.

3 Oregon, not unlike many other states, has had
4 some of its hottest years in history over the last five
5 years, lots of impact of wildfire and smoke and poor air
6 quality-associated health effects, so really digging into
7 trying to be more proactive using Medicaid. Again, based
8 on a subset of Medicaid members who meet certain criteria,
9 they will qualify as a benefit to receive air conditioners,
10 heaters, or other needs, depending on sort of what their
11 individual situations allow.

12 Our focus really is, really trying to focus on
13 areas and spots in the state that are most at need, really
14 trying to dig in through work through community-based
15 organizations to reduce health inequities and really tried
16 to assure that the benefit is broad and meets needs
17 throughout the state.

18 Second -- and Hemi and has been great to work
19 with, as we sort of build a new housing benefit in Oregon
20 on this HRSN journey as well. As stated up front, we've
21 got some really exciting benefits on the housing front,
22 again, for a subset of eligible Medicaid members that will

1 then qualify for this new benefit to have rental assistance
2 or temporary housing for up to six months, utility
3 assistance, home modification, pre-tenancy and tenancy
4 support services, so really a broad swath of housing
5 services that have been primarily run through housing
6 agencies, community action agencies, local counties. And
7 for us, it is all about braiding and interweaving our
8 Medicaid managed care partners with this housing entity and
9 not to overly medicalize a housing benefit.

10 I will just say up front that housing partners
11 out there are really -- I'll just say are pretty scared of
12 Medicaid. The requirements, all of the paperwork, if you
13 say ICD-10 codes, I think they run away screaming. So we
14 really are trying to approach this in a way that allows
15 them to do their work, invoice to our local managed care
16 entities here, and allow them to continue the work, as also
17 support their staff and able to do that work. So that
18 benefit goes live later this year. We're shooting for
19 November for that benefit to go live.

20 Last but certainly not least is around nutrition
21 support, so medically tailored meals for six months, fruit
22 and vegetable prescriptions and other meals or pantry

1 stocking there as well. We're shooting for that to go live
2 next January.

3 Really, all of this is building off of, I think,
4 a lot of things that Oregon has been doing through flexible
5 services and other ways that now shift this more into a
6 benefit. I'm just fascinated as we get into evaluation of
7 how that's going to work, and when you make something like
8 housing a benefit with appeal rights and someone saying
9 that "Wait. I think I do qualify here, and how do we do
10 that?" We could dig into a little bit of how we're trying
11 to assure that understanding that there's not enough
12 housing stock for everyone in the state. And that's true
13 in so many other places, how we're starting this in order
14 to try to keep people housed and really focused on
15 prevention rather than focusing on trying to house people
16 who are currently houseless, because of concerns of just
17 creating big wait lists, which we don't have the authority
18 for.

19 So, Tamara, happy to turn it back to you. Look
20 forward to the rest of the discussion.

21 MS. HUSON: Great. Thank you so much.

22 So I have a couple of follow-up questions for our

1 state partners. Amir and Dave, this question is for both
2 of you. What did your state consider when designing its
3 program? What factors were at play in deciding which
4 interventions to cover for addressing health-related social
5 needs? And we'd also be interested to know if there was
6 anything that you wanted to include in your demonstrations
7 that did not get approved by CMS.

8 So, Amir, can I turn to you first for this,
9 please?

10 MR. BASSIRI: Yes, absolutely. And it's a great
11 question.

12 I think we had the luxury of -- we had, similar
13 to Dave, a long negotiation process with CMS and had the
14 luxury of seeing some of the growing or implementation
15 pains of the earlier states with respect to implementing
16 the new HRSN services, similar to what Dave mentioned on
17 housing stock and just the fact that we're all doing this
18 with incomplete data and we're sort of projecting market
19 demand and supply, which is not an easy thing to do.

20 So we wanted to -- in our conversations with CMS,
21 we had originally proposed to have flexible funding under
22 the HRSN framework, with the idea that let us design as we

1 go, let us collect some data, standardized data, and get an
2 assessment and then have health plan downstream partners,
3 CBOs, come to us with value-based payment proposals or
4 ideas around quality incentives to implement those
5 benefits, all under their approved framework. We really
6 did prioritize housing supports, nutritional services, and
7 case management.

8 We were able to get some additional flexibilities
9 under the framework for transportation, cooking supplies,
10 pantry stocking, which were all very good things that we
11 were seeking.

12 We could not get support for things like
13 childcare. That was something we had wanted. It was a
14 non-starter with CMS.

15 But ultimately, the challenge we had was we
16 really wanted to have flexibility in the design of some of
17 these benefits, letting the market come to us with
18 solutions, and CMS was not interested in that sort of broad
19 focus. They wanted very much an alignment with other
20 payment authorities to ensure that we were doing this
21 through directed payments and existing managed care
22 authorities, which is far more prescriptive than we were

1 hoping to be at the onset.

2 Tamara, we also wanted and had in our amendment
3 criminal justice or in-reach services for those being
4 discharged from incarceration. That was pended simply
5 because they approved California's demonstration in the
6 midst of our negotiations, and we became aware of that new
7 opportunity and the additional flexibility. So we pended
8 that conversation but intend to pursue that at a later
9 date.

10 One other thing I failed to mention that Dave
11 reminded me of, we did want to incorporate something during
12 our negotiations, given the unwind and the focus on
13 children, which was copying what Oregon led the way with,
14 with continuous coverage for kids. We were not able to get
15 that in our current or recently approved amendment, but we
16 have an amendment that we submitted -- or are about to
17 submit to incorporate that coverage expansion as well.

18 MR. BADEN: Yeah, great. I'll jump in here.

19 I think, as Amir said, a long sort of back-and-
20 forth negotiation process with CMS. I mean, I guess I just
21 would emphasize sort of the learning nature of all of this
22 work and learning from other states, learning of CMS, of

1 them having to negotiate into other Cabinet-level agencies
2 for things that are a little bit of outside what
3 historically had been things that CMS had focused on, so a
4 different relationship with housing and urban development
5 and other places that just led to a more robust, I think,
6 type of negotiation than may have happened on 1115 waivers
7 in the past.

8 Yeah. I mean, I think one of our key points of
9 focus was really about weaving these HRSN benefits into the
10 community-based fabric that is here, and I think just
11 generally, in some ways, the fact that we are really having
12 to work on these HRSN benefits is a little bit of the
13 failure of the country and of the state to not invest in
14 social services, period. So glad that Medicaid is in this
15 space, but frankly, it's probably in this space because
16 resourcing for housing and nutrition, transportation, and
17 other supports has not been there fundamentally as part of
18 this.

19 But there are programs and services that are out
20 there. I think bringing Medicaid into the housing space,
21 there is excitement for the opportunity, excitement for
22 weaving things together, but it really is for us trying to

1 approach it as about supplementing and support integration
2 rather than replacing, rather than saying you got to do it
3 this certain way and still meet CMS and Medicaid
4 requirements. So it's definitely going to be a balancing
5 act in here, but I think that's the exciting piece that's
6 ahead of us.

7 We do have, as part of our waiver, a pretty
8 robust capacity-building grant program that will help in
9 data connections, training, other ways for local community-
10 based providers of these HRSN services to be ready to
11 deliver this benefit. We just have announced -- and
12 there's some local competitions in each of our managed care
13 entities, what's called "CCOs," community care
14 organizations, here in Oregon that deliver the benefits.

15 We did ask for other things that, of course, we
16 didn't get. I think if you sort of take a step back and
17 say, "Gee, Oregon, why six months of rent? Why didn't you
18 get a year rent?" If I had to answer that question a
19 thousand times from housing providers, I would say I would
20 have loved to have had a year's worth of rent because a lot
21 of people don't sign six-month leases.

22 I will admit that is going to be a challenge in

1 how we implement this, period. It's all about integration
2 and assuring that there's not -- at the end of that six-
3 month period, that someone just falls off into losing that
4 benefit.

5 We also, on the climate benefit, really were
6 trying to look at how, during a climate emergency, we could
7 add more folks to be able to do this. We couldn't get
8 there, at least initially. It's just the systems and the
9 timing that it would take from a declared climate emergency
10 to actually people getting an air conditioner, that climate
11 emergency likely would be over. And that's not early
12 enough. So we're still trying to work through those
13 things. I think it's focused on delivering services to our
14 members and I think have a flexible community-based model
15 in our managed care entities that I think make us pretty
16 well-placed to do that. We'll see how it goes. It's a
17 growth mindset for sure.

18 MS. HUSON: Great. Thank you for that.

19 So my next set of questions is around the
20 implementation of these waivers. So, Dave, maybe we can
21 pick up with you, since you already started talking about
22 this a little bit. As you mentioned, your demonstration

1 was approved in October 2022. Can you tell us a little bit
2 more about how implementation is going, what's working
3 well, and what, if any, obstacles are you running into?

4 MR. BADEN: Yeah, great question. So, yeah, I
5 think it is both hard in, I think, just sort of the overall
6 environment that we're operating in, along with a whole lot
7 of other programs and work to figure out how to both talk
8 about these waiver benefits but also talk about them in a
9 way that does not create sort of expectations, sort of
10 greater expectations than we may be able to deliver on day
11 one. So let me give a couple of examples.

12 Oregon, like many other states, is really trying
13 to invest in services for its houseless and homeless
14 population, more housing stock, and a lot of growth in our
15 state-funded housing infrastructure, unlike ever before.
16 It's the governor's number one priority here to push for
17 this, and the waiver is part of that. But there's a lot of
18 other things going on at the same time. So how to both
19 enter that space in a way of how this complements is
20 important.

21 Ultimately, we decided on the housing benefit to
22 focus on prevention, to focus the benefit on those that are

1 at risk for homelessness and not focus the benefit to start
2 with on those that are currently houseless as one of the
3 potential eligible areas that we could focus on.

4 That was really done in partnership with our
5 housing entities, the governor's office, and others, again,
6 to complement a whole lot of other things that are going on
7 in that piece.

8 But I think that in all of the implementation
9 plans, I think the piece that I just want to emphasize of
10 how housing providers and housing partners work with their
11 clientele and how Medicaid as a benefit works with its
12 clientele -- you go into a housing provider. The
13 expectation and wait lists, and you have enough money to
14 serve people, and when you run out of money, that's it.
15 That's not how Medicaid works. So how those integrate
16 together is fundamentally changing this conversation.

17 I'm hopeful in a good way, but it really is
18 fundamentally changing that conversation. And anytime you
19 change fundamentals of one system or another, they're
20 really hard conversations.

21 So I'm excited we have a really robust
22 implementation plan, an evaluation plan, and appreciated

1 CMS to provide us a significant amount of resources to
2 evaluate how this will work, because ultimately, I think
3 that's -- coming out of this is how these HRSN benefits, in
4 our case, as an actual Medicaid core benefit for a subset
5 of population, how did it work? And were there benefits?
6 Even if those benefits meant that there were more medical
7 services offered to start with, if that happens, that would
8 be a success. It may not be cost savings to start with,
9 but over time, someone who is more stably housed can go
10 visit a dentist, can go actually get their prescriptions
11 filled rather than worrying about where they're going to
12 sleep that next night. So I think we've got an interesting
13 thing ahead of us.

14 MS. HUSON: Great. Thanks so much.

15 So, Amir, I'm going to turn to you. How is your
16 state approaching the implementation period? As you
17 develop your implementation protocol, are there health-
18 related social needs specific considerations that you plan
19 to address? And how does this rollout differ from
20 traditional health care service transformation, if it does?

21 MR. BASSIRI: Yeah, it's a great question. I
22 mean, I really like what Dave shared, and I echo most of

1 those things.

2 I'll just talk a little bit about some of the
3 considerations we have, and some of this, we recognized as
4 we were going through the negotiations that it was going to
5 take a lot longer than we had expected. We started to make
6 investments through the state plan and in our budget
7 process to really lay what I like to call a down payment on
8 some of the permanency around our premise that these HRSN
9 services will lead to better outcomes and in a cost-
10 effective way.

11 We invested in supportive housing stock and then
12 supportive services. Our Medicaid program does and has
13 experience with supportive housing, with state-only
14 Medicaid dollars. But like all other states, the stock was
15 a challenge, and it's an ongoing challenge. So we made
16 some investments in that area.

17 We expanded to incorporate community health
18 workers in our state plan benefit, expanding doulas and
19 other care coordination services, to really lay some
20 groundwork and demonstrate to the industry our commitment
21 to this post-waiver.

22 We have designed -- we spent a lot of time

1 designing the payment flow, the information flow, the data
2 elements and collection so that it was a fixture of our
3 existing infrastructure and our statewide HIE.

4 So that was very time-consuming but very
5 important, because knowing that we have less time, we want
6 to be able to measure and evaluate something. In order to
7 do that, we had to make tough design choices that weighed
8 flexibility for the industry versus the importance of
9 standardization in the context of evaluation. So everyone
10 is mad at me in New York about requiring the screening tool
11 and prescribing which screening tool and how questions are
12 asked to identify whether individuals in New York Medicaid
13 are eligible and how they're referred and screened, but
14 that is a critically important aspect of this for us. The
15 data is critical.

16 We do want to be able to say whether it is true
17 or not, that it is true and reliable, because we had a data
18 infrastructure that was consistent and interoperable
19 between different parts of the state and different
20 networks. So that has been a primary focus of ours.

21 We spent an incredible amount of time in that
22 aspect, because we are somewhat approaching this that our

1 goal is to incorporate this into capitated payment, meaning
2 these networks are going to need to be able to submit
3 social care claims to our health plan. Whether they're
4 paid claims or pseudo claims is not really the point, but
5 it's really all fundamentally around what happens after the
6 waiver. So we really spent a lot of time in that area.

7 Tamara, I hope that answered the question.

8 MS. HUSON: That does. Thank you.

9 CHAIR BELLA: Tamara, I think we'll take one more
10 question of yours to the panel, and then -- we're getting
11 such rich information, but I can see the Commissioners are
12 agitating to ask a few questions.

13 MS. HUSON: Oh, sure.

14 CHAIR BELLA: We only have 18 minutes left for
15 four very busy people, so maybe one last one, and then
16 we'll turn it over to Commissioners, please.

17 MS. HUSON: Sure. So why don't we do one kind of
18 summarizing question, then.

19 CHAIR BELLA: Sorry. I just meant question for
20 one. I think you might have had one for Hemi, and then
21 we'll move -- we can let them summarize at the end.

22 MS. HUSON: Sure.

1 CHAIR BELLA: Otherwise, I'm afraid we might run
2 out of time.

3 MS. HUSON: Sure. Okay.

4 So, Hemi, last question for you, then. We've
5 heard a lot about housing already and about how to
6 effectively coordinate health and housing services. Can
7 you just tell us a little bit more about how this is being
8 done and maybe focus on one key issue that states are
9 running into?

10 MS. TEWARSON: Sure. And I just had to say ditto
11 to everything Dave said, because really one of the
12 fundamental issues is the partnership and understanding
13 that Medicaid and the health system coming in to create a
14 benefit for housing, when there has been this whole other
15 system that has grown up around providing housing supports
16 for people across states.

17 So it's really, I think, like critically
18 important to understand that and understand that it's
19 really important to build trust and complement existing
20 initiatives and really build off of that to be successful.
21 So I'm just going to say that.

22 The other thing I'll say too is the housing

1 shortage across the country and how to think about that in
2 the context of the Medicaid work is also really important.

3 We're following governors, and the governor of
4 Oregon is not alone in terms of prioritizing housing as
5 just an initiative on sort of the economic development side
6 of things, which is sort of a different world than
7 Medicaid.

8 And we're seeing that in National Governors
9 Association. This was a session. Governors were very
10 focused on this. The legislators are as well. There's a
11 lot of legislation across the country about just pure
12 housing stock, and then how does those initiatives fit into
13 what you're trying to do when you're building new benefit?

14 I'll just maybe point to one example because we
15 always at NASHP like to share lessons learned from states
16 that have come before, and it's really interesting to learn
17 about what worked and what didn't and where to go next.

18 Louisiana is a state that we have really worked
19 with closely over the years. They have had a longstanding
20 permanent supportive housing program. They're not one of
21 the new 1115 social determinant of health waivers, but they
22 have a program that's jointly administered by the Louisiana

1 Department of Health and the Louisiana state-level housing
2 Authority. And I think what's been really interesting
3 about their program is they have really truly braided and
4 blended various funding streams together to figure out how
5 to provide rental assistance and wraparound services. If
6 you look at that, it's like Medicaid dollars, it's Ryan
7 White, Veterans' Affairs, community development block grant
8 funds. And that's what you really have to start looking
9 at, particularly for sustainability.

10 Dave talked about, you know, the six-month rental
11 assistance, and then it goes away. So what comes
12 afterwards for these populations, and how does the Medicaid
13 benefit fit into the existing housing structure and
14 programs that have already existed? So I just want to do a
15 call-out for Louisiana.

16 They've just -- in terms of their outcomes,
17 they've had a number of positive outcomes. So from 2010 to
18 2016, they saw 94 percent program retention, a 68 percent
19 reduction in homelessness, a 24 percent reduction in
20 average monthly Medicaid costs per person served in the PSH
21 household. That was from 2012. So I think it's important
22 to look at these programs that have gone before.

1 I'll also maybe just shout out to Arizona, and
2 Jami is here. So I won't go on because she'll be able to
3 probably provide some more detail. But in terms of managed
4 care contracts and what to put in those contracts, they
5 have some really interesting provisions to look at that
6 they've had in place that requires housing specialists or
7 community liaisons to have within MCO employment, to think
8 about the data coordination and requiring plans to
9 participate in data-sharing protocols with the data-sharing
10 systems for homelessness.

11 So I guess I will just end there to say there's,
12 I think, a lot that's new and that we're building with all
13 of these recent 1115 demonstration approvals, but there's
14 also some work that's come before with respect to health
15 and housing and thinking about how you learn from those
16 experiences, particularly in building the relationships and
17 the data exchange, and then how you move forward with
18 sustainability. So maybe I'll end there so that
19 Commissioners can ask some questions.

20 CHAIR BELLA: Wonderful. Thank you.

21 Commissioners, this is going to be speed round.
22 So please be succinct and directed with your questions so

1 we can get as many in as possible. This is fantastic.

2 Thank you.

3 Carolyn and then Jami.

4 COMMISSIONER INGRAM: All right. Thank you so
5 much for joining us. It's really exciting work, and I
6 really appreciate all of the efforts you all are putting
7 in. I love hearing about the housing and nutrition, but I
8 want to ask you about gun violence and prevention of gun
9 violence.

10 I know there are some states that have put
11 together waivers to cover services around prevention of gun
12 violence. Wondering if any of our panelists have any
13 details on that or information they could share briefly
14 with the group around maybe what they're covering, how
15 they're doing that, are they doing it through schools or
16 other means, and then how they're measuring ROI. Thank
17 you.

18 And I said that really fast because Melanie told
19 me I had to speak fast. So if I have to repeat any of it,
20 I'm happy to do that.

21 CHAIR BELLA: Either of the states have anything?
22 And then maybe Hemi or Libby, if you have anything from

1 other states?

2 MR. BASSIRI: Yeah, I can jump in. This is Amir
3 from New York, and I'll be quick.

4 We do have a hospital-based violence intervention
5 state plan amendment before CMS, and we are proposing to
6 provide those services through community health workers
7 that need to be employed by certain provider types, like
8 hospitals or FQHCs, primary care providers. But we are
9 proposing that benefit to be part of our community health
10 worker scope of services.

11 MS. HINTON: And I can just add that North
12 Carolina, I know they're pending renewal requests, their
13 Healthy Opportunities Pilots. They're looking to expand
14 the services that are available, and I know -- I don't have
15 the details at my fingertips, but I know they do have a
16 request, I think, for firearm safety and gun violence
17 prevention.

18 CHAIR BELLA: Wonderful. Thank you.

19 Jami?

20 COMMISSIONER SNYDER: Fantastic panel. Thank
21 you for joining us today.

22 I wanted to start by saying, Hemi, you were

1 invaluable to the state of Arizona, in particular, around
2 the data sharing piece, which is so, so challenging. I
3 just really appreciate your technical assistance.

4 My question is actually for Amir and Dave. It's
5 really clear to me that you all have been really cognizant
6 of the challenges facing community-based organizations in
7 participating in a Medicaid program, billing for services,
8 contracting with managed care organizations, and really
9 sort of setting up these kind of new and innovative
10 benefits as part of your core benefit package. Just
11 curious to know what steps you've taken.

12 I know, Amir, you talked a little bit about your
13 social care networks to really support CBOs in
14 participating in the Medicaid program and specifically
15 whether that sort of intermediary organization -- and I
16 there's something like that in Oregon as well -- is
17 carrying out functions like network aggregation, claims
18 payment, and understanding better kind of how you structure
19 those intermediary bodies.

20 MR. BASSIRI: I can jump in. Great question,
21 Jami, and totally agree.

22 I mean, we definitely -- we have a very strong

1 social service network in New York, specifically in New
2 York City. We did spend a lot of time talking with our
3 local health departments, our social service agencies,
4 others to understand sort of where their capabilities lie,
5 how they've encountered Medicaid patients, the things that
6 they focused on.

7 So our focus in designing was letting CBOs focus
8 on core competency, not trying to suggest that CBOs need to
9 contract with health plans to take risk. So we designed it
10 and felt that the intermediary layer that you referred to -
11 - in our case, the social care network -- was an essential
12 role and something that we wanted to be permanent and
13 really built off our prior DSRIP waiver in many respects
14 with the focus that they had to have contracting, fiscal
15 contracting capability. They had to have the health IT and
16 data exchange overlay. They had to be able to evaluate
17 network adequacy, all the things that an independent
18 physician association or an MSO does on behalf of the
19 clinical services but for the social services and integrate
20 those with value-based contractors and other primary care
21 organizations.

22 But we had a very strong focus to make sure CBOs

1 just continue to do what they do best with the necessary
2 supports in a fee-for-service payment system with those
3 networks so that they get reimbursement for services
4 delivered to Medicaid patients.

5 MR. BADEN: Yeah. And I think the only thing I
6 would add from the Oregon piece, I think the uniqueness a
7 little bit of our managed care model with having really
8 only one sort of national health plan that has a footprint
9 in the state and sort of 13 locally sort of run and
10 managed, generally, community-based managed care providers
11 that have already a historical relationship in their
12 community with lots of social service and other network
13 providers is that, you know, the core of this benefit, as
14 Amir said, is it's sort of a non-risk start to this work,
15 that they have a lot of these relationships already and are
16 just providing money to grow, make them more robust and
17 assure that this Medicaid benefit, like all of the other
18 Medicaid benefits, basically, are run through our
19 coordinated care organizations and so trying to build up,
20 assure that there's connections.

21 We've got a lot of state connections with these
22 community-based organizations but ultimately want those

1 local connections to thrive the most from there. So we do
2 have a little bit of sort of a third-party intermediary for
3 our fee-for-service side, but generally, it will be through
4 our coordinated care organizations to sort of integrate
5 with other benefits as kind of our operating principle.

6 CHAIR BELLA: Thank you.

7 Heidi?

8 COMMISSIONER ALLEN: Hi. Thank you so much for
9 this presentation. It was really wonderful.

10 As a social worker, I really am pleased to see
11 this kind of really important investment in the things that
12 actually keep people healthy.

13 I have one question for Dave and then a question
14 for both Dave and Amir. The question for Dave is, when
15 John Kitzhaber first put forward the coordinated care
16 organizations, this was the whole premise of his argument.
17 Like, why would you pay for an emergency department visit
18 for heat stroke when you could buy an air conditioner? And
19 I'm curious as to if this -- you know, the CCOs ever lived
20 up to that ideal and being able to pay for these kind of
21 things, because I think that was what they were supposed to
22 be able to do. And if not, how do these new benefits

1 change, improve? Why is this -- do you expect this to be
2 more successful in making those things happen?

3 I'll let you respond, and then I'll ask my
4 follow-up question, if that's okay.

5 MR. BADEN: Yeah. Thanks, Heidi. Boy, that's a
6 great, fun question for us that we've talked and thought a
7 lot about here.

8 Yeah. I mean, in some ways, sort of the setup of
9 these coordinated care organizations and the model that Dr.
10 Kitzhaber really wanted to create -- in some ways, I would
11 say this is a little bit of a natural growth in next steps.
12 I think that in some ways, sort of the idea of providing an
13 air conditioner or some sort of device, that has happened
14 on a local level.

15 But I think that the amount of flexible health-
16 related services dollars that really have been spent
17 historically, if I take a step back and look at them as a
18 percentage of our overall capitation, it's really small.
19 And it's really small because of how sort of core rates are
20 developed and sort of just how expensive it is to sort of
21 just pay for medical care that eats up 90 percent-ish-plus
22 of sort of that capitation rate.

1 So I think this idea that there was enough
2 flexible dollars that could be consistent year over year, I
3 don't think has panned out the same way.

4 Now, building this into a benefit to where,
5 again, there are resources that are being core provided and
6 that CCOs, should people meet those criteria, have to
7 provide these services, I think will -- again, I think just
8 sort of extends and says, while it's great that we have
9 flexibility to do these sorts of upstream things, if we
10 really want to make a difference -- and this is what I
11 think the evaluation question is -- these should or could
12 be core benefits of Medicaid. And that if you need a knee
13 surgery, you get knee surgery. If you need nutrition
14 support or housing, Medicaid can help provide that. So
15 that is, I think, sort of the fundamental growth.

16 In some ways, I think we're positioned pretty
17 well to do that because of sort of the locally based
18 community model here. But yeah, I mean, our health
19 outcomes over the last 10 years, I would not say are any --
20 are much better than other states who don't have this
21 model. So I think that is a little bit of our evaluation
22 ahead of us.

1 COMMISSIONER ALLEN: Gotcha. Thank you so much.
2 I really appreciate that.

3 And then for my question for both you and Amir,
4 particularly as you try to keep people in stable housing,
5 thinking about the intersection with mental health and
6 substance use disorders, sometimes it's not financial, the
7 reason that people lose housing. What kind of resources are
8 going to be made available for social workers or peer
9 support specialists in order to -- and, you know, how will
10 you ensure that your -- whoever, whatever the entity is, is
11 nimble enough to respond to a crisis to help keep people in
12 their homes when it's not necessarily about being able to
13 pay for rent, but maybe that the person is experiencing
14 some instability?

15 MR. BADEN: Yeah, I mean, I'll jump in first on
16 this one.

17 Yeah. I think for us, I think there's sort of
18 two pieces. There are some specific sort of grant funds to
19 sort of maybe prime the pump a bit for being ready for sort
20 of the core benefit.

21 The core benefit itself has some outreach and
22 engagement and other focus that will be actually part of

1 the overall benefit itself. So I'm hopeful that in the
2 contracting that CCOs do with local providers, that it is
3 not just a widget-counting exercise, that it's not here is
4 six-month rent, here is six-month rent here. It is about
5 some broader support so that the social workers, the care
6 coordinators, the outreach workers have the ability to do
7 exactly that, in some cases that have been already doing
8 that, but Medicaid can again round out some of those
9 things.

10 Yeah. So I will stay in a hopeful place that
11 that's where we get to, and I know it is going to be a
12 challenge. It is going to be a challenge.

13 MR. BASSIRI: Yeah, I'll just briefly add to it.
14 Heidi, love the question. I'm also a social worker. So
15 this is core to my passion.

16 Similar to Dave, we do have a range of community
17 supports and I would say intensive outpatient behavioral
18 health services that have been implemented or are being
19 supported through our state plan. The challenge is that I
20 think for us in New York, we do have some friction between
21 behavioral health and managed care, and that has led to
22 more fee-for-service-related investments when it comes to

1 behavioral health.

2 In thinking about our waiver, which is a managed
3 care waiver, and how we integrate with those services, it
4 is difficult and challenging to think how that's going to
5 work perfectly.

6 I do think that the networks we've designed will
7 be nimble enough to coordinate across the delivery system.
8 They have experience. They're not new market or delivery
9 system providers. They're only doing -- that we're forcing
10 them to work together and bring some sophistication and
11 leverage-existing infrastructure, but totally agree with
12 you that it's not always related to health why someone
13 loses housing. And we've made and are hoping that some of
14 the investments in respite care and other intensive
15 outpatient care for behavioral health will help support
16 those transitions to more stable and permanent housing if
17 they are available.

18 CHAIR BELLA: Last question, Adrienne, so we can
19 honor their time.

20 COMMISSIONER McFADDEN: Yes, of course.

21 Thank you so much for this wonderful panel.

22 I am an unapologetic upstreamist. So, Dave, when

1 you talked about sort of the focus on preventing sort of
2 housing insecurity or homelessness, that really spoke to
3 me.

4 I also want to take that approach and lens to
5 nutrition. So, Amir and Dave, can you just speak a little
6 bit about how you're able to use your waivers to consider
7 nutrition as a prevention tool beyond just sort of the
8 medically tailored meals approach?

9 MR. BASSIRI: Do you want to go first?

10 MR. BADEN: Yep, happy to jump in on this piece.

11 I mean, I think this is, I think, another sort of
12 spot to where through flexible benefits and other things
13 that there have been sort of VeggieRx and sort of some of
14 the prevention things that have been happening where
15 specifically asked for and in sort of an overall care
16 coordination of Medicaid members in that particular
17 coordinated care organization.

18 So many to most of our CCOs have contracts and
19 have sort of smaller-based programs in sort of prevention
20 and upstream areas. What this will provide for, again, a
21 subset of Medicaid members who meet certain conditions,
22 right, is a look and an ability to be more focused

1 upstream, to be the upstreamist model here, to do exactly
2 that. It is about sort of prevention, and it's not just
3 someone who comes out of a hospital with diabetes that will
4 be focused on, although that will be part of this too.

5 It is asking our CCOs to do sort of a broader
6 look and see who sort of fits or could fit, do some
7 proactive outreach, instead of having people come to them.
8 We are sort of pushing and asking for that and paying for
9 those things to be different and, again, emphasizing the
10 benefit nature of this and that there are appeal rights, so
11 people will be able to sort of advocate for themselves
12 differently than in sort of when it was just flexible
13 services. If it's just flexible services, a managed care
14 entity can be like, "Hey, I would love to do this. I
15 can't. I can't afford it. There's not enough money." Now
16 they won't be able to say that.

17 To Hemi's point, that is very fundamentally
18 different in how we've been approaching this work before.

19 MR. BASSIRI: I'll just add for New York, we have
20 experience with the medically tailored meals, primarily for
21 our -- and managed care with our managed long-term care
22 plans. So, with respect to what is authorized for

1 nutrition supports and our waiver, it is much broader than
2 that under the guise of what Dave shared and that all of
3 these new HRSN services are being targeted to some of our
4 higher need and more vulnerable members.

5 But we're expanding, certainly, to populations
6 that have access to those services, and we are including
7 more preventative nutritional services like counseling and
8 education, cooking supplies for members, pots, pans, pantry
9 stocking, groceries for up to weeks at a time for six
10 months, authorized for six months.

11 We have taken the prevention lens, and we have
12 made some investments in our state plan as well to have
13 dietitians and other nutritional counselors as eligible
14 Medicaid providers. So it is under the lens of prevention
15 focused on our higher-need population.

16 CHAIR BELLA: Thank you very much. There's
17 probably at least 25 more questions we have for you, so we
18 may have to hit you up again. I like to end, if we have
19 time, with asking what you need from us. We realize you
20 have limited time, though. So we don't want to take it up
21 any longer. Thank you very much. We would invite you to
22 always be letting us know where the Commission can help

1 further your efforts and when you're running into barriers,
2 all four of you, in the various work.

3 And a special thanks to Dave. I'm sure you work
4 around the clock, but being camera ready at 7:30 is much
5 appreciated.

6 MR. BADEN: My daughter made it to school on
7 time.

8 CHAIR BELLA: Excellent.

9 Thank you all for this amazing work and for
10 joining us today. We really appreciate it.

11 MR. BADEN: Thank you.

12 MS. HINTON: Thank you.

13 MS. HINTON: Bye-bye.

14 CHAIR BELLA: Tamara, thank you for that. We
15 really could have gone on forever. I know you had some
16 questions around implementation, or we've got some
17 implementation, but around evaluation in the future. So I
18 think there probably is a great interest on the
19 Commissioners to understand the evaluation, particularly
20 when Dave -- Dave sort of put a pretty important breadcrumb
21 out there in response to Heidi's question about what have
22 you been finding. And understanding, I think that those

1 states take evaluation pretty seriously, and if we can
2 understand a little bit more about what they're doing, I
3 think that would be helpful.

4 Jami?

5 COMMISSIONER SNYDER: I do think that's a really
6 important question, in particular, because it's clear that
7 the states are structuring their health-related social
8 needs benefits differently, and that was really clear in
9 the discussion today. So I think that evaluation component
10 is going to be really critical in terms of determining the
11 efficacy of different models that states have employed.

12 CHAIR BELLA: Rhonda?

13 COMMISSIONER MEDOWS: Just one question, maybe,
14 Tamara, for the future. Are there -- to ask the panelists,
15 if there are any restrictions that would prevent somebody
16 from receiving these services; more specifically, substance
17 users. Are they prohibited from you getting the housing
18 benefit? That used to be a thing.

19 CHAIR BELLA: Thank you, Rhonda.

20 Other comments from Commissioners?

21 Verlon.

22 COMMISSIONER JOHNSON: Yeah, I just want to echo,

1 this was an outstanding panel. I mean, we've been talking
2 about this issue for years, and it's been really good to
3 see that states like New York and Oregon have actually been
4 thinking about this and doing some things with their
5 previous waivers and opportunities.

6 I love the emphasis on prevention, but I'm also
7 still concerned about emergency situations as well and just
8 wondering what states are doing around that. I'd love to
9 learn more about that too, if we could, at some point.
10 Thanks.

11 CHAIR BELLA: Thanks, Verlon.

12 Bob?

13 VICE CHAIR DUNCAN: Well, Verlon stole most of
14 what I was going to say, so thank you. You're brilliant,
15 Verlon.

16 I, too, enjoyed this. It was exciting to see
17 where states are headed and what they're trying to do.

18 But back to your point, Melanie, I think it's
19 going to be important for us to follow how they evaluate
20 and the outcomes of these programs and the learnings from
21 them, what's working, what's not, and what needs to be
22 tweaked.

1 But this was exciting to hear that we've gotten
2 to this point of incorporating this into the Medicaid
3 program.

4 CHAIR BELLA: Well, we do, as a Commission, have
5 a history of paying attention to the presence or absence of
6 evaluations of waivers. So this feels like a prime spot
7 for us.

8 Tricia?

9 COMMISSIONER BROOKS: I just want to echo this on
10 evaluation, particularly in terms of multiyear coverage for
11 children.

12 Just removing the barrier of having to renew
13 every year isn't necessarily going to improve health
14 outcomes. It improves, potentially, continuity of care.
15 But, indeed, we need to be doing more to educate parents
16 about prevention, to work on improving those EPSDT
17 screening rates and referrals. So evaluation is going to
18 be a really key part of that as well as whatever state's
19 approach is to the implementation.

20 CHAIR BELLA: Thank you, Tricia.

21 Carolyn and then Heidi and then John.

22 COMMISSIONER INGRAM: I think a lot of my

1 colleagues have said this, but really just looking at the
2 ROI, I mean, we know that when we get people housed, we see
3 reduced emergency room costs. So that's pretty easy to
4 track and follow.

5 Nutrition is a little bit harder because it's
6 over a period of time, and so anything we can do to try to
7 gather what states are doing to figure out that ROI,
8 because my fear is that if we don't prove that and we don't
9 show that ROI, these kinds of good programs that we're
10 doing a lot of work to set up will go away. So as much as
11 we can gather what states are doing and starting to look at
12 what is being done to track the ROI, I think that's going
13 to be important.

14 CHAIR BELLA: Heidi?

15 COMMISSIONER ALLEN: Returning to the issue of
16 housing for people with mental health conditions or
17 substance use disorders, just thinking about kind of three
18 systems intersecting, behavioral health, physical health,
19 or thinking the Medicaid program and traditional managed
20 care organizations and housing, I guess one of the things I
21 really want to keep an eye on is potential for duplication
22 of services. And then parallel to that, gaps, so where are

1 we kind of overlaying two groups doing the exact same thing
2 and yet missing an opportunity for one group to do
3 something that's really key.

4 And in particular, thinking of those vulnerable
5 populations, I'm thinking about peer support specialists
6 who check in with people every day, who really know folks.
7 I think very few Medicaid programs pay for them directly,
8 and so I'm curious whether or not more money will go to
9 these positions through these kind of new benefits and if
10 there will be more stability for those funded positions,
11 because I think so many times they're funded through these
12 limited grant opportunities that then go away. So there's
13 the loss of the infrastructure, and then there's a new
14 grant, and they hire new people. And then those people get
15 trained, and there's a loss of the grant.

16 So, I mean, I think one of the big moves forward
17 in this is creating some operational and financial
18 stability so that these things can endure, but kind of what
19 I heard is that maybe some of this might still be happening
20 through grants.

21 So I just would like to keep an eye on that kind
22 of overlay.

1 CHAIR BELLA: Thank you, Heidi.

2 John?

3 COMMISSIONER McCARTHY: It's great that we got to
4 talk to the two states that are the newest in some of these
5 things.

6 Going back to evaluation, North Carolina has now
7 been doing it for a little while, and there have been some
8 evaluations out on those. I think that's one of the things
9 that would be helpful is to bring those evaluations that
10 have been done to the Commission so we can talk about those
11 things.

12 It sounds like CMS looked at some of those and
13 then in their negotiations with these states made some
14 changes, you know, kind of going forward. So I think it's
15 good for us to, you know, back to what Carolyn was saying,
16 return on investment. Like, let's look at what's been
17 going on and then seeing how that's going to use in the
18 future.

19 CHAIR BELLA: Thank you, John.

20 Rhonda?

21 COMMISSIONER MEDOWS: Just a last add and
22 recommendation. When they're talking about evaluation, the

1 ability to reduce ED through housing is one piece, but the
2 other piece that's being calculated by health systems is
3 length of stay, hospital length of stay, particularly when
4 the person has a comorbidity regarding mental health. And
5 they're already doing the work, so that might actually make
6 it easier for the states to gather information from
7 hospital systems that are large Medicaid providers.

8 CHAIR BELLA: Thank you, Rhonda.

9 Dennis?

10 COMMISSIONER HEAPHY: I'd like to better
11 understand how the coordination of all these services work.
12 If you've got the MCO and then you've got behavioral health
13 and the fee-for-service system and then you have the
14 housing system, how are they all working together as
15 coordinators to support the ability of folks to stay in
16 their housing?

17 I was actually in a conversation with Dr. Jim
18 O'Connell from Health Care for the Homeless, and retention
19 of folks in housing is such a huge problem, and it is.
20 It's for reasons other than the ability to pay rent,
21 although that may be one -- that is one of the reasons.
22 But it's behavioral health stuff. It's just all these

1 other -- and then there's no one in there, in that
2 department building or that place, coordinating and
3 supporting those services.

4 If you look at this, if the MCO is contracting
5 with the support services and the housing, are they
6 coordinating on the ground, or is it just more, "Well, we
7 contracted with this entity to provide the services, and
8 now it's not our problem"? They just have to show us
9 they're doing the work. Like, how is this actually
10 functioning in reality? And it's far more complex than I
11 think.

12 I think we just -- I think it would be helpful to
13 really think about the types of questions we really need to
14 ask in terms of -- and then look at measurements as well,
15 as states are doing. But there's so many different players
16 that need to come together, and if there's not one involved
17 in it, then it all falls apart.

18 I'll just give an example. There are two women
19 in my building who are older, long-term homeless, very --
20 staples in the community. When they came into the
21 building, they used to eat dinner in the lounge together,
22 and people were complaining that they left the mess in the

1 lounge. No one really used the lounge that much, so they
2 were leaving messes in the lounge. There was no one there
3 to support these two ladies. One of them ended up going to
4 a nursing home prematurely, really unnecessarily, and the
5 other woman, I don't even know what happened to her. But
6 if there had been someone in there advocating for them,
7 with a housing manager, saying, "Why can't these women eat
8 together in the lounge? They're isolated. They're lonely.
9 This is a formal community. Let's make this work." That's
10 the sort of stuff we need to ensure that people can remain
11 housed and don't lose their housing.

12 CHAIR BELLA: Thank you, Dennis.

13 Jami?

14 COMMISSIONER SNYDER: Dennis, I think you're
15 right on the mark with that, in particular, in this
16 scenario, where other parties are coming into the system,
17 including community-based organizations who have limited --
18 sometimes limited, experience working in the Medicaid
19 space.

20 And then, as we discussed with the states, there
21 are states, many states, that have these waiver approvals,
22 are looking at a third party to actually support CBOs in

1 administering the benefit of the housing and nutritional
2 supports end of things. And so that's just another party
3 that needs to be a part of that kind of coordinated
4 approach to care for members. And so I think that's a
5 really important point.

6 CHAIR BELLA: Well, I think it -- I mean, Hemi
7 said it. The housing world and the Medicaid world speak
8 two different languages, right? It's the same thing that
9 we got when we had the panel on criminal justice. Those
10 worlds speak two different languages. So trying to figure
11 out how we can help non-Medicaid parts of the world that
12 are coordinating to help Medicaid folks work better within
13 the Medicaid system, I think is really important.

14 COMMISSIONER HEAPHY: And there's also not just
15 one housing. There's federal, state, county, all different
16 types.

17 CHAIR BELLA: Other comments?

18 [No response.]

19 CHAIR BELLA: Tamara, when you were doing any
20 prep with them, did you get a sense of -- is there anything
21 you want to say about the evaluations or anything that we
22 didn't get to? Otherwise, we can just have it as a next

1 item of discussion at some point.

2 MS. HUSON: Yeah. So, you know, both New York
3 and Oregon are fairly early on. They chatted a little bit
4 about monitoring throughout the period of the evaluation,
5 but that data would not be available for a number of years.

6 I think somebody mentioned North Carolina, which
7 is one of the first states to get approval. They are
8 farther along. I believe an interim evaluation was posted
9 recently. I have not had a chance to read through it yet,
10 but I expect it will still be a number of years before we
11 have any good evaluation data for us to look at.

12 CHAIR BELLA: Tricia?

13 COMMISSIONER BROOKS: But the evaluation plan is
14 critical here. It's not just about doing the work and
15 waiting for the time to give us the data. If the plan is
16 not a robust and well-thought-out plan and is doable, then
17 we'll never get the answers we're looking for.

18 CHAIR BELLA: Very common theme here you're
19 hearing today, Tamara.

20 Other comments from Commissioners? Rhonda?

21 COMMISSIONER MEDOWS: Tamara, you did an
22 excellent job. Thank you.

1 MS. HUSON: Thank you.

2 CHAIR BELLA: You know how we love the panels and
3 the Medicaid directors, in particular, so thank you.
4 That's just invaluable.

5 All right. Any additional comments from
6 Commissioners? Otherwise, we'll open it up to public
7 comment before we close out.

8 [No response.]

9 CHAIR BELLA: Okay. We'll welcome anyone from
10 the public to make a comment. If you'd like to do so,
11 please use your hand icon. Introduce yourself, the
12 organization you represent, and we ask that you keep your
13 comments to three minutes or less.

14 Grant, you're welcome to speak.

15 **### PUBLIC COMMENT**

16 * MR. BEEBE: Hey, thank you so much. My name is
17 Grant Beebe. I work for the American Health Care
18 Association and National Center for Assisted Living,
19 representing All Things Medicaid inside our reimbursement
20 team.

21 I want to thank you first for the opportunity to
22 enter some comments and for this incredibly thoughtful

1 discussion on health equity operationalization, and I
2 apologize for entering a potentially secondary topic but
3 would ask for the opportunity for us to revisit our
4 concerns that have been noted and entered in multiple
5 instances here recently, encompassing our 14,000 members
6 across the nation's long-term and post-acute care
7 community.

8 We envision our mission as improving lives
9 through solutions for quality care and are currently
10 challenged by the ripple effects of the recent cyberattack
11 on Changed Healthcare. The impact of this outage has been
12 profound, and our facilities face substantial hurdles in
13 submitting claims, receiving timely payments, and
14 reconciling remittances, all critical processes for
15 sustaining the high level of care our residents depend on.

16 The outage has placed a significant strain on our
17 ability to operate within standard workflows and directly
18 affected those who are entrusted to our care.

19 In response, we've reached out to the Department
20 of Health and Human Services, advocating for immediate
21 actions to help mitigate these challenges, including the
22 issuance of accelerated payments similar to those available

1 under Medicare.

2 And I'm now appealing, I hope, for your support
3 to consider a parallel pathway for Medicaid payments upon
4 which the majority of our residents rely. I'm asking for
5 your help in several key areas to ensure clarity around
6 timely claims filing provisions, to promote collaboration
7 with managed care organizations and MLTSS programs, to
8 facilitate efficient exchanges of billing and remittance
9 information, help us guarantee timely payment for states
10 affected by the outage, and to continue exploring options
11 for advanced and accelerated payments to providers who are
12 facing billing challenges due to this incident.

13 Our commitment to our residents is unwavering,
14 and we stand ready to collaborate on solutions that ensure
15 their care continues uninterrupted.

16 We believe firmly that MACPAC can play a crucial
17 role in addressing these challenges and look forward to
18 your guidance and support. If I can provide further
19 details or if anyone wishes to discuss potential solutions,
20 please let me know how I personally can be in service or
21 how we, AHCA/NCAL, can be at service. Together, we believe
22 that we can navigate this challenging situation and

1 continue to provide essential care that our communities
2 rely on.

3 I thank you for your consideration and attention
4 to this matter and your ongoing support of long-term and
5 post-acute care providers.

6 CHAIR BELLA: Grant, thank you very much for your
7 comment and for providing a letter to us as well. We're
8 happy to sit down and have a longer discussion with you if
9 that would be of interest.

10 We're closely monitoring what CMS is doing and
11 how they're evaluating some opportunities for provider-
12 accelerated payments and also follow closely what the
13 National Association of Medicaid Directors is doing on this
14 front as they try to help states help providers. So thank
15 you very much for your comments.

16 MS. BEEBE: Thank you, Chair Bella.

17 CHAIR BELLA: Dan.

18 MR. MISTAK: Good morning, Commission. Thank you
19 so much for recognizing me. My name is Dan Mistak, and I
20 am Acting President and Director of Health Care Initiatives
21 for Justice-Involved Populations at Community Oriented
22 Correctional Health Services, or COCHS.

1 I am really excited that you all are wading into
2 and tackling some of the questions around health-related
3 social needs, and I just want to flag something that has
4 been really interesting that I've had the pleasure of
5 working on.

6 Besides working at COCHS for the last 10 years, I
7 took a two-year sabbatical to work for the Legal Aid
8 Society of Hawaii, where I started a medical-legal
9 partnership at the federally qualified health center on the
10 west side of the Big Island of Hawaii. In that role, I had
11 the chance to see plenty of people who were coming through
12 the federally qualified health center with some significant
13 legal needs that were absolutely impacting their behavioral
14 health, their mental health, and even their physical
15 health.

16 One really important case that I took in the
17 process was where an individual who was receiving special
18 mental health housing from the state, which had been
19 contracted to a housing provider inside of the county, was
20 just completely ignoring the contractual responsibilities
21 that they had to ensure that somebody had due process
22 before they were evicted. And in my role as an attorney

1 working at the medical-legal partnership, I was able to
2 identify what his rights were and help him be able to
3 remain in his housing.

4 So, as you all are looking into different ways in
5 which Medicaid can support some health-related social
6 needs, I would encourage you also to look into the ways in
7 which the medical-legal partnership model and, in
8 particular, the ways in which they try and address the
9 health-harming legal needs that individuals might have,
10 could play into the ways that you're thinking about the
11 opportunities in the future.

12 Medical-legal partnerships are probably unique
13 among many providers. The attorneys that work there are
14 billing -- or keeping track of their hours down into six-
15 minute increments, understand pretty well what their costs
16 are associated with this. So I think that there's a lot of
17 really great opportunities to build on the medical-legal
18 partnership in order to really have some powerful advocacy
19 tools to keep people inside of their housing and to also
20 help them wind their way through many of the different
21 social systems that can be challenging for people to be
22 able to maintain their health and work on their family and

1 mental health as well. Thank you.

2 CHAIR BELLA: Dan, thank you very much. I know
3 you built that in Hawaii. If you have any other states or
4 areas that you would point us to, you're welcome to do so
5 now or offline, so we don't put you on the spot.

6 MR. MISTAK: Great, yeah. And the National
7 Center for Medical-Legal Partnerships would probably be an
8 excellent partner, beyond just my experience of bouncing
9 around that, but we'll happily reach out offline too.

10 CHAIR BELLA: Thanks very much for your comment.

11 Anyone else like to make a public comment?

12 [No response.]

13 CHAIR BELLA: All right. Any last comments,
14 questions from Commissioners?

15 [No response.]

16 CHAIR BELLA: No? Kate, anything?

17 [No response.]

18 CHAIR BELLA: All right. We will close out our
19 March meeting. Our April meeting is the 11th and 12th, and
20 we'll be voting on some things for the June report. Thank
21 you to the MACPAC team. Thank you to the tech team and to
22 Kate.

1 And we are adjourned. See you all in April.

2 * [Whereupon, at 11:56 a.m., the meeting was
3 adjourned.]

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